THE COURT: We are ready for the jury otherwise.

Tell him, please, that we are all very appreciative of

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otherwise?

THE COURT: For the benefit of the jury, alternate

number 4, Mr. Akahoho, is unwell and he has been excused. I'm

simply not going to take a risk that he has something

infectious that could affect anyone else. Of course he has our

thanks.

MARC TROIANO,

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called as a witness by the government,

having been duly sworn, testified as follows:

THE COURT: You may proceed, Ms. Kudla.

MS. KUDLA: Thank you, your Honor.

Before beginning the direct with Agent Troiano, the government offers the following exhibits at this time: 38A, 200, 294, 312, 313, 315, 322, 322A, 331, 348, 349, 449, 494, 495, 544, 766, 933, 1320A, 1360A, and S2005.

MR. EVERDELL: No objection, your Honor.

THE COURT: They are all received.

17 | (Government Exhibits 38A, 200, 294, 312, 313, 315,

322, 322A, 331, 348, 349, 449, 494, 495, 544, 766, 933, 1320A,

19 | 1360A, and S2005 received in evidence)

20 | DIRECT EXAMINATION

21 BY MS. KUDLA:

- 22 | Q. Good morning, Agent Troiano.
- 23 A. Good morning.
- 24 | Q. Where do you work?
- 25  $\parallel$  A. I work for the Federal Bureau of Investigation.

- 1 | Q. What's your title there?
- 2 A. I'm a special agent.
- 3 | Q. And how long have you been a special agent with the FBI?
- 4 A. About eight years.
- 5 | Q. Are you assigned to any particular unit?
- 6 A. Yes.
- 7 || Q. What unit is that?
- 8 A. I work on a corporate securities and commodities fraud 9 squad.
- 10 | Q. What, if anything, were you asked to do for this case?
- 11 A. Sure. I was asked to review Signal groups found on two
- 12 different devices, one belonging to Gary Wang, which is a
- 13 | laptop, and then one belonging to Caroline Ellison, which was a
- 14 | phone, and review the Signal groups for information found
- 15 | within there.
- 16 | Q. Apart from your review, did you have any other involvement
- 17 | in this case?
- 18 A. No, I did not.
- MS. KUDLA: Now, your Honor, at this time the
  government offers S2006, an authenticity stipulation regarding
  electronic devices.
- 22 THE COURT: Received.
- 23 (Government Exhibit S2006 received in evidence)
- 24 MS. KUDLA: May we publish to the jury?
- 25 THE COURT: You may.

- 1 | Q. Agent Troiano, you mentioned that you had reviewed Gary
- 2 | Wang's laptop and Caroline Ellison's cell phone extraction, is
- 3 | that correct?
- 4 | A. Yes.
- Q. While we are waiting for that to come up, I can read some
- 6 of the stipulation to the jury.
- 7 Paragraph 1 states that: On November 16, 2022, an
- 8 | Apple iPhone with a particular IMEI number and FBI evidence
- 9 | number ending in 1B10, the Caroline Ellison cell phone was
- 10 | lawfully recovered by FBI agents, that Government Exhibit 1662
- 11 | is a copy of certain contents and data extracted from the
- 12 | Caroline Ellison cell phone. The information in Government
- 13 | Exhibit 1662 was contained on the Ellison cell phone at the
- 14 | time it was seized on November 16, 2022. And paragraph 2
- 15 | states that, on November 17, 2022, a Dell laptop with a
- 16 particular serial number and FBI evidence item ending in 1B13,
- 17 | the Gary Wang laptop, was lawfully recovered by FBI agents.
- 18 | Q. Agent Troiano, are those the electronics that you reviewed
- 19 | for your Signal group analysis?
- 20 | A. Yes.
- 21 | Q. Now, how would you describe the volume of data contained in
- 22 | the Signal groups on the Wang laptop and the Ellison phone
- 23 | extraction?
- 24 | A. It was quite voluminous. There were hundreds of chats with
- 25 | hundreds of participants.

MS. KUDLA: Mr. Bianco, can you please show the witness what's marked for identification as Government Exhibit 1083.

Q. Agent Troiano, you should have a binder there and there should be a printed copy as well.

Agent Troiano, what is Government Exhibit 1083?

- A. This is a chart that shows the different Signal groups that Samuel Bankman-Fried participated in from 2020 to 2022, and they were taken from the the data was taken from Gary Wang's laptop, the Signal group that he had there or Signal app that he had there, and the Caroline Ellison phone extraction.
- 12 Q. Have you reviewed all of the information contained in this 13 chart?
  - A. Yes.

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- MS. KUDLA: Your Honor, the government offers Government Exhibit 1083, pursuant to Rule 1006.
- MR. EVERDELL: No objection, your Honor.
- 18 THE COURT: I'm sorry. I didn't hear you.
- 19 MR. EVERDELL: No objection, your Honor.
- 20 | THE COURT: It's received.
- 21 (Government Exhibit 1083 received in evidence)
- MS. KUDLA: Your Honor, may we publish?
- 23 THE COURT: You may.
  - Q. Agent Troiano, now that this is visible to the jury, at a high level, can you summarize what this chart contains?

- A. Sure. So this is a chart that shows the different Signal groups that Samuel Bankman-Fried was in from 2020 to 2022.

  You'll see the first column says group name and that's what the
- group was called. Again, this data was pulled from the Gary
  Wang laptop, his Signal app on there, and the Caroline Ellison
  phone extraction.

The next column you will see is participants and that's the people that were present in those Signal groups when the review began once the devices were obtained.

And the last column is auto-deletion status. That shows the different auto-deletion settings that were found in the group when we obtained it.

Q. Agent Troiano, let's take a look at row 1 as an example to go through the auto-deletion status. In row 1, in the auto-deletion status column it says: May 11, 2021, one week.

What does that mean?

- A. So that means that, as of May 11 of 2021, the auto-deletion status was set at one week, meaning that the messages would remain for a week and then disappear.
- Q. Below that it also says November 9, 2022, auto deletion turned off, SBF.

What is recorded here?

A. So that shows that, as of that date, the auto-deletion function was turned off, meaning that the message would stay, it wouldn't be deleted, and the last part, SBF, that indicates

MS. KUDLA: Your Honor, may the government publish

Ellison phone extraction. Again, I took those screenshots.

Government Exhibit 3017 for demonstrative purposes only?

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- MR. EVERDELL: No objection for simply demonstrative purposes, your Honor.
- 3 | THE COURT: Yes, you may.

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- Q. Now that's visible to the jury, you said on the left was Gary Wang's laptop.
  - Can you describe to the jury what we see on the left and the right.
- A. Sure. On the left, these are the screenshots that I took from Gary Wang's laptop, and you will see basically his Signal app. This is what you'd see if you clicked on the hashtag organization Signal group. And you will see the first right side, that indicates kind of a log of when people joined and left the group, as well as when the auto-deletion policies were turned on or off or changed. Behind it you will see —
- MS. KUDLA: Mr. Bianco, can we take that down now.
- 16 | Q. When you said behind it, are you referring to --
- 17 A. The forefront photo. The behind photo is where you will see the members of that group.
- 19 | Q. What is shown on the right?
- A. On the right, this is the view of Signal app from the extraction from Caroline Ellison's phone.
- Q. Looking at both of these together now, what is the name of Signal group shown from the Wang laptop and the Ellison phone extraction?
- 25 | A. It's hashtag organization.

- Q. Did you record that name in Government Exhibit 1083?
- 2 | A. Yes.

- 3 | Q. With the participants, how did you identify the
- 4 participants for Government Exhibit 1083?
- 5 | A. If you look at the participants, it will list the name and
- 6 phone number, so I put the name into the chart.
- 7 | Q. Were there ever occasions where the participant names were
- 8 | not the same between the Wang laptop and the Ellison phone
- 9 | extraction?
- 10 | A. Yes.
- 11 | Q. And what's an example of such a scenario?
- 12 | A. There could be a scenario where one person was just an
- 13 | initial, like say the letter C, on like the laptop, and then
- 14 | within the extraction it could be a full name, like Claire or
- 15 something like that. If that was the case, I would look to see
- 16 | if the phone number matched; and if it did, I would put the
- 17 most descriptive comprehensive names: Claire.
- 18 | Q. Let's move on to auto-deletion status, Agent Troiano.
- 19 Using Government 3017 as a guide, describe what you did to
- 20 | record the auto-deletion feature if it was turned on.
- 21 A. Sure. So for a lot of these groups once a member joined
- 22 | the group, they would see what the current auto-deletion status
- $23 \parallel$  was at that time.
- 24 MR. EVERDELL: Objection. Knowledge of what people
- 25 | would see that's not himself.

- A. I would see it.
- Q. Agent Troiano, is this information based on your review of
- 3 | hundreds of single-group messages?
- 4 | A. Yes.

- 5 | Q. You can continue describing what you did for the review.
- 6 A. Sure. When I opened the Signal app on the two different
- 7 devices, I would see, when somebody was added to a group, you
- 8 could see what the auto-deletion policy was at that time. I
- 9 would look to see between the two of them if it was the same
- 10 | period of time, and I would go back to the further -- the most
- 11 | backdated date to have the most comprehensive view of how long
- 12 | that setting had been turned on.
- 13 | Q. Turning to the right for the Ellison extraction that we
- 14  $\parallel$  look at there, what was the date that the auto-deletion status
- 15 | feature was turned on?
- 16 A. So for this one it looks like the user was added on May 11
- 17 | of 2021. It was able to see this auto-deletion status of
- 18 | 604800, which is seconds.
- 19  $\parallel$  Q. What is that equivalent of seconds equal to?
- 20 A. One week.
- 21 | Q. Did you also record when auto-deletion status was turned
- 22 | off?
- 23 | A. Yes.
- 24  $\parallel$  Q. And where do you see that here?
- 25  $\parallel$  A. If you look at the bottom, you will see, on November 9 of

- 1 | 2022, it says that Samuel Bankman-Fried set disappearing
- 2 message time from 604800, that one-week period, to zero,
- 3 meaning it turned off.
- 4 | Q. Did you record all of this information in Government
- 5 | Exhibit 1083?
- 6 A. Yes.
- 7 MS. KUDLA: We can take that down now, Mr. Bianco.
- 8 | Q. Apart from the data that you just described to the jury,
- 9 did you review the content of the Signal group messages in any
- 10 | way?
- 11 | A. No.
- 12 | Q. Do you have any knowledge about the identities of the
- 13 | Signal group participants listed in Government Exhibit 1083
- 14 | apart from the information that you just described?
- 15 A. No.
- MS. KUDLA: Now, Mr. Bianco, can you please publish
- 17 Government Exhibit 1083.
- 18 | Q. Agent Troiano, does this exhibit contain the results of the
- 19 review you outlined to the jury for all the Signal groups you
- 20 | reviewed?
- 21 A. Yes.
- MS. KUDLA: Now, Mr. Bianco, please scroll through the
- 23 | first few pages of Government Exhibit 1083 slowly. Then you
- 24 | can go to the last page, which should be page 25.
- 25 | Q. Between 2020 and 2022, how many Signal groups was

- 1 | Mr. Bankman-Fried a participant in, based on your review?
- 2 A. 325.
- 3 | Q. And out of those 325 Signal groups, how many had the
- 4 | auto-deletion feature turned on?
- 5 | A. 288.
- 6 Q. Once again, aside from your work in helping to prepare or
- 7 | review this chart, have you had any other involvement in this
- 8 | case?
- 9 | A. No.
- 10 MS. KUDLA: No further questions, your Honor.
- 11 THE COURT: Thank you. Any cross-examination?
- 12 MR. EVERDELL: Yes, your Honor.
- 13 THE COURT: Let the record reflect that the defendant
- 14 | and the jurors all are present, as they have been throughout.
- Go ahead.
- 16 | CROSS-EXAMINATION
- 17 BY MR. EVERDELL:
- 18 Q. Good morning, Special Agent Troiano.
- 19 A. Good morning.
- 20 | Q. Special Agent Troiano, you work for the FBI, correct?
- 21 A. Yes.
- 22 | Q. Your job is to help the prosecutors investigate their
- 23 | cases, right?
- 24 A. Yes.
- 25 | Q. You weren't one of the case agents on this case, though,

- 1 | correct?
- 2 A. That's correct.
- 3 | Q. You were just asked to help out with this particular
- 4 project you testified about?
- 5 | A. Yes.
- 6 | Q. And you said that you were asked to review a document that
- 7 | listed various Signal message groups, right?
- 8 | A. Yes.
- 9 Q. And those Signal groups came from Signal messages that were
- 10 | contained on Caroline Ellison's iPhone and Gary Wang's laptop,
- 11 | correct?
- 12 | A. Yes.
- 13 | Q. Now, you didn't originally create the summary document that
- 14 is now Government Exhibit 1083, is that correct?
- 15 A. I didn't like -- no, not the draft document.
- 16 | Q. So the original draft document was created by the
- 17 | prosecutor's office, is that correct?
- 18 A. The prosecutors gave it to me.
- 19 | Q. So they gave you the first draft of this document that we
- 20 | now see as Government's 1083, correct?
- 21 A. Yes.
- 22 | Q. Then they sent it to you, right?
- 23 A. Yes.
- 24 | Q. And the prosecutors had already selected the Signal groups
- 25 | that they wanted on that draft summary document, correct?

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1 (At sidebar).

MS. KUDLA: Your Honor, we asked for certain groups to be removed at defense counsel's request for -- we couldn't reach a stipulation on certain groups that were contained directly from the cell phone extraction or from the laptop, so we removed those just to expedite things. And then also we redacted certain information based on groups that had the word fraud in it. We provided that type of instruction.

THE COURT: Why the redactions?

MS. KUDLA: The defense felt that the names of the group wire fraud and fake fraud site was overly prejudicial.

MR. EVERDELL: Yes, your Honor. We did agree on those sites.

I just want to clarify, on the first one, the one you are referring to, the 302, where you say: Thanks Marc, please exclude that group based on the factors noted below, and it's from September, I was not aware that this was in relation to anything that we agreed upon. That's why I was asking the questions. I'm certainly not trying to ask anything that would be misleading. I just saw it in the 302.

MS. KUDLA: Yeah. We asked him to remove that because that seemed to have no relevance to this case.

MR. EVERDELL: OK. I can move on, your Honor.

THE COURT: Let's fix the damage that's been done.

MR. EVERDELL: Yes, your Honor.

THE COURT: Andy, that's your job.

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MR. EVERDELL: Just so we are clear, your Honor, do you want me to clarify anything -- we are going to strike the

THE COURT: Members of the jury, the question concerning whether the prosecutors ever asked that certain groups be taken off this list and the witness' answer are stricken, and you must disregard that. That's by agreement of the parties.

Let's proceed.

MR. EVERDELL: Thank you, your Honor.

## BY MR. EVERDELL:

- 10 Special Agent Troiano, the groups on your summary chart are groups from the messaging app Signal, correct?
- 12 Α. Yes.

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- 13 What is Signal?
- 14 Signal is a security messaging app. Α.
- 15 And it's secure -- it uses end-to-end encryption, is that
- 16 correct?
- 17 Α. Yes.
- 18 That means it's hard for people who are not the center or 19 the recipient to read it or get access to it, right?
- 20 MS. KUDLA: Objection.
- 21 THE COURT: Ground.
- 22 MS. KUDLA: I don't know if he knows. Lack of
- 23 foundation.
- 24 Are you aware of the features of Signal?
- 25 Α. Yes.

- 1 Q. And you mentioned that you were familiar with end-to-end
- 2 | encryption?
- 3 | A. Yes.
- Q. Can you just describe what your understanding is of the security features.
- 6 MS. KUDLA: Objection.
- 7 | THE COURT: Sustained.
- Q. In your job as an FBI agent, are you generally aware of what types of messaging applications of out there on the
- 10 | market?
- 11 MS. KUDLA: Objection.
- 12 THE COURT: Sustained.
- 13 | Q. Are you generally familiar with Signal?
- 14 | A. Yes.
- 15 Q. Are you generally aware for how long it has been on the
- 16 | market?
- 17 MS. KUDLA: Objection.
- 18 THE COURT: Sustained.
- 19 | Q. Let's look at your summary exhibit, Special Agent Troiano.
- 20 | This is Government Exhibit 1083. You said these are all --
- 21 | every group that's on this list is a Signal group that Sam
- 22 | Bankman-Fried was on, right?
- 23 | A. Yes.
- 24 | Q. If you scroll to the end, there are a total of 325 Signal
- 25  $\parallel$  groups that he is on on your list, is that right?

1 | A. Yes.

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- 2 Q. And all of these groups were active until they got shut
- 3 down in the November 2022 time frame, right?
- 4 | A. What do you define active as?
  - Q. I should say that -- fair point. Let me withdraw.
- All these groups at least were able to be used until
  November of 2022, right?
  - MS. KUDLA: Objection.
  - THE COURT: Just give me a moment to deal with something else.
- 11 Give me a sec.
- 12 The objection is on what ground?
- MS. KUDLA: Outside the scope of his knowledge. He was asked to do a very limited task.
- 15 THE COURT: Sustained. This is outside the scope.
- Q. In your summary chart you note for a number of these groups when the auto deletion was turned off, correct?
- 18 | A. Yes.
- 19 Q. Fair to say that there is an indication for most of the
- 20 groups that you list here when the auto-delete feature was
- 21 | turned off, correct?
- 22 A. I don't know the exact percentage, but a good amount, yes.
- 23 Q. I think you testified that there were 325 groups, correct,
- 24 | and that 288 had auto delete turned on?
- 25 | THE COURT: Mr. Everdell, it's a chart. You can just

delete, correct?

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Your chart, you testified, indicates the date when the

messages in the chats, at least some of them, were set to auto

(212) 805-0300

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1 | A. Yes.

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- Q. And it identifies how long the auto-delete function was set for before it deleted the message, correct?
  - MS. KUDLA: Objection.
- 5 THE COURT: Ground.
- 6 MS. KUDLA: Asked and answered.
- 7 THE COURT: Yes, I think so. Sustained.
  - Q. Looking through your chart, and we can use the first page as an example, there is an indication of when the auto-deletion function was set and for how long, right?
- 11 MS. KUDLA: Objection. The chart speaks for itself.
- 12 THE COURT: Sustained.
- Q. Let's look at this first page. Just as an example, you see
  in the auto-deletion status column an indication for how long
  the auto-deletion status was set for for these chat groups on
- MS. KUDLA: Objection. Asked and answered and speaks
  for itself.
- 19 THE COURT: Sustained.

the first page, correct?

- Q. Is it fair to say that the duration of the auto delete was set for, the ones on the first page generally, between one week and four weeks?
- MS. KUDLA: Same objection, your Honor.
- 24 THE COURT: Same ruling.
  - | Q. Looking at that first row, the hashtag organization --

- 1 | A. Yes.
- 2 | Q. -- Signal group, you see in the auto-deletion status column
- 3 | that auto deletion was turned off, correct?
- 4 MS. KUDLA: Objection. Asked and answered.
- 5 THE COURT: Sustained. This is not helpful.
- 6 MR. EVERDELL: All right, your Honor.
- 7 I just want to point out one thing with certain
- 8 | columns, if I could.
- 9 | Q. If you could look at number 1 that we just saw. If you
- 10 could also look at number 5 and number 6, which are also on the
- 11 same page.
- 12 You see those, Special Agent Troiano?
- 13 | A. Yes.
- 14 | Q. Those all indicate that it was SBF who turned off the auto
- 15 deletion, correct?
- 16 A. Yes, I believe those were the only three.
- 17 | Q. Thank you.
- 18 Let's look at one other or a few others. If you could
- 19 | take a look at number 29, row 29.
- 20 MS. KUDLA: Objection, your Honor. At this point we
- 21 | are reading the chart.
- 22 | THE COURT: That's correct.
- 23 MR. EVERDELL: I have not even asked my question yet.
- 24 THE COURT: Ask your question.
- 25 MR. EVERDELL: I just want to take a look at the

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- 20 21 that group?
- 22 Α. Yes.
- 23 What was the duration of the auto-deletion function for 24 that group?
- 25 MS. KUDLA: Objection, your Honor, 403, and this goes

1 (At sidebar)

MR. COHEN: I was waiting for your Honor to say who won game 7 of the '55 series.

THE COURT: But I don't acknowledge that. I'm a denier as to the '55 World Series.

What's the issue here?

MR. EVERDELL: Your Honor, I believe the government is offering this -- it's a hearsay objection. I believe the government's basis for being able to offer this is under a coconspirator exception and under a statement against interest and unavailable declarant. We don't think it's a coconspirator statement on -- Mr. Salame did not plead to a conspiracy charge. He pled to a substantive charge on campaign finance. This doesn't fall within the scope of a conspiracy.

And I don't think it's a statement against interest.

First of all, there is no indication in the record that he would invoke. So if they want to rely on that, I think there should be some record made that he would invoke his Fifth

Amendment privilege if he were here to testify. Even so, the government's theory is that he was, I think, some sort of a straw donor, but I think that the message here just reflects the fact that he is going to be donating to causes that he himself supports and that that doesn't make it a statement against interests.

MR. ROOS: I will take those in turn.

First, he did plead guilty to a campaign finance conspiracy, so I am not sure what they are thinking of.

Page 29, footnote 8 of the government's pretrial briefing indicated that the attorney for Mr. Salame represented that if called as a witness he would take five, so, therefore, under *United States v. Miller*, which is a Second Circuit case, he is an unavailable declarant.

MR. COHEN: Which footnote is that?

MR. ROOS: Footnote 8 of page 29.

So he is an unavailable declarant. The text of the document indicates that he is making a statement against his penal interests. He said: Pass Sam's donations through my name, which is a clearly inculpatory statement in implicating himself in a campaign finance conspiracy. In fact, his plea allocution was very close to that.

I think there is no question that it comes in under 804(b)(3). I know defense counsel has not made the argument yet, so we can let him go, if your Honor wants, but I think it is also admissible as a coconspirator statement, potentially as a nonhearsay basis also.

THE COURT: Anything else?

MR. EVERDELL: No, your Honor.

THE COURT: Overruled. It is received.

(Continued on next page)

wire fraud, as set forth in the briefing that your Honor has

MR. ROOS: Your Honor, the government opposes the motion and submits that there is sufficient evidence for the jury to conclude on Counts One and Two that the defendant either made, participated in making, and conspired to make material false and fraudulent representations, promises, pretenses in connection with a scheme to defraud and obtain

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THE COURT: Now, how long do you expect the first two witnesses to take?

MR. EVERDELL: Your Honor, I don't think that's going to take very long. I can't speak for cross-examination, but I believe Ms. Rolle will be 15 minutes, 20 minutes tops.

Mr. Pimbley about the same.

THE COURT: Now of course I received the relatively lengthy letter from defense counsel last night raising various issues with respect to the admissibility of certain areas of proposed testimony by the defendant.

I have concluded that in order to determine all or most of those issues, probably all, I am going to take the testimony initially out of the presence of the jury because the letter provides insufficient detail for me to rule on it.

The question is, do you have sufficient other testimony, without touching those subjects, to put Mr. Bankman-Fried on and go as far as we can go and then break for the hearing out of the presence of the jury, or is there simply no point of starting him without having that hearing take place and resolved?

MR. COHEN: Your Honor, I think we have enough to start.

THE COURT: Give me an idea of how much time, please.

MR. COHEN: As I mentioned on our call yesterday, I think the direct will take about as long as Mr. Wang and

So I think it's important that the Court have an opportunity to review that material and give it to the government, if it is not in fact privileged or if there is a waiver.

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THE COURT: First of all, Mr. Cohen -- I assume it's Mr. Everdell?

THE COURT: You said there were two bases.

MR. EVERDELL: Yes.

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The other basis is that during the prep there was some

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place and what happened after the interview took place, because she was there as well.

If you recall the testimony from Mr. Wang, they returned to the FTX offices and they began -- after some other things took place, there was -- they began transferring assets to the SCB, and she was at the offices when this all took place.

So the point of her testimony is purely fact testimony. We are going to stay away from any legal advice or any discussions she had with the defense. And we just want to get her recollection of those events because she was there as a participant.

THE COURT: But the second basis is, you're asserting attorney-client privilege with respect to the material

how it was marked. There is a set of typewritten notes and then there is a set of handwritten notes.

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THE COURT: The typewritten notes are marked G and I. G has no indication of any redactions. I has what appears to be one line or subparagraph marked privileged and not subject

there's D—there's a D1D, that bullet is redacted for

privilege. And that bullet refers to discussions between

Ms. Rolle and Mr. Bankman-Fried that captures some legal

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- 1 | Q. What is your profession?
- 2 A. I am a counsel, attorney at law, practicing in the Bahamas.
- 3 | Q. And where are you licensed?
- 4 A. I'm licensed to practice in the Bahamas as well as in any
- 5 | jurisdiction in the Caribbean.
- 6 | Q. When did you begin practicing law?
- 7 | A. In October of 1995.
- 8 | Q. Where did you obtain your legal education?
- 9 A. I obtained my bachelor's of law degree at the University of
- 10 | the West Indies, Cave Hill campus, Barbados; I obtained my
- 11 | legal education certificate of merit, which is equivalent to
- 12 | the bar equivalency, at the Norman Manley Law School in
- 13 Jamaica.
- 14 | Q. And when did you receive your law degree from University of
- 15 | West Indies?
- 16 | A. In 1993.
- 17 | Q. Where did you work when you started practicing law?
- 18 A. In 1995, I started off my career in the litigation
- 19 department of the firm of McKinney Bancroft & Hughes; I then
- 20 went to the litigation department of Graham Thompson; and in
- 21 | January of 2003, I entered into partnership with my husband
- 22 | Wallace Rolle, in the firm of Rolle & Rolle.
- 23 | Q. And is that where you currently practice?
- 24 | A. It is.
- 25  $\parallel$  Q. Are you familiar with the term King's Counsel?

- A. I am. I am a King's Counsel.
- 2 | Q. Can you describe what that is, please.
- 3 A. King's Counsel is a senior trial lawyer who has been
- 4 appointed by the Monarch, by the Crown, as one of its counsel,
- 5 | learned in the law.
- 6 | Q. And when you say the Crown, what are you referring to?
- 7 A. The Monarch of England.
- 8 | Q. Okay. Understood. And when did you become a King's
- 9 | Counsel?

- 10 A. Well, I became a Queen's Counsel initially—
- 11 | Q. Yes.
- 12 A. —in February of 2020, and when the Queen passed in
- 13 | September of last year, automatically became a King's Counsel.
- 14 | Q. And what does it mean to be a Queen's Counsel or King's
- 15 | Counsel?
- 16 A. Well, it's a designation of honor. You are recognized as a
- 17 | premier advocate in your jurisdiction.
- 18 | Q. And how many King's Counsels are there, in the Bahamas?
- 19 | A. At present, practicing, there are approximately 40, and
- 20 | that is of a bar of about 2,000 attorneys, so there are 40 of
- 21 us.
- 22 | Q. What are your primary practice areas, Ms. Rolle?
- 23 A. My primary practice area is civil litigation, and that
- 24 | includes all manner of civil litigation, including commercial,
- 25 | corporate, personal injuries, I used to do some family

- 1 | work—not a whole lot of it anymore—and I don't do any
- 2 criminal.
- 3 | Q. Okay. Ms. Rolle, do you know Sam Bankman-Fried?
- 4 A. I do know Mr. Bankman-Fried.
- 5 | Q. How do you know him?
- 6 A. Mr. Bankman-Fried is my client in the Commonwealth of the
- 7 | Bahamas.
- 8 Q. And when were you retained by Mr. Bankman-Fried in the
- 9 | Bahamas?
- 10 A. I was retained on the morning of 12th November 2022.
- 11 | Q. What, if anything, happened on the morning of 12th of
- 12 November that led you to be retained?
- 13 A. I was retained for the purpose of accompanying
- 14 | Mr. Bankman-Fried at his interview that had been scheduled at
- 15 | the Securities Commission of the Bahamas.
- 16 | Q. Can you tell the jury what the Securities Commission of the
- 17 | Bahamas is.
- 18 | A. So the Securities Commission of the Bahamas is a statutory
- 19 | body, so it's created by statute, and it is the sole regulator
- 20 | who oversees and regulates commercial securities business in
- 21 the Bahamas, so that includes all manner of securities
- 22 | business, capital markets, mutual and investment funds, and
- 23 | then more recently digital asset business.
- 24 | Q. Okay. And are they sometimes referred to as the SCB?
- 25 | A. Yes, that's the abbreviation.

- 1 | Q. Okay. And who is the head of the SCB?
- 2 A. The executive director, Christina Rolle.
- 3 Q. And that's the same last name. Are you related?
- 4 A. Not at all. I must say Rolle is the most common name in
- 5 | the Bahamas.
- 6 Q. Got it. You mentioned digital asset companies that the SCB
- 7 | has some jurisdiction over?
- 8 A. Yes.
- 9 Q. Can you explain that a little bit.
- 10 A. Well, it's a pretty recent development. There's a piece of
- 11 | legislation that was passed at the end of 2020. That's called
- 12 | the Digital Assets Registered Exchange Act. And so subsequent
- 13 | to the passage of that legislation, they then became regulators
- 14 | of digital asset business.
- 15 | Q. Did the SCB have any regulatory oversight over FTX?
- 16 A. They did.
- 17 | Q. Which FTX entity did the SCB regulate?
- 18 A. That would be FTX Digital Markets Ltd., which is a Bahamian
- 19 entity.
- 20  $\parallel$  Q. Okay. And where is that entity in relation to the rest of
- 21 | the company?
- 22 | A. Well—
- 23 MR. ROOS: Objection.
- 24 | THE COURT: Ground?
- 25 MR. ROOS: Foundation on this.

1 THE COURT: Sustained.

- 2 | Q. Are you familiar with where FTX Digital Markets sits in
- 3 | relation to other FTX entities?
- 4 A. Well, FTX Digital Markets I believe to be a subsidiary, but
- 5 | it is incorporated in the Commonwealth of the Bahamas.
- 6 Q. Okay. Now you mentioned that the SCB requested that
- 7 Mr. Bankman-Fried appear for an interview; is that right?
- 8 A. That is correct.
- 9 Q. Where—sorry—when was the interview supposed to take
- 10 | place?
- 11 A. On the 12th of November at 12 noon at their premises in the
- 12 | Bahamas.
- 13 | Q. Okay. And how was it that Mr. Bankman-Fried became aware
- 14 | that he needed to appear for this interview?
- 15 A. He was notified of his—that his attendance was required.
- 16 | Q. Do you know how he was notified?
- 17  $\parallel$  A. I—I can't say. I don't know.
- 18 | Q. What, if any, was your understanding of the nature of the
- 19 | appearance?
- $20 \parallel A$ . The nature of the appearance was that this interview was
- 21 | being conducted as a part of an investigation that the SCB was
- 22 | conducting into the collapse of FTX.
- 23 | Q. And was there any indication about whether the interview
- 24 | was voluntary or compulsory?
- 25  $\parallel$  A. Given that it was a part of their investigation and given

- 1 | the fact that liquidation proceedings had already been
- 2 commenced, as it relates to the Bahamian entity, it was
- 3 | mandatory for him to attend.
- 4 | Q. And when you say liquidation proceedings, can you explain
- 5 what you mean by that.
- 6 A. I would imagine that it would be akin to bankruptcy
- 7 proceedings.
- 8 Q. Okay. Can you elaborate a little bit on that.
- 9 A. Well, the Securities Commission had made application to the
- 10 | Supreme Court of the Bahamas to place FTX Digital Markets Ltd.
- 11 | into liquidation, and an order was granted by the Supreme Court
- 12 on the 10th of November 2022.
- 13 | Q. Okay. Let's talk a little more about the interview.
- 14 Did you accompany Mr. Bankman-Fried to the interview
- 15 | at the SCB?
- 16 A. I most certainly did.
- 17 | Q. And did you represent Mr. Bankman-Fried in connection with
- 18 | the proceedings before the SCB?
- 19 | A. I did.
- 20  $\parallel$  Q. All right. What time did you arrive at the offices of the
- 21 | SCB?
- 22 A. I arrived shortly before noon.
- 23 | Q. Okay. Was Mr. Bankman-Fried there?
- 24  $\parallel$  A. He was there at the time of my arrival, yes.
- 25  $\parallel$  Q. And about when did the interview begin?

- A. It began at approximately 12:40 p.m.
- Q. Who was present for that interview?

- 3 A. So there were a number of persons: first of all, the
- 4 | personnel from the Securities Commission—the Executive
- 5 | Director Christina Rolle, and she had three members of her
- 6 | team, who were Ms. Mechelle Martinborough, Mr. Gawaine Ward,
- 7 | and Mr. Gladstone Brown; besides the Securities Commission
- 8 personnel, there was myself; there was Mr. Bankman-Fried; and
- 9 | there was Mr. Joseph Bankman; the provisional liquidator who
- 10 | had been appointed by the court, Mr. Brian Simms, was present;
- 11 as well as an assistant of his, Ms. Sophia Rolle—again, no
- 12 | connection; and there was one of the members of
- 13 | PricewaterhouseCoopers, I don't remember his name at the
- 14 | moment; and a stenographer.
- 15 | Q. Understood. You mentioned the provisional liquidator. Can
- 16 you just explain what that was.
- 17 A. So once the Securities Commission had petitioned the court
- 18 | to place FTX Digital Markets into liquidation, the court
- 19 appointed a provisional liquidator. This is an individual who
- 20 | has then the responsibility of carrying out the liquidation
- 21 process. So the person that was appointed was Mr. Brian Simms,
- 22 | and Mr. Simms was present.
- 23  $\parallel$  Q. And do you know why they were present for the interview?
- 24 | A. Well, having been appointed as the provisional liquidators
- 25 of FTX Digital Markets, they were then involved in the process

- 1 of carrying out the liquidation.
- 2 | Q. And how long did that interview last?
- 3 A. Just short of three hours.
- 4 | Q. So approximately when did it end?
- 5  $\parallel$  A. Shortly after 3 p.m.
- 6 | Q. What happened after the interview at the SCB concluded?
- 7 A. After the interview at the premises of SCB concluded, we
- 8 | then went to the office of FTX Digital Markets situated in the
- 9 Bahamas as well.
- 10  $\parallel$  Q. Where is that?
- 11 A. In the Western District, on the island of New Providence,
- 12 | Bahamas.
- 13 Q. And who went back to the FTX offices after the interview?
- 14 A. All the individuals that I listed. Should I list them
- 15 again or—
- 16 Q. No need.
- 17 A. With the exclusion of Mr. Joseph Bankman.
- 18 | Q. And what was the purpose for going to the offices after the
- 19 | interview?
- 20  $\parallel$  A. For the purpose of having Mr. Bankman-Fried then officially
- 21 | turn over the premises to the provisional liquidator.
- 22 | Q. What happened when you arrived at the offices?
- 23 A. Sometime after we had arrived, we were then notified by
- 24 || Christina Rolle—that is the Executive Director of SCB—that
- 25 | the Commission had made an order against Mr. Bankman-Fried

- directing him to turn over the digital assets of FTX to the
- 2 custody of the Securities Commission.
- 3 Q. Did you see this order?
- 4 A. We were shown a copy of it on a laptop and it was read to
- 5 | us.
- 6 Q. Did you later see a written copy of this order?
- 7 A. We were then presented with a written copy on the following
- 8 | business day, which was Monday, the 14th.
- 9 Q. And just to be clear, what day was the-
- 10 A. The 12th was Saturday, so this was Saturday afternoon
- 11 | that—that the interview took place and that we then went to
- 12 | the premises of FTX.
- 13 | Q. And how did you—well, when you were on the premises, how
- 14 did you receive the order on the premises on the 12th?
- 15 A. On the 12th, it was read to us, and it was shown to me on a
- 16 | laptop.
- 17 | Q. And how did you receive it two days later when you saw the
- 18 written copy?
- 19 A. A hard copy was delivered to my office, and I also received
- 20  $\parallel$  it by email.
- 21 | Q. And did the Securities Commission ever make that order
- 22 | public?
- 23 A. They did. It was subsequently posted on their website.
- 24 | Q. All right. I would like to show for you, Ms. Rolle, what's
- 25  $\parallel$  been marked for identification as Defense Exhibit 837.

- 1 MR. EVERDELL: Brian, if you could just show that to 2 the witness, please.
- 3 | Q. Ms. Rolle, do you see what's in front of you there?
- 4 | A. I do.
- 5 | Q. And do you recognize that?
- 6 A. I do.
- 7 || Q. What is that?
- 8 A. This is the notice of order that was shown to me on the
- 9 evening of the 12th November and then hard-copied to me on the
- 10 | 14th.
- 11 | Q. And how do you recognize it?
- 12 A. I've seen it before.
- 13 | Q. Is it a fair and accurate copy of the order that was shown
- 14  $\parallel$  to you on the 12th and that you received later?
- 15 A. At the moment I'm only seeing the first page. That is.
- 16 | Q. Let's let you look at the second page as well. If you
- 17 | could flip to the second page.
- 18 A. Yes, and that second page, that is it, yes.
- 19 Q. Okay. And is that order signed?
- 20 | A. It is.
- 21 Q. Who is it signed by?
- 22 A. It is signed by Christina Rolle, the Executive Director of
- 23 | the Securities Commission.
- 24 MR. EVERDELL: Your Honor, at this time defense offers
- 25 | Defense Exhibit 837.

- 18
- 19
- 20
- 21 has taken a decision that he is to transfer all of the digital
- 22 assets of FTX to the Securities Commission.
- 23 And when you say FTX, which FTX are we talking about there?
- 24 FTXDM. That would be FTX Digital Markets Ltd., the
- 25 Bahamian entity.

- 1 | Q. Right. So just to read it, read the language there, it
- 2 says, "to transfer to an account and/or digital wallet(s)
- 3 established and maintained by the Commission all of the digital
- 4 assets on the FTX.com platform within the possession, custody
- 5 | and/or under the control of FTXDM, and its officers, directors,
- 6 employees, and/or agents."
- 7 | A. Yes.
- 8 0. Correct?
- 9 A. Yes, correct.
- 10 MR. EVERDELL: Okay. We can take down that highlight.
- 11  $\parallel$  And if we can look at paragraph 7.
- 12 | Q. Do you see that paragraph, Ms. Rolle?
- 13 | A. I do.
- 14  $\parallel$  Q. Can you summarize for the jury what that paragraph means.
- 15 A. So this paragraph is now the order, the actual directive
- 16 directing Mr. Bankman-Fried to transfer the digital assets of
- 17  $\parallel$  FTXDM to the Securities Commission of the Bahamas.
- 18 | Q. Okay. And was Mr. Bankman-Fried subject to this order?
- 19 | A. He was.
- 20 MR. EVERDELL: All right. We can take that down.
- 21 | Q. All right. Ms. Rolle, after the order was read out that we
- 22 | just saw, what happened next?
- 23 A. Approximately 45 minutes later to an hour, we were then
- 24 notified that an order had been made by the Supreme Court of
- 25  $\parallel$  the Bahamas.

- 1 | Q. Okay. And when you say the Supreme Court of the Bahamas,
- 2 | what's that court?
- 3 A. So the Supreme Court is the highest trial court. We refer
- 4 | to this as the first instance court. It's the highest court
- 5 other than an appellate court.
- 6 | Q. So there are levels above the Supreme Court?
- 7 A. Appellate court. There's the Court of Appeal and the Privy
- 8 | Council in London.
- 9 Q. How did you learn that the Supreme Court of Bahamas had
- 10 | issued an order?
- 11 A. We were notified of this fact by Christina Rolle and also
- 12 | by her counsel, who was then present.
- 13 | Q. And how did you become aware of the order?
- 14  $\parallel$  A. We were advised of it verbally by counsel for the
- 15 | Securities Commission, Mr. Robert Adams, KC.
- 16 | Q. And did you later see the written order itself?
- 17 | A. We did.
- 18 | Q. When was that?
- 19 A. On Monday, 14th of November, we were then served with a
- 20  $\parallel$  filed copy of the order.
- 21 | Q. All right. I want to show you what's been marked for
- 22 | identification as Defense Exhibit 836.
- 23 MR. EVERDELL: If we can just show that to the
- 24 | witness, please.
- 25 | Q. Ms. Rolle, do you see what's in front of you?

- 1 | A. I do.
- $2 \parallel Q$ . What is that in front of you?
- A. So this is the first page of the court order that I just referenced, issued by the Supreme Court of the Bahamas.
- 5 MR. EVERDELL: Why don't we let Ms. Rolle look at each 6 page, so we can scroll through.
- 7 A. Yes, and this is the second page that I'm now looking at.
  - Q. Okay. And is this a fair copy of the court order that you saw, that you saw on the 14th that was read to you on the 12th?
- 10 | A. Yes, it is.

- MR. EVERDELL: Your Honor, the defense offers Defense Exhibit 836.
- 13 THE COURT: Received.
- 14 | (Defendant's Exhibit 836 received in evidence)
- MR. EVERDELL: Okay. All right. If we could publish that to the jury.
- 17 BY MR. EVERDELL:
- 18 | Q. Okay. Ms. Rolle, let's take a quick look at this document.
- 19 You see the title there, the caption, The Securities Commission
- 20 | of the Bahamas and FTX Digital Markets Ltd., you see that?
- 21 | A. Yes, I do.
- 22 | Q. So we've discussed what the Securities Commission of the
- 23 | Bahamas is, yes?
- THE COURT: Mr. Everdell, can we get to your point,
- 25 | please.

- MR. EVERDELL: All right. We can take the callout down.
  - Let's go to date. If we can just highlight the date of the document.
- 5 THE COURT: I'm sorry. Could we get to your point.
- 6 MR. EVERDELL: Yes, your Honor.
- We'll move to the second page. And if we could highlight the "IT IS HEREBY ORDERED THAT."
- 9 BY MR. EVERDELL:
- 10 Q. All right. Ms. Rolle, do you see that language in front of you?
- 12 | A. I do.

- 13 Q. You don't have to read the whole thing out, but can you
- 14 just summarize what that means for the jury.
- 15 A. So essentially the Securities Commission of the Bahamas, as
- 16 the regulator, which has jurisdiction over FTX, its officers,
- 17 directors, directs FTX, its said officers and directors, to
- 18 | transfer all of the digital assets of the company into the
- 19 custody of the Securities Commission.
- 20 | Q. Okay. And was Mr. Bankman-Fried subject to this order?
- 21 | A. He was.
- 22 Q. What consequences could he have faced if he did not comply
- 23 with this order?
- 24 A. Well, this is a court order issued by the Supreme Court.
- 25 | Failure to comply has a result of being held in contempt of

1 | court and imprisonment.

- 2 MR. EVERDELL: We can take that down, Brian.
- Q. After the Securities Commission Executive Director presented orally this order, what happened next?
- 5 A. Mr. Bankman-Fried, in conjunction with Mr. Gary Wang, then
- 6 began the process of transferring the assets into wallets that
- 7 | had been created by the Securities Commission for that purpose.
- 8 | Q. And how long did this process take?
- 9 A. Very, very long. Didn't leave the premises until after
- 10  $\parallel$  2 a.m. that night, from the following day.
- 11 | Q. And did anything else happen at FTX offices that evening
- 12 | while the assets were being transferred?
- 13 A. Yes. During the process of the transfer of assets, two
- 14 | officers from the Commercial Crime Division of the Royal
- 15 | Bahamas Police force showed up.
- 16 | Q. Okay. And what happened next?
- 17 A. We met with them, being myself and Mr. Bankman-Fried, and
- 18 we offered to have Mr. Bankman-Fried attend an interview with
- 19 | them the following week rather than accompany them that evening
- 20 | for the purpose of questioning.
- 21 | Q. And what, if anything, happened with respect to passports?
- 22 A. Mr. Bankman-Fried agreed to surrender his passport as an
- 23 | indication of good faith, consistent with his agreement to
- 24 | surrender himself for questioning the following week rather
- 25 | than be taken that evening for questioning.

- 1 | Q. Did you see, what, if anything, occurred with Mr. Wang's
- 2 passport?
- $3 \parallel A$ . The same.
- 4 | Q. Did you have—did you continue to represent
- 5 | Mr. Bankman-Fried after the events of that evening?
- 6 | A. I did.
- 7 Q. And did you have occasion to observe his interactions with
- 8 | the SCB after the SCB interview on the 12th?
- 9 A. I did. I accompanied him on a number of interviews with
- 10 the SCB after the 12th of November.
- 11 | Q. Okay. And what was the nature of those interactions?
- 12 A. Pretty much the same; continuing questioning as to the
- 13 | events of the FTX collapse.
- 14 | Q. And did you have occasion to observe his interaction with
- 15 | the provisional liquidators after the SCB interview?
- 16 A. I did. I accompanied him on at least one of those meetings
- 17 | with the liquidator.
- 18 | Q. Okay. And what were the nature of those interactions?
- 19 A. Similar to that as the Securities Commission fact-finding
- 20 | questioning.
- 21 MR. EVERDELL: One moment.
- 22 Nothing further, your Honor.
- 23 | THE COURT: Thank you.
- 24 Any cross?
- 25 MR. ROOS: Just briefly.

- 1 CROSS EXAMINATION
- 2 BY MR. ROOS:
- 3 Q. Good morning.
- 4 A. Good morning.
- 5 | Q. We've never met before, right?
- 6 A. I don't think so.
- 7 Q. I don't think so either. So nice to meet you.
- 8 A. Likewise.
- 9 Q. You have had a chance to speak with the defense lawyers
- 10 | before, right?
- 11  $\parallel$  A. I have, yes.
- 12 Q. And how many times, do you think?
- 13 A. Difficult for me to say. I've had discussions with them
- 14 | relative to proceedings in the Bahamas.
- 15 | Q. Okay. And did you have a chance to talk with them in
- 16 | advance of your testimony here today about the testimony?
- 17 | A. I have.
- 18 | Q. And when was the most recent time, do you think?
- 19 A. I would say this morning.
- 20 | Q. Okay. And just to be clear, you weren't doing anything
- 21 wrong when you spoke to them in advance of your testimony here
- 22 | today.
- 23 MR. EVERDELL: Objection.
- 24 THE COURT: Sustained as to form.
- 25  $\parallel$  Q. Did you think you were doing anything wrong when you spoke

- 1 | to them in advance of your testimony?
- 2 MR. EVERDELL: Objection.
- 3 THE COURT: Overruled.
- 4 | A. No, I don't.
- Q. There's nothing irregular about meeting with lawyers in
- 6 | advance of testifying, right?
- 7 MR. EVERDELL: Objection.
- 8 | THE COURT: Overruled.
- 9 A. Not to my knowledge, no.
- 10 | Q. Now, and just to be clear, meetings in advance of your
- 11 | testimony did not affect your truthful answers in the
- 12 | testimony, right?
- 13 A. Absolutely not, no.
- 14 | Q. Now you said you were retained by Mr. Bankman-Fried on the
- 15 morning of November 12th?
- 16 A. That's correct.
- 17 | Q. And that was after FTX declared bankruptcy; is that right?
- 18 A. I don't know that FTX declared bankruptcy. They were put
- 19 | into liquidation by the Securities Commission.
- 20 | Q. I'm sorry. Do you know—I'll ask it this way: Do you know
- 21 | when, if you know, there was a bankruptcy in the United States?
- 22 | A. I'm vaguely familiar with that, now.
- 23 | Q. Okay. Fair enough.
- Just to be clear then, you didn't work at FTX, right?
- 25 | A. No.

- 1 | Q. And when you were hired, that was as a lawyer, not as an
- 2 | FTX employee, correct?
- 3 A. As a lawyer for Sam Bankman-Fried personally, yes.
- 4 | Q. Got it. Now so you weren't involved in what happened with
- 5 | FTX customer funds, right?
- 6 A. Not at all. Was not even familiar with FTX.
- 7 | Q. Okay. So you don't have any firsthand knowledge about
- 8 | that.
- 9 A. Not at all, no.
- 10 | Q. And you don't have any involvement in the spending of FTX's
- 11 | money, right?
- 12 A. No.
- 13 | Q. And so the information that you have here today is
- 14 | irrelevant to what happened before the liquidation, right?
- MR. EVERDELL: Objection.
- 16 THE COURT: Sustained as to form.
- 17 | Q. The information you've testified today relates to stuff
- 18 | after the liquidation proceedings occurred, right?
- 19 MR. EVERDELL: Objection.
- 20 THE COURT: Overruled.
- 21 A. I don't know when the liquidation proceedings occurred.
- 22 | The information that I gave today is as to the occurrences on
- 23 the 12th of November and thereafter.
- 24  $\parallel$  Q. So the 12th of November and then afterwards, right?
- 25 A. Correct.

- 1 JOSEPH PIMBLEY,
- 2 called as a witness by the Defendant,
- 3 having been duly sworn, testified as follows:
- 4 | DIRECT EXAMINATION
- 5 | BY MR. EVERDELL:
- 6 Q. Good morning, Mr. Pimbley.
- 7 A. Good morning.
- 8 | Q. Mr. Pimbley, what do you do for a living?
- 9 A. I am a consultant for financial issues.
- 10 | Q. Okay. And what does it mean to be a consultant for
- 11 | financial issues?
- 12 | A. It means I have clients who hire me for a variety of both
- 13 skills and tasks they need, which does include litigation for
- 14 | financial disputes; it also includes building models for
- 15 complex investments and giving advice on investments and risk
- 16 | management.
- 17 | Q. And where do you work?
- 18 A. Well, New York State. I live in New York State and I work
- 19 | out of my home office.
- 20  $\parallel$  Q. Are you affiliated with any consulting companies?
- 21 A. Yes. For this and several engagements, I'm affiliated with
- 22 | PF2 Securities.
- 23 | Q. And what is PF2 Securities?
- $24 \parallel A$ . It's a firm that specializes in litigation dispute
- 25 | services.

- 1 | Q. What is your educational background, Mr. Pimbley?
- 2 A. Education is all in physics. I have a bachelor's,
- 3 master's, and PhD.
- 4 | Q. Where are those degrees from?
- 5 A. Rensselaer Polytechnic Institute.
- 6 | Q. When did you receive those degrees?
- 7 A. 1980, a bachelor's degree in math—minor. I'm sorry.
- 8 | Bachelor's in physics, minor in math; master's degree in
- 9 physics, 1981; PhD, theoretical physics, 1985.
- 10 | Q. Can you describe your work or professional background,
- 11 please.
- 12 A. Yes. I started my career at GE Research Center in upstate
- 13 New York. I was a physicist for semiconductor devices, an
- 14 | expert on that topic.
- I then, later in the '80s, became an assistant
- 16 professor of applied math at Rensselaer Polytechnic Institute
- 17 and worked there for several years.
- 18 I joined Citibank in 1993, 30 years ago. They were
- 19 | looking to hire quantitative finance people and needed somebody
- 20 with my background.
- 21 | Q. Can you explain what quantitative finance is.
- 22 A. Yes. It's—of course finance, like many fields, has many
- 23 | branches, many important aspects. I was hired, you know, for
- 24 | Wall Street type problems, in both investments and derivatives,
- 25 | but those areas often require a lot of code writing, solutions

- 1 of mathematics problems, and to translate the math and the
- 2 computer code into practical instructions or practical devices,
- 3 practical investments, practical analyses for institutions like
- 4 Citibank.
- 5 | Q. So you mentioned you were hired for some of your particular
- 6 skills. Does that include the coding skills that you're
- 7 | discussing here?
- 8 A. Yes, sir, it does.
- 9 Q. And can you describe your familiarity with coding and
- 10 | databases.
- 11 A. Yes. In particular I've been writing computer code really
- 12 | my whole career, starting at age 20 or so, so that's quite
- 13 awhile. But in my—in my physics work, also as a math
- 14 professor, I would be required to—I actually—shouldn't say
- 15 | required. But my research would need computer code. I
- 16 | actually taught courses in computer code, as well as other more
- 17 | typical mathematics classes. And Wall Street, in the financial
- 18 | field, data is supremely important, so all the models I built
- 19 | would have to interact with the data—read input data, write
- 20 | output data—and so the database work, which is a much more
- 21 | formalized use of a high volume of data, became much more
- 22 | important to me when I worked with a large investment firm in
- 23  $\parallel$  the early 2000s.
- 24 | Q. Can you describe your work with that firm. And what firm
- 25 was that?

A. That firm was ACA Capital. I joined in 2002. I had—I was originally a portfolio manager for a complex type of security called a collateralized debt obligation—CDO—and I was—I built several of these CDOs, billions of dollars, billion-dollar sizes each, with, you know—working within my firm to sell to investors and manage for them. Lots of data is needed for that, and the models need to interact with that.

But two years later, they promoted me to the executive vice president level to—really, to lead all of risk for the firm, and that—the most important component of that is the database system—I'll call it the data system—that we needed to rebuild for that firm. So—

Q. Can you describe what that was.

break that down.

A. Yes. And what we—what we and my team of people, which included the information technology group, that underlying database was using a product called SQL server, and we also used a—what's called a code base or code platform, computer code, that needs to work with that database. It actually manages, inputs the data, extracts data, in very quick time, does all the calculations that a financial firm needs, so that a data system really means this database, this formal database, but what I call a code layer that goes over that database.

Q. You mentioned a few concepts there. Let's see if I can

First, you mentioned SQL; is that right?

- $1 \parallel A$ . Yes, sir.
- $2 \parallel Q$ . What is SQL?
- 3  $\parallel$  A. SQL is not the word, it's just the letters S-Q-L, and it
- 4 | stands for "structured query language," and it—essentially
- 5 what it is is what it sounds like; it is a special language
- 6 | that a person can use, sitting in front of the computer, just
- 7 | type a few commands for particular data you want to extract
- 8 | from a database.
- 9 | Q. And are you familiar with SQL?
- 10 | A. Yes, I am.
- 11 | Q. Are you able to craft SQL queries on the database?
- 12 A. Yes.
- 13 | Q. You also used the terms "code platform" and "code layer."
- 14 | Can you describe what you mean by those.
- 15 A. Yes. By "code platform," what I was thinking as I said
- 16 | that, something called dot-net, and programmers—when I use the
- 17 | word "programmer," the word "developer" means the same thing.
- 18 | Somebody who writes computer code is called a programmer or
- 19 developer. So developers will understand that this is an
- 20 | extensive Microsoft product which essentially just has
- 21 different languages you can put under one program. We happened
- 22 | to focus on one particular language, but it's broad enough for
- 23 | several languages. That's the code platform. And one of the
- 24 | most important elements of that type of code is how it's able
- 25 | to get data out of the database quickly but also write data

- 1 | into the database.
- Q. Okay. So can you describe briefly how the code interacts with the database.
- 4 A. Yes. Just as you asked a minute ago about SQL—"sequel" is
- 5 | how we say SQL—that's a language you can sit in front of a
- 6 computer, type a command, get answers out of the data. What
- 7 | the code does is it does these SQL commands inside its code.
- 8 | It's a—it's a variant on the SQL that you might see
- 9 | separately, but it's very important for that code language to
- 10 | have the ability to query. We still call it a query when we
- 11 | put it in that code. It queries the database.
- 12 | Q. And are you familiar with how to write queries to interact
- 13 | with databases to extract data?
- 14  $\parallel$  A. From the code as well, yes.
- 15 | Q. Okay. One last term. Are you familiar with the term
- 16 | "relational database"?
- 17 | A. Yes.
- 18 | Q. Can you describe what that is.
- 19 A. Yes. Essentially the dominant form of—when I say
- 20 | database, within the financial world is what's called the
- 21 | relational database. It's a concept that's almost 50 years old
- 22 now, but it was a great concept, and what makes the database
- 23 | relational is the question of, well, how is the data structured
- 24 | or stored inside this—lots of hardware that has lots of
- 25 memory, and the answer is that it's configured as tables.

1 | Think of a table as just rows and columns for something that's

2 | important. It might be the users in those systems, such as

3 | FTX, that all the users have to be listed somewhere. Each row

4 | in the table is a different user. And the columns going across

5 | are just—they may all be simple but just different simple

attributes of the user that needs to be stored somewhere.

Maybe it will be changed when a new user is added, but, you

know, the database has to be increased in size. That's one

table. But a database, a relational database will have many

10 | tables. We'll talk about FTX later, but it's normal to have

tens to hundreds of tables within one particular database.

Finally, what makes the word "relational" matter is that each of these tables has an ID number—I'll call it a

key—a key that lets me easily go to another table to get

information I need elsewhere to use. If I'm also getting

16 | information from table No. 1, I can also couple that or pair

that with information from a different table. That's the

18 | relational aspect.

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19 Q. I stopped at your career path. Did you use any of your

expertise in databases and code in the rest of your career

following ACA Capital?

22 A. Yes, I did. If I could—

Q. Please go ahead.

24  $\parallel$  A. Okay. It seems essentially all roles that I've had have

25 certainly used computer code one way or another. Sometimes

- 1 | it's the most important aspect, sometimes it's only a secondary
- 2 | aspect. But databases, after—after ACA—if this is what you
- 3 | meant—after the work that I did leading that effort and
- 4 creating what I think was a great data system for that firm, I
- 5 | only used databases when I have a client who wants that, and
- 6 | I've had, you know, essentially one or two clients in those
- 7 | last ten years or so who asked for that capability.
- 8 | Q. Okay. Have you ever taught or given lectures on financial
- 9 data systems in your professional capacity?
- 10 | A. Yes, I have.
- 11 | Q. Please describe that.
- 12 A. Yeah. The largest financial risk management organization
- 13 | in the world is called Global Association of Risk
- 14 | Professionals. There's a—there are second and third kind of
- 15 organizations, but they're all important. Just, again, what it
- 16 | sounds like, a professional society. I was a member of this
- 17 | global association for many years, and I wrote articles for
- 18 | them on quantitative finance as a regular column. I
- 19 contributed at all their—or many of their conferences as a
- 20 | speaker. They invited me to be the first person to create a
- 21 | video series for them on how one should understand credit risk
- 22 | in the financial world and how to manage it, and how to assess
- 23 | it. And one of the key videos I created out of the nine of
- 24 | that series focused on financial data systems. And the short
- 25 | story is, financial data systems are just absolutely required

high-integrity, high-capability financial system, and the database is the first key element of that; the code layer is

the second key element of that.

- Q. And have you ever served on the board of any companies that involve financial data systems?
- A. Yes.

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- Q. Can you describe that briefly, please.
- 10 A. Yes. I served on the board for years 2013 to
- 11 2019—something like that—for a firm called SOLVE Advisors.
- 12 | They have since rebranded as SOLVE. They were a startup. I
- 13 was their only early investor. So I was on the board for many
- 14 | years. The founders are actually colleagues of mine at ACA
- 15 | Capital, where we felt we had built this—the financial data
- 16 | system for ACA, and my colleagues ended up going to a business
- 17 | that specializes in an excellent database that they use for
- 18 | what's called fixed-income pricing data.
- MR. EVERDELL: Your Honor, at this time the defense offers—
- 21 THE COURT: You don't need to do that.
- 22 MR. EVERDELL: Thank you, your Honor.
- 23 All right. I'll move on.
- 24 | Q. Mr. Pimbley, what is your connection to this case?
- 25  $\parallel$  A. I was retained by your law firm in August of this year.

- 1 | Q. And to do what?
- $2 \parallel A$ . I was asked to assist with their extraction of data from
- $3 \parallel$  the database.
- 4 | Q. Which database are you talking about?
- 5 A. Oh. I was provided with what was represented as a snapshot
- 6 of the FTX database that's hosted on Amazon Web Services, so we
- 7 often say AWS, Amazon Web Services; and in fact, I'll often
- 8 | call this the AWS database or the FTX database.
- 9 Q. Okay. You were asked to extract data from the database,
- 10 | from the FTX database?
- 11 | A. Yes.
- 12 | Q. To your knowledge have you ever met any of the witnesses in
- 13 | this case?
- 14 A. I don't believe I have, no, sir.
- 15 | Q. Have you ever met Mr. Bankman-Fried?
- 16 | A. No, sir.
- 17 | Q. And do you have any personal knowledge of the facts of this
- 18 case other than the work you performed with the database?
- 19 A. Other than the work I've performed, I have essentially zero
- 20 | knowledge beyond—it's really beyond what I've seen in
- 21 | headlines. I don't follow the stories, but what I know about
- 22 | headlines. The trial is going on, so I know that. I'm limited
- 23 | to that kind of knowledge.
- 24 | Q. Okay. Mr. Pimbley, are you being compensated for your work
- 25  $\parallel$  on this case?

- $1 \parallel A$ . Yes, I am.
- 2 | Q. What is your hourly rate?
- 3 A. \$720.
- 4 | Q. Okay. And roughly how much have you spent on this case?
- 5 A. I would say about 70 hours thus far, something to that
- 6 effect.
- 7 Q. Is your pay in any way dependent on the opinions you give
- 8 | in the courtroom today?
- 9 | A. No, sir.
- 10  $\parallel$  Q. And is it dependent in any way on the outcome of the case?
- 11 | A. No, sir.
- 12 | Q. Okay. Let's go back to the AWS database that you mentioned
- 13 | a minute ago. What is the AWS database?
- 14  $\parallel$  A. It's the database that represents all of the—essentially
- 15 | all of the data that FTX as a going concern had to have—for
- 16 example, who are the users, who are—which could be customers,
- 17 | it could be other people, but who are the users, what are the
- 18 coins, and other positions that are traded on the database,
- 19 what are the values of these; all the information you can
- 20 | imagine to make that business run.
- 21 | Q. Okay. And you said it was a snapshot. You used the phrase
- 22 | "snapshot."
- 23 A. Yes, sir.
- 24 | Q. Was the snapshot at a particular date?
- 25 | A. Yes. And I-I don't know a precise date. I think it's

- 1 November 12, 2022, but it's some day in November 2022.
- 2 Q. And did you become familiar with the AWS database in the
- 3 course of your work?
- 4 | A. Yes, sir.
- 5  $\parallel$  Q. How big is the database?
- 6 A. Well, in terms of number of tables, I believe it's almost
- 7 | 300. I think it's 289, but I'll say about 300 tables in the
- 8 | database. In terms of memory, I believe it's like 30 terabytes
- 9 of memory.
- 10 | Q. Can you give a sort of rough estimate in layman's terms of
- 11 | what 30 terabytes means in terms of data.
- 12 | A. Well, for me—and that's one of the first things I did is,
- 13 how many users are there in this database, was this, you know,
- 14 | a thousand users; it turns out it's more like somewhere of 9 to
- 15 | 11 million users, so imagine storing, you know, I'll just say
- 16 | roughly 9 to 11 or 10 million users, and what trades they have
- 17 on and when they—when they put money in, when they took money
- 18 out, deposits and withdrawals. So to me it's a huge amount.
- 19 Unlike many problems, you can't just scroll down a screen to
- 20 | see what's going on. Really, it's a huge amount.
- 21 | Q. Okay. How did you familiarize yourself with the AWS
- 22 | database?
- 23 A. Well, I downloaded software—first of all, I was given
- 24 | access to the database, not—it doesn't—it's not on my
- 25 | computer, it's just a remote link that I'm able to do—to use

- 1 | to AWS to see the database. But I also needed special software
- 2 | that lets me run queries, but also just review the tables even
- 3 | without running queries, and so I can see all the table names,
- 4 | I can choose any one I want and go look into it, and I-I did a
- 5 | lot of that just to understand how can I, you know—I'm going
- 6 | to get my arms around this, so let me look at—look into all
- 7 | the tables I can see here.
- 8 | Q. So is that background work to get ready for your—the
- 9 | specific projects on this case?
- 10 A. Yes, it was. That was background, but also it's good, you
- 11 | know, to jump in and work on the real problems as you're
- 12 | learning at the same time, and so that was my philosophy there.
- 13 | Q. And so you did that work?
- 14 | A. Yes, I did.
- 15 | Q. Are you familiar with the term "query"?
- 16 | A. Yes, sir.
- 17 | Q. Can you explain what a query is in relation to a database.
- 18 A. It's really like it sounds. It's, you ask the database to
- 19  $\parallel$  tell you something. I gave the example a minute ago. The
- 20 | simplest example might be, how many users are there. So you
- 21 can write a query that will answer that question, okay? And
- 22 | that's what a query is. You're asking the database a question.
- 23 | Q. Okay. And what language do you use to write those queries?
- 24 | A. SQL.
- 25  $\parallel$  Q. Did you familiarize yourself in any way with the code that

- Q. How many projects were you given?
- 2 A. Three.

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- Q. And can you just, at a very high level, summarize each of the three projects you were asked to complete.
- 5 A. Yes. I'll order them so I can say it this way.

First was, at a high level, we want to know the in-use line of credit, which was just stated as LOC, line of credit, what was the in-use line of credit of Alameda's entities that you can extract from the database.

- 10 | Q. Alameda, you are referring to what?
- 11 A. I'm sorry. Alameda Research as being one of the dominant 12 accounts within the FTX database.
- Q. When you say in-use line of credit, what do you mean by that?
  - A. Well, to me the simplest a simple and good analogy is credit cards. Many of us have credit cards. The credit card company will give us a maximum amount we can charge, but that maximum may not actually be what you are using. You might be charging much less, purchasing much less.

So the in use is the portion of that credit card that you're actually using, and that's the part you pay interest on. You wouldn't pay interest on the full size if you are not using that money.

- Q. We will get to the specifics of that project in a bit.
- You said there were two other projects, is that right?

- $1 \parallel A$ . Yes, sir.
- Q. Can you just, high level again, describe what those two projects were.
- 4 Yes. They asked me, please, from the database, we want you 5 to tell us the total balance, which is total of invested 6 amount, but that's again at a high level, that's a simple 7 description, but excluding Alameda and excluding any FTX 8 entity. So it's, essentially, what's the total amount of 9 everybody who is not at Alameda or FTX. And we want that 10 number divided down into a few different groups, and that 11 involves all coins versus some small number of coins, and coin, 12 we may discuss, is like a currency, and also a special request

Essentially, it was get us the total balance but without Alameda or FTX, and a few more requests.

about certain -- whether certain accounts are margin enabled or

- Q. We will discuss those in a little bit more detail in a second.
- Let's talk first about that first project, the one
  that was related to the line of credit for Alameda entities.

  OK?
- 22 | A. Yes, sir.

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not.

- Q. What specifically were you asked to do in connection with Alameda's line of credit in use?
- 25 A. Well, it was essentially, we are looking at a specific --

- 1 | out of the 300 tables in the AWS database, there is one
- 2 | specific table that tells us, from October 2021 to November
- 3 | 2022, what the in-use principal was, the in-use LOC amount was,
- 4 | and we wanted only those for the Alameda entities, the total
- 5 | for that time period.
- 6 | Q. What was the name of that table?
- 7 A. It was LOC interest charges.
- 8 Q. Did you construct a query to extract that information from
- 9 the database?
- 10 A. Yes. But I should clarify that I was working with a
- 11 colleague. My colleague provided the query. I took the query,
- 12 | ran it, tested it, derived the output, but I did -- with that
- 13 | colleague, yes, sir.
- 14 | Q. You verified the query yourself?
- 15 | A. Yes, sir.
- 16 | Q. First explain to the jury what the query was that you used
- 17 | to retrieve this information from the database.
- 18 A. Well, the query -- I'm focused on just one table. Again, I
- 19 | said it was called LOC interest charges. So a table, as I
- 20 | said, is just rows and columns, very few columns, only five or
- 21 | six columns going across, but the rows essentially were all the
- 22 | accounts. But I was able -- with a query you would say, look,
- 23 | ignore everything that's not Alameda because we just want
- 24 | Alameda. I tell it, just give me Alameda. And then there is a
- 25 column that says principal, and that principal is what we want.

That's the amount of line of credit that's in use.

There is a column next to it called size, and I mention this because it is relevant that it shows the amount of interest to be charged on that day to that account because of this principal amount, the in-use LOC.

- Q. How did you satisfy yourself that the amount in the principal column was the in-use LOC?
- A. How I satisfied myself was, the table in the database on its own is suggestive of the in-use LOC, but to really be confident that's what it's meant to be -- because the label principal, it could be different things -- is, I went to the python code. It's really in the Python code where it actually interacts with this particular table that you can see what the code is doing and it helps you understand.

For example, and this is — this may be a very good example — the function in this Python code that was used to generate that column was called get LOC in use. So, in a sense, that's what computer code writers do and developers, programmers, whatever we call them, when they write their code, they try very much to name things in a descriptive way so it helps them remember — not just somebody like me — it helps them remember what the purpose of the function is.

I ran -- since I can read the code, I read all the lines of code to understand how it was doing its calculation, and I can see that, yes, that's what they were doing and that's

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- 1 | user ID. A user like Alameda can have more than one account.
- 2 So my goal was to get essentially all of the Alameda accounts.
- 3 | So I also ran the query using the user ID. So it's a different
- 4 | query and it got exactly the same answers as the first result.
- 5 | That's one of the ways that I checked that the queries are
- 6 correct.
- 7 Q. Was the data that you were extracted voluminous?
- 8  $\mid$  A. Was it voluminous. Three or 400 lines of output. The
- 9 extracted data wasn't that bad.
- 10 | Q. Did you summarize those three or 400 lines in the graph --
- 11 A. Yes. They are all in the graph. So the graph is an
- 12 | excellent visual display of what the output is.
- 13 THE COURT: Mr. Pimbley, would it be accurate to
- 14 understand what you said as being that the object of the
- 15 exercise was to find a dollar amount of the line of credit of
- 16 | Alameda for each day from October 2021 through November 2022
- 17 | and that for each day there was a single number? Is that
- 18 | right?
- 19 THE WITNESS: Yes, sir.
- 20 | THE COURT: Thank you.
- 21 | Q. I want to show you, Mr. Pimbley, what's been marked as
- 22 Defense Exhibit 1617 for identification.
- 23 MR. EVERDELL: Just for the witness, please.
- 24 | A. Yes, sir. That's the appendix I recognize, the graph.
- 25  $\parallel$  Q. Is that the graph you produced from the data that you

- 1 | extracted?
- $2 \parallel A$ . Yes, sir.
- 3 | Q. Does this summarize the data that you extracted?
- 4 A. Yes. As I said a few times, I start in October 2021 to
- 5 November 2022. Those dates are simply because that's what was
- 6 | in the table in the database.
- 7 MR. EVERDELL: Your Honor, the defense offers Defense
- 8 | Exhibit 1617.
- 9 MR. REHN: No objection.
- 10 THE COURT: Received.
- 11 | (Defendant's Exhibit 1617 received in evidence)
- 12 MR. EVERDELL: We can publish that to the jury.
- 13 | Q. I am not going to spend a ton of time on that, Mr. Pimbley,
- 14 | but if you can just look at the graph you produced.
- 15 You see the start date on the left-hand side, is that
- 16 | right?
- 17 | A. Yes, sir.
- 18 | Q. End date on the right-hand side?
- 19 | A. Yes, sir.
- 20  $\parallel$  Q. Just that first time period, just so we know what the
- 21 | numbers mean on the left-hand axis, what does the left-hand
- 22 | axis reflect?
- 23  $\parallel$  A. It reflects in billion dollars what the in-use LOC for
- 24 | Alameda was.
- 25  $\parallel$  Q. In that first time period you see it from the first four

for 15 to 20 minutes on this witness.

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MR. EVERDELL: I apologize, your Honor. I am going to try to streamline the next two more charts.

THE COURT: That would be a good idea.

MR. EVERDELL: Yes, your Honor.

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- 20 21 Defense Exhibits 1618 and 1619, if we can put those side by 22 side.
- 23 Do you see what's in front of you, Mr. Pimbley?
- 24 Yes, sir. Α.
- 25 Do you recognize what those are?

- $1 \parallel A$ . Yes, sir.
- 2 | Q. What are those?
- A. These are two pie charts that I made from data extracted from the AWS database.
- Q. And these relate to the second and third projects you were asked to do?
- 7  $\mathbb{A}$ . Yes, they do.
- 8 MR. EVERDELL: Your Honor, the defense offers Defense 9 Exhibits 1618 and 1619.
- 10 THE COURT: Received.
- 11 (Defendant's Exhibits 1618 and 1619 received in evidence)
- MR. EVERDELL: We can publish those to the jury.
- Q. Mr. Pimbley, let's start with the one on the left. Can you explain what this second project was.
- 16 A. Yes. I was asked to run a query that would find the total
  17 balances on the AWS database of all accounts but excluding
- 18 | Alameda and FTX entities.

- 19 | Q. What do you mean by balances?
- 20 A. It's essentially the dollar -- I'm sorry. It's -- balances
  21 is, first, the number of coins that each account holds, and

coins is a term that they use in the database, and by reading

- 23 the database and the code you realize it's a different way to
- 24 say it would be the currency. I use the word coins, but it
- 25 | would be easier to understand if I said currency.

The dominant currency there is just U.S. dollars. You can own U.S. dollars in your FTX account, as per the database that I see, but you can also own other currencies, like you can own Japanese yen, you can own Swiss Francs, you can own Bitcoin. Bitcoin is a cryptocurrency. If we just think of all these as being just currencies, then there is a specific coins table in the database that lists all the possible coins. It actually has 700 entries, so one could say there are hundreds of coins that you may own.

When I say total balance, what I really mean and what the query does, it says, look at each account that's not Alameda and not FTX and what's the dollar value of the sum of all of its coins that it owns. So if it owns Japanese yen, you have to convert that yen into dollars to give its dollar equivalent. If you own Bitcoin in the account, you convert that back to dollars, and you add up all those dollars and the conversion factors are in the database itself, so using the data that's in the database.

- Q. Once you get the balance number, what was the next part of the analysis?
- A. Once I get the balance number properly excluding Alameda and FTX accounts, then it was to please form some different groups on that. For example, the first group on the left said, I get the total balances, but I am also going to restrict ourselves to only four coins, again, four currencies, if I can

- 1 | call it that, out of the 700 or so. But the four that I was
- 2 | asked to isolate were the dollar, U.S. dollar, Ethereum,
- 3 | Bitcoin, and Tether as the names -- these are often --
- 4 | Q. Just to be clear, you are tallying up the coin holdings for
- 5 | these four categories of coins for the users on the FTX
- 6 database that are not Alameda and not FTX?
- 7 A. That's correct.

- Q. What about the one on the right?
- 9 A. The one on the right says the same thing. Everything is
- 10 | the same except instead of just the four coins, take all the
- 11 coins, all the balances.
- 12 | Q. What do the different portions of the pie chart represent?
- 13 A. And then that's a separate way to get -- create subgroups.
- 14  $\parallel$  So the two -- each pie chart has two groups. One group says,
- 15 | take only those accounts that have something called spot
- 16 | margin, that the accounts are identified as being enabled for
- 17 | spot margin or spot margin lending or have -- the accounts have
- 18 | had futures activity, which means the accounts have done some
- 19 | long or short of futures at some point in time, according to
- $20 \parallel$  the database.
- 21  $\parallel$  Q. What is the other category?
- 22 A. The other category is simply those accounts that fall out
- 23  $\parallel$  of the first category.
- 24 | Q. In the charts that we are looking at here, which category,
- $25 \parallel$  blue or red, is the one that have the spot margin enabled and

- 1 | the spot margin lending enabled versus everything else?
- 2 A. It is the blue which is the larger in both cases and the
- 3 percentages are about the same in both cases, but the blue
- 4 | larger one has those spot margin enabled, spot margin lending
- 5 | enabled.
- 6 | Q. Just a few clarification questions. What are the dates of
- 7 | the balance information for these charts that are reflected
- 8 here?
- 9 A. This would be the snapshot date in November 2022.
- 10 | Q. When you talk about the coins, just looking at the
- 11 | left-hand side with the four coins you selected, one of them is
- 12 USD?
- 13 | A. Yes, sir.
- 14 | Q. What does that refer to?
- 15 A. That is the dollar --
- 16 | Q. It includes currencies, not just cryptocurrencies?
- 17 | A. Yes.
- 18  $\parallel$  Q. ETH is there. What does that refer to?
- 19 A. ETH. I believe that's Ethereum.
- 20 | Q. BTC?
- 21 A. Bitcoin.
- 22 | Q. And USDT.
- 23 A. Is Tether.
- 24 | Q. Let's just look at the numbers you were able to get to with
- 25 | your database extraction.

Looking at the left-hand side, which is the four

coins, how much total were the balance information as of that

date in November that you found from doing your data pull?

- A. That was like 5.8 billion.
- Q. Of that 5.8 billion, roughly, how much of that were in accounts that were enabled for spot margin, spot margin lending and had futures activity?
- $8 \parallel A$ . About 4.54 billion was in that category.
- 9 Q. And then the rest left over is 1.3 billion in the other 10 category?
- 11 | A. That's correct.

- 12 | Q. What are the rough percentages breakdown?
- 13 A. 78 percent in the category was spot margins, spot margin
- 14 | lending enabled and the futures activity, 22 percent that are
- 15 | not in that category.
- 16 Q. Skipping over to the right-hand side where you were
- 17 considering all currencies, all coins, what are the total
- 18 | number -- what is the total balance number you arrived at as of
- 19 | that date in November?
- 20  $\mid A$ . That total was \$8.9 billion.
- 21 | Q. Again, the portion that was with those categories enabled
- 22 | is what?
- 23 | A. 6.91 billion.
- 24  $\mathbb{Q}$ . The rest is 2.03, right?
- 25 | A. Yes.

MR. EVERDELL: One moment, your Honor.

Very briefly, your Honor.

- Q. Mr. Pimbley, you were asked to perform these queries that generated the charts that we saw, correct?
- A. Yes, sir.

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- Q. Did you do any independent analysis in the database apart from verifying the data that you did for these projects?
  - A. Yes. First, primarily run the query, validate that it works and it gets the results that not just are consistent with what our colleague may have found, but also do the results make sense. The queries do generate the output without -- very clearly.

The second part is, when there is an intent of what the query should be, I did as much as I could to look through the code as well to understand where the code was interacting with that particular data I was extracting, that the code also was consistent with my understanding of what it should mean.

Q. Understood.

Apart from that, did you evaluate the opinions of anybody else involved in this case as part of your work on the case?

A. No, sir.

MR. EVERDELL: Nothing further, your Honor.

THE COURT: Thank you.

Cross-examination.

- 1 | CROSS-EXAMINATION
- 2 BY MR. REHN:
- 3 Q. Good morning, Mr. Pimbley.
- 4 A. Good morning.
- 5 | Q. You and I have never met, correct?
- 6 A. We have not met.
- 7 Q. I believe you testified on direct that you have never met
- 8 | the defendant, Sam Bankman-Fried?
- 9 A. Yes. I have testified to that, yes.
- 10 | Q. So that means you did not interview him, correct?
- 11 A. That's correct.
- 12 | Q. Your testimony isn't based on any conversations you had
- 13 || with him?
- 14 | A. I had no conversations with him.
- 15 | Q. So you don't know what was in the defendant's head when he
- 16 was running FTX and Alameda, right?
- 17 MR. EVERDELL: Objection.
- 18 THE COURT: Overruled.
- 19 | A. No, sir.
- 20  $\parallel$  Q. Or what he intended at particular points in time.
- 21 | A. No, sir.
- 22 | Q. And you don't know what information he was actually looking
- 23 | at while he was running FTX and Alameda, right?
- 24 MR. EVERDELL: Objection.
- 25 THE COURT: Overruled.

- 1 | A. No, sir.
- 2 | Q. And you can't say whether the queries you ran in the FTX
- 3 database were ever actually used by the defendant at any point
- 4 | in time, can you?
- $5 \parallel A$ . No, sir.
- 6 Q. You can't say whether those are queries that anyone else at
- 7 | FTX ever used, can you?
- 8 | A. No, sir.
- 9 | Q. You in fact did not interview any FTX employees?
- 10 A. That is correct, I did not.
- 11 | Q. And you didn't interview any FTX customers?
- 12 A. That is correct, I did not.
- 13 | Q. And you did not interview any FTX investors?
- 14 MR. EVERDELL: Objection.
- 15 THE COURT: Overruled.
- 16 A. That is correct, I did not.
- 17 | Q. So your testimony is based on certain queries that you ran
- 18  $\parallel$  on certain tables in the FTX database?
- 19 A. That's correct.
- 20 | Q. But you don't know how those tables were actually used in
- 21 | the course of business at FTX, right?
- 22 | A. That's correct.
- 23  $\parallel$  Q. And you have not talked to any of the coders or developers
- 24 who designed the database?
- 25 MR. EVERDELL: Objection.

- 1 | THE COURT: Overruled.
- 2 | A. No, sir.
- 3 | Q. So you didn't investigate, for example, whether the
- 4 decisions were made to include or exclude particular data from
- 5 | the database?
- 6 A. No, sir.
- 7 | Q. So you can't say that the particular tables that you
- 8 | queried contain all the relevant data for your analysis?
- 9 MR. EVERDELL: Objection.
- 10 THE COURT: Overruled.
- 11 | A. That's correct.
- 12 | Q. What your testimony is, is that if you run these queries on
- 13 | these particular tables in the FTX database, you get these
- 14 | results. Is that fair to say?
- 15 A. That is correct.
- 16 | Q. And based on your work, you can't draw any further
- 17 | conclusions beyond that?
- 18 A. Correct.
- 19 | Q. In fact, I believe on direct you said you had zero
- 20 | knowledge of this case aside from the data you extracted from
- 21 | the FTX database, is that right?
- 22 A. Well, I believe I included headlines. I have seen some
- 23 | headlines. Other than that, correct.
- 24 | Q. Zero direct knowledge, is that fair to say?
- 25 | A. Yes, sir.

- 1 Q. So the FTX database, that reflects information that was
- 2 | maintained inside of FTX?
- 3 A. It was -- I presume so, yes, that they -- I presume they
- 4 | did not use any outside contractors, consultants, or whatever.
- 5 | I just don't know. I should say I don't know who maintained
- 6 | the data in the FTX database.
- 7 | Q. Is it fair to say the database doesn't, for example, hold
- 8 | any actual cryptocurrency inside of it?
- 9 A. I don't want -- I believe almost certainly the answer is
- 10 | no, but I can't say I can testify that I know that's the case.
- 11 | Q. And it's not a bank. It doesn't hold actually any fiat
- 12 | currency --
- MR. EVERDELL: Objection.
- 14 THE COURT: Sustained as to form.
- 15 | Q. As far as you know, the FTX database does not hold actual
- 16 | funds; it just has information about FTX, is that right?
- 17 A. As far as I know, yes.
- 18 | Q. And you did not look at any bank statements in connection
- 19 | with your testimony this morning, correct?
- 20 MR. EVERDELL: Objection.
- 21 THE COURT: Overruled.
- 22 A. I did not look at any bank statements, no.
- 23 | Q. And you did not compare the amount of customer deposits
- 24 | held in bank accounts to the amount that was reflected on
- 25 | customer balances within FTX, did you?

A. I did not.

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- 2 Q. So nothing in your testimony would address whether there
- 3 was a deficiency between what was in FTX, Alameda, and North
- 4 Dimension bank accounts and what was reflected in the FTX
- 5 database being owed to FTX customers.
- 6 MR. EVERDELL: Objection.
- 7 | THE COURT: Overruled.
  - A. That's correct.
- 9 Q. In your testimony on direct you didn't look at the fiat@
- 10 | account in FTX, did you?
- 11 A. The fiat@ account was not part of my testimony, that's
- 12 | correct.
- 13 | Q. In fact, you did not engage in any financial tracing for
- 14 | your testimony today, did you?
- 15 A. I'm sorry. Could you repeat the question. Me engaging in
- 16 | financial trades? I want to make sure I understand your
- 17 question.
- 18 | Q. You did not engage in any financial tracing in connection
- 19 | with your testimony this morning, correct?
- 20 A. Of course not, no, no, sir.
- 21 | Q. For example, you did not address whether FTX customer fiat
- 22 | currency deposits were used to pay for investments.
- 23  $\parallel$  A. I did not address that, no, sir.
- 24 | Q. And your testimony did not address whether FTX customer
- 25 || fiat currency deposits were used to pay for real estate,

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- 15 16
- 17 THE COURT: Asked and answered.
- 18 To be clear, your testimony did not address whether the 19 amount of crypto held in FTX crypto wallets was less than the 20 amount of crypto that it owed to FTX customers?
- 21 MR. EVERDELL: Objection.
- 22 THE COURT: Overruled.
- 23 That's correct.
- 24 And you also did not look at whether FTX customer crypto 25 deposits were used to pay for Alameda expenditures?

- A. I did not look at that, no, sir.
- 2 | Q. And you did not do Blockchain tracing, for example, of how
- 3 | Alameda's lenders were actually paid back in the summer of
- 4 | 2022, is that right?
- 5 MR. EVERDELL: Objection.
- 6 THE COURT: Overruled.
- 7 A. Apologies, sir. Could you repeat the question, because I
- 8 | just want to make sure I'm answering your question.
- 9 | Q. You did not do any tracing on the Blockchain of how
- 10 | Alameda's lenders were actually paid back in the summer of
- 11 | 2022?

- 12 A. I did not do any tracing on the Blockchain of the nature
- 13 you just described.
- 14 | Q. Your testimony does not say where the crypto to pay
- 15 | Alameda's lenders back came from?
- 16 MR. EVERDELL: Objection.
- 17 THE COURT: Sustained as to form.
- 18  $\parallel$  Q. In your testimony you did not offer an opinion as to where
- 19 | the crypto that was used to pay Alameda's lenders back came
- 20 | from, is that right?
- 21 MR. EVERDELL: Objection.
- 22 MR. REHN: I'm asking about his opinion, your Honor.
- 23 THE COURT: Overruled.
- 24 | A. Again, I apologize. Could you summarize that question
- 25 | again, please.

- 1 | Q. In your testimony you did not offer an opinion about where
- 2 | the crypto that was used to pay Alameda's lenders back came
- 3 | from, is that right?
- 4 A. I did not offer an opinion on that topic, no, sir.
- 5 | Q. So you can't say one way or another whether those payments
- 6 came from FTX customer funds, right?
- 7 A. I can't say. I also have no knowledge of that, so I
- 8 certainly can't say.
- 9 Q. Let's look at what you did do.
- 10 I want to start by asking about your first slide,
- 11 | which I believe was marked as Defense Exhibit 1617 of Alameda's
- 12 LOC, I think it said, on the chart. Is that right?
- 13 A. Sounds right, sir.
- 14 | Q. We don't need to bring it up at the moment.
- 15 LOC means line of credit, is that right?
- 16 A. That's my interpretation, yes, sir.
- 17 | Q. And I believe your testimony is that this chart shows the
- 18 amount of line of credit that was used by Alameda between
- 19 October 2021 and November 2022, is that right?
- 20 | A. Yes.
- 21  $\parallel$  Q. And you calculated that by running a query in the FTX
- 22 | database?
- 23 | A. That's correct.
- 24  $\parallel$  Q. What was the particular table that you ran that query in?
- 25 | A. It was called LOC\_interest\_charges was the name of the

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You did run some queries on user balances for your other

that's your question. I am not sure it is.

two tables, is that right?

- A. Well, that's true, yes.
- 2 | Q. But to generate what you showed us in Defense Exhibit 1617,
- 3 | you did not actually query Alameda's balances, is that right?
- 4 A. I would not agree to that statement. If the question is,
- 5 did the specific query I used reference a table other than LOC
- 6 | interest charges? No, that guery didn't reference a different
- 7 | table.

- 8 But I'm wondering if you are asking, did I ever access
- 9 | Alameda balances anywhere else? I am not sure.
- 10 Q. No. I'm asking about the basis for the table that you
- 11 | presented during your direct testimony.
- 12 | A. The basis for the table is my belief, judgment, opinion
- 13 | that that is the appropriate table that has the in-use LOC for
- 14 | Alameda, and also for other entities if I had chosen to look at
- 15 other entities.
- 16 | Q. Just to be clear, that table does not tell us what the
- 17 | overall aggregate balance of Alameda accounts was, is that
- 18 | right?
- 19 | A. That is correct, it does not tell you that.
- 20  $\parallel$  Q. That would have required a different query in the balances
- 21 | table.
- 22 | A. Yes. A different query in the balances table would be more
- 23 | appropriate for that question.
- 24 | Q. By the same token, it doesn't tell us what the aggregate
- 25 | balance in Alameda accounts that had the allow-negative flag

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But if you are asking me to go into something I didn't

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can use that term.

I really don't think I can give you much more of an opinion.

- Q. You didn't look at the aggregate balance of Alameda accounts that had the allow-negative feature.
- 7 MR. EVERDELL: Objection. Asked and answered.
- 8 THE COURT: Overruled.
- 9 A. That is correct.

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- 10 Q. On the table that you did generate, you identified the LOC in-use amount for Alameda accounts, is that right?
- 12 | A. That's correct.
- 13 | Q. You did that using the user ID, is that correct?
- A. I did it two ways and I got the same answer both ways. One
  was with user ID and one was with just the single-account ID
- 16 | for Alameda Research.
- Q. And the user ID for Alameda was the number 9, is that right?
- 19 A. That was the account ID, was number 9.
- 20 Q. The account ID was number 9. If you put that account ID
  21 into the LOC in-use query, you would get the results that you
  22 presented?
- 23 A. That is correct.
- Q. Now, you said that you looked at the code that underlied that particular query, is that right?

A. Yes, sir.

- 2 Q. And you examined the code to determine how the query was
- 3 put together?
- 4 | A. Yes, sir.
- 5 But may I clarify my previous answer? May I reanswer?
- 6 | It would be more clear if I answered that previous question
- 7 differently.
- 8 | Q. I am not sure which previous question. If you could just
- 9 answer my question.
- 10 Did you examine the code to determine how the data
- 11 | responsive to your query was generated?
- 12 | A. Yes. I like the way you asked that question. It was a
- 13 | little bit different than how you phrased it before. I am
- 14 going to say yes to that question.
- 15 | THE COURT: Mr. Rehn, you're getting a good grade.
- MR. REHN: If we could pull up for the witness
- 17 Government Exhibit 1737.
- 18 If we could expand the part, the top there.
- 19 | Q. Mr. Pimbley, do you recognize this as a portion of the FTX
- 20 | code that would be used to return the data responsive to the
- 21 | query you ran?
- 22 A. Yes, I do -- it doesn't have all the identifying
- 23 | information that's helpful for me looking at code, like the
- 24 | name of the file of the code, but, yes, this is a function that
- 25 | I remember from my review.

- 1 | Q. In particular, during direct you testified about the
- 2 | get-LOC-in-use query?
- $3 \parallel A. \text{ Yes, sir.}$
- 4 | Q. This is a portion of the code relating to how to respond to
- 5 | get LOC in use?
- 6 A. Yes, sir. But I would -- if you don't mind my qualifying,
- 7 | there were two versions of this function that are very close to
- 8 | each other in the file, and both are important, but this is one
- 9 of them, yes.
- 10 MR. REHN: The government offers Exhibit 1737.
- 11 | THE COURT: Isn't this already in?
- 12 MR. REHN: I don't believe so, your Honor.
- 13 | THE COURT: Hearing no objection, it's received.
- 14 | (Government Exhibit 1737 received in evidence)
- MR. REHN: Now, if we could publish that.
- 16 | Q. Mr. Pimbley, do you see that this has some code relating to
- 17 | if there is a query in that get LOC in use relating to user
- 18 | account PMMID?
- 19 | A. Yes.
- 20  $\parallel$  Q. Is PMMID the user account that references the Alameda
- 21 | account?
- 22 A. Yes. Elsewhere in the code that variable is hard coded to
- 23 | mean 9, and 9 is the Alameda account ID, so, yes, that is the
- 24 | Alameda account ID.
- 25  $\parallel$  Q. So this portion of the code tells how to generate data

code is essentially saying, look, in the case of this Alameda

account, we are going to -- for the purposes of this function,

we are going to imagine or state or hypothesize or decree that

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I am going to answer yes, but it is a deliberate aspect of the code that whoever the developer was, they did this on purpose, yes.

- Q. You are saying the developer of this code deliberately chose to add two other accounts to a query for the Alameda account, is that right?
- 8 A. Yes. In fact, you can look at the account IDs all the way
  9 over to the right-hand side. That's true, yes.
- 10 | Q. Mr. Pimbley, did you look at what those account IDs are?
- 11 A. I did have to do that, yes.

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- Q. So looking at that first one, the one that says 1405310, is that the Cotton Grove trading account?
- A. I remember that one of the two was called Cotton Grove. I don't know which one, but I will submit that you may be right, yes.
- Q. And the second one, 3880629, was that ventures at Alameda Research?
- A. I couldn't find the identity of that within the code, but it had some other special significance elsewhere in the code, but I am going to answer no and say I didn't know anything about Alameda ventures.
- Q. In your chart, to be clear, it presents the data responsive to this query, in other words, including these two accounts in the Alameda line of credit, is that right?

A. I believe that is true, yes.

- $2 \parallel Q$ . And so the balances of those accounts would affect the
- 3 | numbers that are on the chart at Defense Exhibit 1617?
- 4 A. When you say balance, I wouldn't agree to balance. I would
- 5 | say that -- as you can see at the end of the function, where it
- 6 | says return, it's saying now take this information and call
- 7 | this other function, but my point being that it's going -- the
- 8 | code will say, of all these accounts, including these two, then
- 9 perform the in-use LOC calculation, including those accounts.
- 10 | That's what it will say.
- 11 | Q. In other words, the data you presented on Defense Exhibit
- 12 | 1617 was using a query that pulled the Alameda account plus
- 13 | these two additional accounts.
- 14  $\parallel$  A. Yes. The query was doing exactly what we wanted it to do,
- 15 | which was identify Alameda, and this is what the code does. I
- 16 see that point, yes.
- MR. REHN: We can take that down.
- 18 | Q. Now, did you do any analysis of the balances or the LOC in
- 19 use for those two accounts?
- 20 | A. Well, I believe -- actually, I believe I did, not for
- 21 | balances. I might have looked to see how do these contribute
- 22 | to the in-use LOC because that's what mattered. My
- 23 | recollection -- again, I'm not -- my recollection is that they
- 24 | had no material impact or was actually zero, but it's a little
- 25 | bit hazy for me.

- 1 BY MR. REHN:
- 2 Q. But just to be clear, you did not prepare a separate chart
- 3 | showing what it would have looked like without these two extra
- 4 accounts included that the code—
- 5 A. Well, that's correct, because my recollection is that the
- 6 diligence I did said this had no meaningful impact, or it was
- 7 | negligible or zero.
- 8 | Q. Now before you did your database queries, did you review
- 9 any of the notes of the government's interviews with Gary Wang?
- 10 A. No, sir. I had no access to anything other than the code
- 11 | base and the AWS database, so no, sir.
- 12 | Q. The defense counsel didn't provide you with any notes of
- 13 | interviews with Gary Wang or Nishad Singh?
- 14 A. The answer is no. My understanding of my assignment from
- 15 | my defendant-client was stick to the database and the code
- 16 base. That was my assignment.
- 17 | Q. In general, when you're trying to evaluate data in a code
- 18 | base, is it fair to say that understanding why it was designed
- 19 | in a particular way is relevant?
- 20 A. It is relevant, yes.
- 21 | Q. So if you had known that Mr. Wang said that the defendant
- 22 directed the inclusion of these subaccounts to make the used
- 23 | line of credit appear lower, would that have been relevant to
- 24 | your analysis?
- 25 MR. EVERDELL: Objection.

1 THE COURT: Overruled.

- 2 A. That statement, representation, allegation, whatever I call
- 3 | it, is unknown to me. I have no knowledge of that.
- 4  $\|$  Q. I'm saying if you knew that that was an aspect of how the
- 5 code was designed, would you have taken that into consideration
- 6 | in your analysis?
- 7 A. No, sir. Simply because my analysis here—you say would it
- 8 | is have changed my analysis. My role here was, to my defendant
- 9 | counsel-client, please pull this data from the database, okay,
- 10 as—you know, with this intent of Alameda account. So I don't
- 11 | think it—I don't think I could start using what did the
- 12 developer actually intend when he or she wrote the code. I
- 13 | think that would have been pretty speculative of me and pretty
- 14 | far afield.
- 15 Q. Okay. Now let's go to an account that is not included in
- 16 | the query you ran.
- 17 Are you aware of an account called fiat@ftx?
- 18 A. I have, in my—yes, in my work through the database and the
- 19 code, I had some awareness of that, yes.
- 20  $\parallel$  Q. And that is an entry in the FTX ledger that reflects how
- 21 | much fiat currency was owed to FTX customers?
- 22 MR. EVERDELL: Objection, your Honor. Beyond the
- 23 scope.
- 24 | MR. REHN: It's relating to data that's not included
- 25 | in the chart, your Honor.

- sure, but my impression was it was not included, no.
- 20 And did you review any of the testimony in this case?
- 21 No, sir. Α.

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- 22 Are you aware of a transfer of fiat liability to an account 23 called FTX fiat old?
- 24 MR. EVERDELL: Objection.
- 25 THE COURT: Sustained.

- Q. Are you familiar with an account in the FTX database called FTX fiat old?
- 3 MR. EVERDELL: Objection.
- 4 THE COURT: Sustained.
- Q. In the course of your review of the FTX database, did you look at the FTX fiat old account?
- 7 MR. EVERDELL: Objection.
- 8 THE COURT: Sustained.
- 9 He has told you what he did at length.
- MR. REHN: Yes, your Honor. I was attempting to
  evaluate whether he included this account as well, but we can
- 13 THE COURT: Yes.
- MR. REHN: So let's go ahead and bring up
- 15 | Exhibit 1617. Defense Exhibit 1617.
- 16 BY MR. REHN:

move on.

- 17 Q. So looking at your chart, in terms of what is actually
- 18 | included here, is it fair to say you calculated that Alameda
- 19 was in fact using more than a billion dollars on its line of
- 20 credit throughout 2022?
- 21 A. Yes, sir. Maybe there's a very brief dip below a billion
- 22 | dollars at Jan 7, but it's fair to say a billion dollars or
- 23 more, yes, sir.
- 24 | Q. And your analysis also shows that the amount of its line of
- 25 credit that Alameda was using generally went up over the course

included. Why isn't that self-evident at this point?

- 1 MR. REHN: Fair enough. I'll move on.
- 2 THE COURT: Okay.
- 3 MR. REHN: So we can bring that down.
- 4 | Q. Let's talk about your second and third charts. These deal
- 5 | with the sum of FTX user balances for user accounts; is that
- 6 | right?
- 7 A. Yeah. If I can—I think I'm probably saying what you just
- 8 | said, but it's the sum of balances of the non-Alameda, non-FTX,
- 9 other users.
- 10 | Q. And the second chart was just for US dollars, Bitcoin,
- 11 | Ether, and Tether?
- 12 | A. That's correct.
- 13 | Q. And then the third chart was the same concept but it
- 14 | included the sum of FTX user balances for all coins; is that
- 15 | right?
- 16 A. Yes. Again, with the caveat, I don't know the term "FTX
- 17 user balances." User—again, we're excluding Alameda and FTX
- 18 | entities, but I guess that's clear.
- 19 | Q. So, and you looked at the final user balance numbers in the
- 20 | database, right?
- 21 | A. Yes, sir.
- 22 | Q. So that means these are the values of FTX user balances as
- 23 | of around November 11, 2022?
- 24 | A. Yes, sir.
- 25 | Q. That's when FTX declared bankruptcy and stopped processing

- 1 | customer withdrawals; is that right?
- 2 A. I don't know that. I don't have that information.
- 3 Q. But your testimony with respect to these two charts is just
- 4 | a snapshot of that moment in time?
- 5 A. Yes, sir, and it's the only snapshot I received in evidence
- 6 | in this case, yes, sir.
- 7 | Q. You didn't look at what was happening with user balances at
- 8 | any earlier point in time; is that right?
- 9 A. Essentially, no, but I will volunteer and say that there
- 10 was a table in the database that tried to capture balance
- 11 history.
- 12 | Q. But you didn't look at that table, for these charts; is
- 13 | that right?
- 14  $\parallel$  A. For these charts—for these charts, I did not use that
- 15 | table, correct.
- 16 | Q. And to calculate the value of the customer balances that
- 17 | was reflected on your charts, you didn't look at any outside
- 18 | sources, right?
- 19 | A. Correct.
- 20 | Q. You used what's called the approx fair value in the FTX
- 21 | database?
- 22 A. That's correct.
- 23  $\parallel$  Q. So that's what your testimony is based on, the approx fair
- 24 | value?
- 25 | A. Yes, sir.

- 1 | Q. And so you didn't take, for example, the value of Bitcoin
- 2 | from an outside source and then multiply it by the balance of
- 3 | Bitcoin that FTX users had?
- 4 A. I did not take the value of Bitcoin, say, in US dollars
- 5 | from an external source. I used precisely what was in the AWS
- 6 database, yes, sir.
- 7 | Q. And you did not evaluate whether the valuations inside the
- 8 | FTX database reflected real-world values, right?
- 9 MR. EVERDELL: Objection.
- 10 THE COURT: Overruled.
- 11  $\parallel$  A. That is correct.
- 12 | Q. And in fact, around the time of FTX's collapse, there were
- 13 some pretty significant fluctuations in crypto values, right?
- 14 MR. EVERDELL: Objection.
- 15 THE COURT: Sustained.
- 16 Q. Are you aware of fluctuations in crypto values in November
- 17 | of 2022?
- 18  $\parallel$  A. I—I can't testify to that, no. No.
- 19 | Q. It's fair to say your analysis did not evaluate whether the
- 20 | approx fair value in the FTX database is a realistic valuation
- 21 of FTX user balances?
- 22 MR. EVERDELL: Objection.
- 23 THE COURT: Sustained.
- 24 | Q. For generating the charts, the pie charts that we looked
- 25 | at, you just took the internal FTX database valuation, right?

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- 19 20 excluding Alameda and FTX accounts, but—but, yes, the grouping 21 you just mentioned—spot margin enabled, spot margin lending 22 enabled, or—these are ors—or futures activity—that formed 23 one group, and then the second group was just all of the-all 24 those cases that fell outside the first group.
  - So starting with futures trading, those are customers who

keep on going through every SKU in the deli. But we're not taking the time to do that.

MR. REHN: Fair enough, your Honor.

BY MR. REHN:

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Q. Can I ask, who decided to exclude these three, or to lump together these three categories?

MR. EVERDELL: Objection, your Honor.

THE COURT: Overruled.

- It was the Cohen & Gresser request to me that made that decision. I did not make that decision.
- 22 And you didn't evaluate whether there's any significance to 23 putting together those three types of accounts, did you?
- 24 No, sir, I did not.
- 25 And you did not form an opinion on why those three types of

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have the jury come in a little later, even if the rest of the

direct hasn't been completed.

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1 (Jury present)

THE COURT: Okay. The defendant and the jurors all are present, as they have been throughout.

Ladies and gentlemen, I have some scheduling information for you, and what may be a little bit of a surprise. There is something that has to happen at this point in the trial that will take a couple of hours, and that is not something that concerns you. In consequence, you've got the rest of the day off. We'll see you at 9:30 tomorrow morning. You will hear the rest of the defense case starting at 9:30 tomorrow morning. And you can reasonably expect that you will get this case to decide in the first two or three days of next week. We're in the home stretch. Of course I can't guarantee it. No insurance. But there we are.

Okay. So have a pleasant afternoon. And I want to reiterate, do not read or get informed in any way about what's going on. You've heard all those instructions before. It's especially important now.

Okay. Thank you.

THE DEPUTY CLERK: Would the jury please come this way and bring your notebooks with you.

(Continued on next page)

(Jury not present)

THE COURT: Okay. Be seated, folks.

Now just so that everyone who has taken the trouble to get here today understands what is going on and why, there are a number of areas of potential testimony from Mr. Bankman-Fried that the defense wishes to elicit. The government asserts that I shouldn't hear any of it, or, to be more precise, that the jury shouldn't hear any of it. And despite a great deal of effort on the part of everybody concerned, the amount of information that I have to date is, in my judgment, inadequate to resolve the admissibility of this testimony, in significant part because it's not sufficiently detailed or specific.

I have the authority under the rules of evidence to conduct a hearing so that the defendant can put in the evidence for my ears alone, following which I'll be in a position to rule one way or another as to whether the evidence is admissible before the jury, in whole or in part, and if in part, to what extent; and once that happens, we will then be able to proceed with Mr. Bankman-Fried's testimony before the jury, whatever the scope of it winds up being. That's what's happening.

And so Mr. Cohen, I take it you're going to call your client to testify in this hearing; is that right?

MR. COHEN: Yes, your Honor. The defense calls Sam Bankman-Fried.

3 (Defendant sworn)

and please raise your right hand.

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THE DEPUTY CLERK: Thank you. Please be seated.

MS. SASSOON: Your Honor, what's your practice when it comes to objections during a hearing of this nature?

THE COURT: Well, not having had a hearing of this nature in quite a long time, if ever, I will hear whatever objections there are. I don't have a practice, in other words. Seems to me appropriate to hear whatever is to be said.

- SAM BANKMAN-FRIED,
- 12 the Defendant,
- having been duly sworn, testified as follows:
- 14 | DIRECT EXAMINATION
- 15 BY MR. COHEN:
- 16 Q. Good afternoon, Mr. Bankman-Fried.
- 17 | A. Good afternoon.
- 18 Q. You heard his Honor. We're only going to cover certain
  19 topics today. So let me start with one topic.
- What communications platforms did employees at FTX use?
- A. Internally, the primary platforms used were Slack, Signal, and to some extent Telegram; externally, email and to some
- 24 extent Telegram, in addition to Slack and Signal.
- 25  $\parallel$  Q. What are Slack and Signal?

A. Slack is a workplace communications software where basically employees can post threads, comment on those threads, post files, react; there are various other channels that you can use for whatever purpose, but we generally use them for different topics.

Signal, it's a—it's a secure, encrypted peer-to-peer communication platform that is one of the more used platforms in the cryptocurrency industry, where you can form groups to have conversations.

- Q. And why were they used at FTX?
- A. Both of them had advantages, especially for internal conversations over email, for instance. With email, it's easy to have a single message sent to a group of people, but threaded conversations with multiple topics, each of which expand into subtopics with comments on those, files uploaded, are not displayed or sort of maintained nearly as clearly. So we wanted something that involved more interactivity. Slack and Signal both had that.
- Q. Have you ever heard the term "encryption"?
- 20 A. Yes.

- $\mathbb{Q}$ . How did that relate, if at all, to Slack and Signal?
- A. So the—almost all internet access is encrypted at this
  point. Signal in particular was encrypted in a stronger way,
  which is to say that there was no third party that stored
- 25 unencrypted or raw versions of messages. Instead, the

headquartered in Hong Kong. There were some, you know,

Did there come a time that FTX had put into place a

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document retention policy?

A. Yes, it did.

- 2 | Q. Can you tell his Honor how that came about.
- 3 A. Yeah. In short, in response to a number of things, one of
- 4 which was just the company growing and becoming relatively more
- 5 | mature, at least, it began time for us to formalize a number of
- 6 | the policies that we had. There were also constant regulatory
- 7 | inquiries from regulators across the world. We were
- 8 | interfacing with, you know, regulatory infrastructure in dozens
- 9 of countries, and those each had associated document retention
- 10 requirements in various cases, and so the chief—chief
- 11 | regulatory officer, Dan Friedberg, along with Fenwick & West,
- 12 one of our external law firms, put together a document
- 13 | retention policy which described in what circumstances FTX was
- 14 | to have, you know, various forms or lack thereof of retention
- 15 or deletion of data and then worked with employees at FTX to
- 16 | implement that.
- 17 | Q. You described Mr. Friedberg as a chief regulatory officer.
- 18 | Was he also an attorney?
- 19 A. Yes, he was.
- 20  $\parallel$  Q. And he worked with Fenwick & West, which was an outside law
- 21 | firm?
- 22 A. Yes, when I first met him, he was a—an attorney and later
- 23 | a partner at Fenwick & West and one of our outside counsel that
- 24 | we used. Subsequent to that, we hired him internally as a
- 25 | in-house lawyer.

- Q. Did Mr. Friedberg and the lawyers from Fenwick communicate with you about what they were going to do with regard to this policy?
- A. Yeah. They came up with drafts, they communicated that to myself, to other members of management, and discussed what the details of an implementation of it might look like.
- Q. In big picture, what was your understanding; what was your takeaway?
  - A. My big-picture takeaway was that there were certain classes of data that we had very clear retention requirements around. Those tended to be regulatory. So a few subsidiaries had particular regulatory requirements on them, and those had particular document retention policies trying that out.

In addition, often when we had specific interactions with the regulator, they would request that we retain a particular class of documents or data, and so there were topics that we had a duty to retain. Those topics tended to concern compliance-related things, "Know Your Customer" policies being an example of that. So that was one class of data for which there were effectively mandates that we retain corporate records related to it.

Separately, there were classes of data for which we had requirements not to retain, at least not to retain beyond a particular time or without particular sorts of security or encryption. Those tended to be sensitive pieces of customer

information, customer passwords, customer Social Security numbers, things like that.

And then beyond that, there were just broad topics that, you know, I think for various channels on Slack—for instance, we—the document retention policy, even if not specifically mandated to by regulation, you know, said that we would not have auto-delete features on, you know, channels related to compliance to formal accounting records and other things like that.

- Q. If a category was not in one of the ones you described as requiring deletion, what was your understanding of what the participants could do?
- 13 A. Sorry. To be clear, if it was not in the required deletion category.
- 15 Q. Like regulatory, for example.

A. Right. So for documents that were in the required retention category, the answer was that any—at least any formal business communications, anything memorialized, any business policy, any decisions made or records thereof, would be—would not be deleted. They would be, you know, in email or Slack channel without any auto-deletion turned on.

For, I would say, informal chatter, obviously a lot of that would happen verbally, a lot of questions would be asked via that manner, and if we weren't in person, Signal was a standard chat app to use for sort of informal questions, but

- 1 | not for company policies or for decisions concerning them or
- 2 | for, you know, formal document releases or anything like that.
- 3 | Q. Coming back to the policy, did there come a time that
- 4 Mr. Friedberg and Fenwick completed the policy?
- 5 | A. Yes.
- 6 Q. Okay. And did you understand they had completed it?
- 7 | A. Yup.

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- 8 | Q. And what did it mean to you as CEO of FTX?
  - THE COURT: This would be a lot more helpful to you if

    I was not getting just vague generalities about what he

    understood, if you understand where I'm going with that.
- MR. COHEN: Sure. I'm just trying to give your Honor
  all the context. Obviously the defense's position that this is
  presented in sort of snippets, so I'm trying to give your Honor
  context.
- 16 BY MR. COHEN:
- Q. Mr. Bankman-Fried, did you discuss with Mr. Friedberg the policy?
- 19 A. Yes.
- 20  $\parallel$  Q. Tell us what you discussed with him.
- A. He presented to myself and a few other people at the

  company drafts of this policy. He talked about it with us in

  person and sent us documents drafting it. He had meetings with

  myself and others to discuss which channels would fall under

  various categories within this document retention policy. He

- 1 sent us a finalized version of it, and that was then
- 2 | implemented.
- Q. Okay. And after it was implemented did you believe you acted in accordance with the policy?
- 5 A. To my knowledge, yes.
- Q. Okay. Now when you communicated with the attorneys and compliance people at FTX—
  - A. Yup.

forever.

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- 9 Q. —what form did you communicate over?
- A. It depended on what the message was. To give some
  examples, if we were—if I had, for instance, an announcement,
  if there was a company policy, that would generally be in a
  Slack channel. It would generally be either in a general Slack
  channel if it was intended for broad consumption or in a
  compliance— or regulatory—deemed Slack channel. Those would
  not have any auto—deletion set on them. They would be retained

If it was an informal question, like, you know, describe to me what your off-the-cuff impression is of the regulatory environment in some country we're not currently operating in so that we can decide whether to allocate more time into investigating whether to operate there, that could be in person, it could be over Signal, it could be in a Slack channel.

Q. Now the government has introduced—I don't want to give the

- 1 count, but—about half a dozen exhibits in which you were the
- 2 person who put auto-delete onto a message. Do you recall that,
- 3 sir?
- 4 | A. Yes.
- 5 | Q. When you did that, did you believe you were acting in
- 6 | accordance with the policy?
- 7 | A. Yes.
- 8 Q. Tell us why.
- 9 A. So as a general matter, those were not channels where there
- 10 | would be formal business records or, for that matter, even
- 11 | informal business records. Those were not channels in which
- 12 decisions would be made or announced, or enacted. And those
- 13 | were not channels in which documents relevant to regulatory
- 14 | inquiries or potential or otherwise were intended to be
- 15 discussed. Those would be for—for chatter, for conversation,
- 16 | the types of, you know, workplace communications that would
- 17 | often just be someone wandering over to my desk and saying:
- 18 Hey, Sam, you know, do you have any thoughts about the Japanese
- 19 | regulatory environment right now?
- 20 MR. COHEN: Okay. Can we put up—it was introduced
- 21 | this morning--Government Exhibit 1083, please.
- 22 | Q. Okay. Mr. Bankman-Fried, if you could look at the first
- 23 page, and you see the entry for item 1 is hashtag organization?
- 24 | A. Yup.
- 25  $\parallel$  Q. Item 5 is direct messages between you and Ms. Ellison, and

- 1 | item 6 is messages between you and Gary Wang.
- 2 | A. Yes.
- 3 Q. And then the far right-hand corner, it says, "auto-deletion
- 4 urned off SBF."
- 5 | A. Yes.
- 6 | Q. Do you recall doing that, sir?
- 7 | A. Yes, I do.
- 8 | Q. And can you explain to us what happened.
- 9 A. Yeah. So these were Signal channels for which there had
- 10 previously been an auto-deletion policy, generally one week.
- 11 | In November 2022, for a variety of reasons but including
- 12 | because what had been communicated to me, what I understood to
- 13 | be coming from regulators, I took an effort to disable
- 14 | auto-deletion on, you know, any place that I found it, and so I
- 15 went through Signal's chats generally as they were used as
- 16 | people messaged in them that I was a part of, and if I received
- 17 | a message, saw that auto-delete was set, I would disable that,
- 18 | and I also went through the ones that I could think of and, you
- 19 know, proactively disabled auto-delete on them.
- 20 MR. COHEN: Moving in the document to the next page,
- 21 | if you could go to item—one page after, Brian. I'm sorry.
- 22 | Item 29. The heading is Sensitive Chatter, and there's a
- 23 | number of folks on that, description in the middle.
- 24 | Q. Can you identify for us—it says—Gary Wang, we know. Who
- 25 | is Can?

- 1 A. That was Can Sun, the general counsel of FTX International.
- 2 | Q. Who was Ryne Miller?
- 3 A. That was the general counsel of FTX.US.
- 4 | Q. Okay. And who was Brett Harrison?
- 5 A. Brett Harrison was the president of FTX.US at the time.
- Q. And dropping down to the next entry, Small Group Chat, can you explain who Rahul Sharma was, at the very bottom.
- 8 A. Rahul Sharma was—I actually don't know for sure who he was employed by.
- 10 | Q. Let me rephrase.
- 11 | A. Yeah.
- 12 Q. Were there folks in this who were either in the legal group
- 13 or the compliance group?
- 14 A. Yes. Absolutely.
- 15 | Q. Can you identify them for the Court.
- 16 A. Yeah. Ryne Miller, again, general counsel, FTX.US; Ryan
- 17 | Mendel was—you could classify him as compliance; Kumanan—this
- 18 | is a group that was created in November 2022 during the crisis
- 19 period. Kumanan was an employee of a consultant who was
- 20 | brought in by the FTX debtor entity to work, my understanding
- 21 | is, on compliance matters. And my understanding is that Rahul
- 22 was also a compliance specialist, I believe with FTX US
- 23 | Derivatives, but I'm not a hundred percent sure on that.
- 24 MR. COHEN: Okay. And if we could continue to entry
- $25 \parallel 252$  on this exhibit.

- 1 | Q. Mr. Bankman-Fried, the entry on 252 refers to
- 2 | Privileged/Confidential CFTC. Do you see that?
- 3 | A. I do.
- $4 \parallel Q$ . Who was on that?
- 5 A. Gary Wang, CTO; Nishad Singh, head of engineering; myself;
- 6 Ryne Miller, the general counsel of FTX.US; and Can Sun, the
- 7 general counsel of FTX International.
- 8 Q. And what was your understanding of what that referred to,
- 9 | that entry?
- 10 | A. That entry was for privileged communications between
- 11 | management and the heads of the legal departments around our
- 12 | interactions with the CFTC, the Commodities Futures Trading
- 13 Commission, with respect to regulatory applications and
- 14 | inquiries that we had there.
- 15 | Q. And for that entry, just to complete your testimony,
- 16 | auto-deletion had been turned off, correct?
- 17 | A. That's right, in the same November period.
- 18 THE COURT: By someone else.
- 19 THE WITNESS: That's right, by Gary Wang.
- 20 THE COURT: Long after you received the message, yes?
- 21 THE WITNESS: I'm not sure what message you're
- 22 referring to.
- 23 THE COURT: The one we're talking about.
- 24 | THE WITNESS: That's correct. I was in many Signal
- 25 channels. There was no way to turn off auto-delete on all of

- 1 was around 2020 that this happened.
- $2 \parallel Q$ . And how did it get set up?
- 3 | A. Dan Friedberg, the chief regulatory officer of FTX
- 4 | International, in combination with Fenwick & West, one of our
- 5 | outside law firms, was—were the ones who drafted the
- 6 | incorporation documents, had incorporated and also corresponded
- 7 | with banks about opening up bank accounts for it. I believe
- 8 | there were a few other employees who were involved as well.
- 9 Q. Do you recall whether the banks required North Dimension to
- 10 | fill out any forms?
- 11 A. Yes. They had bank account opening forms.
- 12 | Q. Okay. And who filled those out?
- 13 A. Dan Friedberg did, or at least he was the one who presented
- 14 | them to me.
- 15 | Q. And when Mr. Friedberg presented them to you, what did you
- 16 | do?
- 17 A. I signed them.
- 18 | Q. Why did you do that?
- 19 A. I had a lot of things that passed my desk each day to sign.
- 20 | I trusted that they were proper forms. And they were necessary
- 21 | for opening up a bank account. I also briefly reviewed them
- 22 | and didn't see anything that looked obviously wrong to me.
- 23  $\parallel$  Q. Did there come a time when the topic of an agreement for
- 24 | Alameda to process FTX customer deposits came up?
- 25 A. Yes.

- 1 | Q. Okay. What do you recall about that?
- 2 A. There is a payment agent agreement between Alameda and FTX related to the payment processing.
- MR. COHEN: Can we call up DX 245 for identification, please.
- 6 Q. Mr. Bankman-Fried, why don't you go through this document.
- 7 MR. COHEN: And Brian, if you could scroll so he can 8 see the whole thing.
- 9 Q. Okay. Let's go to the first page. What is this document,
- 10 Mr. Bankman-Fried?
- 11 A. This is that payment agent agreement.
- 12 | Q. And do you recall how it was presented to you?
- 13 A. Yeah. Dan Friedberg presented it to me.
- 14 Q. Okay. And what was your understanding of who had drafted
- 15 | it?
- 16 A. My understanding is that it was drafted with Fenwick &
- 17 West, who was our primary external law firm at the time.
- 18 | Q. And what was the purpose of the agreement?
- 19 A. It was to memorialize the ways in which Alameda Research
- 20 acted as one of the payment agents or payment processors for
- 21 | FTX, which is to say a avenue via which customers could
- 22 deposit.
- MR. COHEN: Okay. If you can go to the last page,
- 24 Brian.
- 25 | Q. You see the signature page. There's a signature for

- 1 | Alameda, and is that your signature underneath?
- 2 | A. Yes.
- 3 | Q. And there's also a signature for FTX. Is that your
- 4 | signature underneath?
- 5 A. Even though they look a little bit different, yes, those
- 6 | are both mine.
- 7 Q. Mr. Bankman-Fried, why were you signing both sides of that
- 8 | agreement?
- 9 A. At the time that it was presented to me, I was the CEO of
- 10 | Alameda Research and I was also the CEO of FTX.
- 11 | Q. And you see there there's an entry, effective date?
- 12 A. Yep.
- 13 | Q. What was your understanding of that?
- 14 A. My understanding is that that was the date that the
- 15 | relationship had started, that this was memorializing that
- 16 | relationship.
- 17 | Q. Okay. So when customers wired funds into the Alameda bank
- 18 accounts or the North Dimension bank accounts, did you believe
- 19 | that it was covered by this agreement?
- 20 A. Yup.
- 21 | Q. And how did it work?
- 22 A. How did the—how did that process work?
- 23 | Q. Yes, exactly.
- $24 \parallel A$ . Okay. So this was over the course of 2020 and 2021. This
- 25 | was prior to FTX having its own customer bank accounts. So FTX

The first question is whether you recognize it.

- MS. SASSOON: Your Honor, I believe this is in evidence as Government Exhibit 267.
- MR. COHEN: Okay. Then let's use the GX number.
- 4 THE COURT: Thank you.
- 5 A. I do recognize that.
- 6  $\parallel$  Q. And what is it, sir?
- 7 A. That is the form that was used to apply for a North
- 8 | Dimension bank account with Silvergate Bank.
- 9 Q. And the first page, it notes name of compliance contact,
- 10 | and it says Dan Friedberg, General Counsel and Compliance
- 11 | Officer. Do you see that, sir?
- 12 | A. Yes.

- 13 | Q. What was your understanding of that?
- 14 A. This had been compiled and presented by Dan Friedberg, who
- 15 was the general counsel and the compliance officer of North
- 16 Dimension and of Alameda.
- 17  $\parallel$  Q. And was this the diligence form that got filled out for
- 18 | Silvergate Bank that you referred to a moment ago?
- 19 A. Yes, this was.
- 20 MR. COHEN: Okay. All right. We can take that down.
- 21  $\parallel$  Q. Let me move to another topic, Mr. Bankman-Fried.
- 22 Do you recall that you and others made a number of
- 23 | venture investments?
- 24 | A. Yes.
- 25 | Q. Okay. And where did the funds for those investments come

A. They came from Alameda Research.

Q. Okay. And how was the transfer of funds structured?

A. It depended on the investment. There were various entities that did the investing. If it was Alameda Research's core trading entities that invested, then I believe funds were wired straight from Alameda, or sent via the blockchain in the case of investments done in the form of cryptocurrency. If it was done via another entity—for instance, one of the Alameda venture entities—then there would generally be an intercompany loan in which Alameda Research would lend money to the affiliate that was making the investment, and that affiliate would then make the investment. And in some cases there were affiliated entities that had heavily overlapping ownership with Alameda Research, and there would be loans from Alameda to

myself and/or the other owners of that entity that would then

infuse the capital into that entity for it to make the

(Continued on next page)

investment.

- 1 | Q. Let's start with that example. So there would be times
- 2 where the loans would go first to you?
- 3 | A. Yup.
- 4 | Q. Or Gary or Nishad?
- 5 | A. Yup.
- 6 | Q. Were those loans documented?
- 7 | A. Yes.
- 8 Q. How were they documented?
- 9 A. There were promissory notes drawn up between us and Alameda
- 10 Research.
- 11 | Q. Who drafted those?
- 12 A. The legal department drafted those memos, those promissory
- 13 notes.
- 14 | Q. Do you ever recall -- let me rephrase.
- Did you ever recall the issue coming up of whether to
- 16 denominate those transfers as loans or dividends?
- 17 A. At least in a few cases it did come up, and at the time I
- 18 remember concerns about risk of double taxation if they were
- 19 structured improperly. There were also cases where the
- 20 | entities that we were investing in expressed strong preferences
- 21 about what entity invested in them.
- 22 | Q. Who did you discuss these issues with?
- 23 A. I discussed them with counsel. It depended on the
- 24 | particular instance which counsel. Some of them I discussed
- 25 | with Fenwick & West there and attorneys there. Some of these I

A. My understanding --

THE COURT: I'm sorry, Mr. Cohen. I'll let you get an answer to this, but a better question would be, what did you say to them and what did they say to you on that subject?

MR. COHEN: You are right, your Honor.

Q. Let's go with his Honor's question.

your understanding about the loan structure?

A. In those cases, maybe describing the earlier ones by the later ones, a lot of the context had already been built up, I described to them that ultimately there is an investment that I wanted to make. I described that — what the investment was, that ultimately funds would be coming from Alameda Research to do it, and gave the reasons why there had been some preference expressed for it to not be Alameda Research itself, the entity that ultimately made the investment, that that is, that was the ultimate acquiring entity of these shares or assets. And I then asked about what structures would be appropriate for doing that. Ultimately, we decided on — for some of them a personal loan to myself coupled with an investment in the entity that was itself making the ultimate investment.

Q. They shared with you their view that it ought to be structured as a loan?

- 1 A. That either it ought to or that it was one of the
- 2 permissible options, yes.
- 3 | Q. What was your reaction to that?
- 4 A. I had no strong reaction to that. I was thinking about it
- 5 | from a business perspective of trying to find a solution that
- 6 would check all the boxes. I was glad that we had found one.
- 7 Q. Did you take comfort from the fact that the lawyers had
- 8 structured the loans?
- 9 A. Yes, of course.
- 10 MR. COHEN: Pull up, I thought it was in evidence,
- 11 GX-240, please. We can just look at the first page. Maybe you
- 12 can make that bigger.
- 13 | Q. What is this, Mr. Bankman-Fried?
- 14  $\parallel$  A. That is -- can you go to the signature page.
- 15 OK.
- 16 | Q. What is that?
- 17 | A. That is one of the promissory notes in which Alameda gave a
- 18 | loan to myself.
- 19 | Q. That's an example of one of the documents you were just
- 20 | discussing?
- 21 A. That is correct, yes.
- 22 MR. COHEN: We can take that down.
- 23 | Q. Let's go to another topic, Mr. Bankman-Fried.
- 24 MR. COHEN: Can we pull up Government Exhibit 558 in
- 25 | evidence.

- 1 Take a moment and go through the pages for him.
- 2 A. I think we don't have to go through all the pages of this.
- 3 | That's enough.
- $4 \parallel Q$ . What is this, sir?
- 5 A. That is the May 2022 updated version of the FTX
- 6 | International terms of service.
- 7 | Q. Did you ever see this document before?
- 8 | A. Yes.
- 9 | Q. About when did you see it?
- 10 A. I first was presented with drafts of it in, I believe,
- 11 | early 2022, possibly late 2021, and I was presented with a
- 12 completed version of it around May of 2022.
- 13 | Q. If you know, who worked on this document?
- 14 A. I know that Can Sun, who is the general counsel of FTX
- 15 | International, was heavily involved in working on it and
- 16 | interfacing with me on it. I know he worked with outside law
- 17 | firms. I am not sure which ones.
- 18 | Q. Did you speak with Mr. Sun about the terms of service?
- 19 | A. Yes.
- 20 | Q. Tell us what you discussed.
- 21 A. We discussed the fact that, at least in part because of the
- 22 | Bahamian entity, FTX Digital Markets, which is regulated by the
- 23 | Securities Commission of the Bahamas, we wanted to have an
- 24 | updated terms of service and that he was working on drafting
- 25 | and ultimately releasing one.

- Q. Did you believe that the terms of service addressed margin trading?
- 3 | A. Yes.
- 4 MR. COHEN: Can we go to section 16, please, Brian.
- 5 | Page 16. I'm sorry. If we can call out section 16.
- 6 Q. Mr. Bankman-Fried, based on your review of that document
- 7 | and your discussions with Mr. Sun, what was your understanding
- 8 of what it provided for?
- 9 A. My understanding is that this section provided for various
- 10 | terms and disclosures related to customers engaging in margin
- 11 | trading on FTX.
- 12 MR. COHEN: If we go to the next page --
- THE COURT: Mr. Bankman-Fried, did you read this
- 14 | entire document before it was promulgated?
- 15 | THE WITNESS: I read parts in depth, parts I skimmed
- 16 over.
- 17 THE COURT: Go ahead.
- 18 Q. Turning to 16.4, Mr. Bankman-Fried.
- 19 A. Yup.
- 20 MR. COHEN: Can we call that out. Brian, can you call
- 21 | that out, 16.4.
- 22 | Q. Turning to the last two sentences, no need for me to read
- 23 | them, can you tell us what your understanding was of these
- 24 | provisions?
- 25 | A. Yeah. Those provisions referred to a few different

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Do you see that, sir?

- 1 | A. Yes.
- 2 | Q. We don't have to go through it in detail, but what is your
- 3 understanding of what this provided?
- 4 A. My understanding is that it provided for various terms that
- 5 only applied to futures trading and not to spot markets on FTX.
- 6 | Q. And based on the terms of service, did you believe Alameda
- 7 | was permitted to engage in futures trading?
- 8 | A. Yes.
- 9 MR. COHEN: We can take that down.
- 10  $\mid$  Q. Any other conversations about the terms of service that I
- 11 | have not covered today?
- 12 | A. Around --
- MS. SASSOON: Objection, your Honor.
- 14 | THE COURT: Sustained.
- 15 | Q. Let me ask a better question. Other than the conversations
- 16 | you relayed with Mr. Sun, did you have any other conversations
- 17 | with him about the terms of service?
- 18 A. About these particular terms of service?
- 19 | O. Yes.
- 20  $\parallel$  A. We had conversations in which I authorized him to move
- 21 | forward with the new terms of service so long as the exchange
- 22 | infrastructure was prepared for them. I know there were
- 23 requirements in terms of going back through old users and
- 24 reaffirming some of their know-your-customer status in order to
- 25 | release the new terms of service.

- 1 | Q. The terms of service we were just looking at were issued on
- 2 | May 13, 2022?
- 3 | A. Yup.
- 4 | Q. To your knowledge, sir, were there versions of the terms of
- 5 | service before that?
- 6 A. Yes.
- 7  $\parallel$  Q. What is your basis for saying that?
- 8 A. I mean, FTX always had a terms of service. I believe from
- 9 day one I remember posting a terms of service on the website.
- 10  $\mid Q$ . How many versions were there prior to the May 13 version?
- 11 | A. I know that there were a few main versions and likely a
- 12 | number of edits. I am not sure exactly how many.
- 13 Q. Did you review those?
- 14  $\parallel$  A. I reviewed the initial terms of service and would
- 15 | occasionally skim through updated ones. I don't know that I
- 16 | reviewed every single edit to them.
- 17 | Q. Who prepared those?
- 18 A. They were originally prepared by Dan Friedberg and Fenwick
- 19 | & West.
- 20  $\parallel$  Q. Did you believe that you were managing FTX in accordance
- 21 | with the earlier terms of service?
- 22 A. Yes.
- 23 | Q. Let's move to another topic, sir.
- 24 | THE COURT: Are you going to put the earlier terms
- 25 | into evidence?

MR. COHEN: We are. We are just getting them, your Honor.

3 | THE COURT: Go ahead.

Q. Let me move to another topic, Mr. Bankman-Fried.

While you were CEO of FTX, did you attempt to safeguard customer assets?

A. Yes.

however.

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- 8 | Q. How did you do that?
  - A. There were a variety of ways. The single biggest was the physical security of the assets that FTX custodied. And in terms of their physical security, one potential threat, obviously, was a hacking attempt on FTX's core servers. That, in practice, was not the most frequent attack that we faced,
- By far more frequent was fishing attacks on FTX customers. In short, a fishing attack --
- Q. Mr. Bankman-Fried, let me focus this more. I want to take up the issue that the Court is concerned with.
- 19 A. Yes.
- 20 | Q. I apologize.
- 21 Did you ever hear the term segregation of assets?
- 22 | A. Yes.
- 23 | Q. What did it mean to you?
- A. What it meant to me in the context of FTX was segregating
  FTX's corporate assets, which is to say the roughly \$1 billion

- of profit that it had accumulated versus the omnibus wallets
- 2 | that stored net customer assets in them.
  - Q. How were individual customer assets stored?
- 4 | A. There was no particular wallet for each individual
- 5 customer. We had millions of customers. And if we tried to
- 6 keep each customer's Bitcoin in a wallet specifically for that
- 7 customer, then every time there was a trade we would have
- 8 needed to do a transfer of that physical Bitcoin. It would
- 9 have been millions to tens of millions of dollars per day in
- 10 | fees charged to users to cover those transfers. It would have
- 11 been completely impractical from a business perspective.
- 12 So what we had were what are called omnibus wallets
- 13 and omnibus bank accounts, which effectively mean one wallet
- 14 where we put all of the net customer Bitcoins in.
- 15 | Q. All the customer Bitcoins were in one omnibus account?
- 16 A. That's right.
- 17 | Q. Was that separated from the FTX operational account?
- 18 A. Yes.

- 19 | Q. You got into the crypto industry in 2017?
- 20 | A. Um-hum.
- 21 | Q. And you worked in there through 2022?
- 22 | A. Yeah.
- 23 | Q. You traded on other exchanges?
- 24 | A. Yup.
- 25  $\parallel$  Q. You interacted with other leaders in the industry?

- 1 | A. Yes.
- Q. Based on your exposure to that, did you form a view about
- 3 whether other exchanges used these omnibus wallets?
- 4 A. Yes, I did. Nearly all of them used omnibus wallets. In
- 5 | fact, to my knowledge, every centralized exchange did.
- THE COURT: Mr. Cohen, I'll let you do whatever you
- 7 | want here, but this degree of persuasiveness to personal
- 8 | knowledge that is not present when somebody says my view based
- 9 on everything I have heard in my life was X.
- 10 MR. COHEN: This last piece was just an industry
- 11 | practice point, your Honor.
- 12 | THE COURT: Similar point.
- 13 | Q. Let me break it down to his Honor's question: How did you
- 14 get your knowledge that other exchanges used omnibus wallets?
- 15 A. A variety of means. I traded on, more or less, every large
- 16 exchange in the industry, on dozens of exchanges. In doing so,
- 17 | I would deposit funds into accounts that I owned or controlled
- 18 on those exchanges. I would watch Blockchain explorers to see
- 19 where those funds originally went and where they ultimately
- 20 | were pooled, and in doing so it became clear that there were
- 21 | wallets generally identified explicitly by Blockchain explorers
- 22 | in which all or at least a large segment of customer Bitcoins
- 23 | would end up being pooled, the same with other
- 24 | cryptocurrencies.
- 25 For instance, if you're depositing to Huobi, which was

one of the larger cryptocurrency exchanges, and you deposited — when I deposited Bitcoin into accounts that I operated there, I would originally send it to a Bitcoin address that was specifically associated with my account, hoping it was me that was sending the deposit, but immediately thereafter it would be forwarded on to a wallet that was marked on a Blockchain explorer as Huobi wallet number 3. I would see many different deposit addresses for many different customers, all being pooled in that omnibus wallet. And when I requested a withdrawal from my Huobi account, it would be sent from one of these omnibus wallets.

Later on, as I became more involved in the industry and the people in the industry, especially after I moved to Hong Kong, I had discussions with the leaders of other exchanges about how we operated our platform, how they operated their platform, and talked about how they managed their wallet infrastructure. And every one of them that I talked to confirmed that they used omnibus wallets, with the exception of decentralized exchanges and of custodians that might have some exchange-like qualities but were primarily not exchanges.

- Q. What did you mean by decentralized exchanges?
- A. So there was a variety of platforms, still is, in the crypto industry called a DEX, a decentralized exchange. That means it is sort of like a traditional exchange where you can buy and sell assets. But rather than being run by a company

and maintained in a cloud-computing service, like Amazon Web Services, in the way that FTX was, it was hosted directly on a Blockchain. SushiSwap was an Ethereum Blockchain based decentralized exchange, Uniswap was another Ethereum Blockchain based decentralized exchange.

On decentralized exchanges, there was no central custody of assets. Instead, you would interact with them directly from your own wallets. What this meant was, there is no intermediary. It also meant, though, that any time you did a trade on one of those decentralized exchanges, there was a fixed cost of whatever the blockchain gas fees were at the time, generally a few dollars per transaction, because they did have to do an actual blockchain transfer for every trade, and chiefly, because of that, decentralized exchanges had a far smaller volume than centralized exchanges.

THE COURT: One other question. You used the phrase Blockchain explorer.

THE WITNESS: Yes.

THE COURT: What is that?

THE WITNESS: A Blockchain explorer -- the Blockchain itself is a ledger of all transfers that have ever happened, so there is an Ethereum Blockchain, which is a ledger involving Ethereum transfers. It is formally maintained in a decentralized manner, which is to say, a lot of different validators for the network all agree, come to consensus on what

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- A. That is an older version of the FTX terms of service.
- 2  $\mathbb{Q}$ . DX-179, same question.
- 3 A. Same answer. It's an older version of the FTX terms of
- 4 service.

- 5  $\parallel$  Q. And DX-434. Same question.
- 6 A. Same answer, an older version of the FTX terms of service.
- 7 | Q. Mr. Bankman-Fried, one more topic.
- 8 I want to move now to November. Did there come a time
- 9 that you met with the securities commission of the Bahamas at
- 10 | their offices?
- 11 A. A number of times, yes.
- 12 | Q. How did this come about?
- 13 | A. This was immediately following the bankruptcy filing of FTX
- 14 | International and just before that the joint provisional
- 15 | liquidators being appointed for FTX Digital Markets, the
- 16 | Bahamian entity.
- 17 | Q. For these next questions, Mr. Bankman-Fried, I want you to
- 18 answer yes or no. OK?
- 19 | A. OK.
- 20  $\parallel$  Q. Did you attend the meeting?
- 21 A. Yes.
- 22 | Q. You said there were a number of meetings. Do you recall
- 23 when the first one was?
- 24 | A. I believe that it was November 12, 2022.
- 25  $\parallel$  Q. Did anyone attend with you?

- 1 | A. Yes.
- 2 0. Who was that?
- 3 A. So in the meeting itself that I was part of, there is
- 4 | myself; Krystal Rolle, Bahamian counsel; my father; then there
- 5 | was Christina Rolle, the head of the securities commission of
- 6 | the Bahamas; Brian Simms, one of the joint provisional
- 7 | liquidators; and staff for both of them. In addition, Gary
- 8 Wang, the CTO of FTX, was in the building at the time but not
- 9 present in the meeting itself.
- 10  $\parallel$  Q. For these questions I do not want you to reveal any
- 11 conversations between yourself and Krystal Rolle. OK?
- 12 A. Understood.
- 13 | Q. How long did that meeting you just described last?
- 14 A. It took a few hours.
- 15 | Q. Were you asked questions?
- 16 | A. Yes.
- 17 | Q. After the meeting, where did you go?
- 18 A. After the meeting, the group of us, roughly the same group
- 19 of people as had been at that meeting, but also including Gary
- 20 | Wang and consultants from PricewaterhouseCoopers who had been
- 21 | with Gary in the outer office, all drove to the FTX
- 22 | headquarters in Nassau, Bahamas.
- 23  $\parallel$  Q. What happened there?
- 24 | A. At the FTX headquarters, I don't know whether this will
- 25 | have already been covered, but the day prior to that, there was

- 1 | a hack on FTX's assets. This was immediately following the
- 2 | transfer of control and bankruptcy filing. In response to that
- 3 | there had been urgings to move FTX's assets.
- 4 | Q. Let me move on, Mr. Bankman-Fried.
- 5 | A. Yup.
- $6 \parallel Q$ . When you came to the office, this was Christina Rolle, the
- 7 | SCB commissioner there?
- 8 | A. Yes.
- 9 Q. Do you recall if she read anything?
- 10  $\parallel$  A. She did, yes.
- 11 | Q. What did she read?
- 12 A. She read an order that Gary and I assist her in
- 13 | transferring assets that we had access to through FTX's systems
- 14  $\parallel$  to the custody solution that they had set up.
- 15 | Q. Did you and Gary comply with that order?
- 16  $\parallel$  A. Yes, we did.
- 17 | Q. That same night did the Bahamian Police come to your
- 18 office?
- 19 | A. Yes.
- 20 | Q. What happened then?
- 21 A. The officers showed up, they had conversations with
- 22 | Christina Rolle, the head of the SCB; with Krystal Rolle; my
- 23 | counsel; and with myself.
- 24 | We agreed that I would voluntarily attend meetings
- 25 | with them that following week and that in the interim I and

- 1 | Signal. I want to drill down a little bit more on your
- 2 | testimony.
- 3 | A. OK.
- 4 | Q. Did you discuss your use of Signal with lawyers?
- 5 | A. Yes.
- 6 Q. When did you first discuss your use of Signal with lawyers?
- 7 A. More or less as soon as I began using Signal. I think this
- 8 was sometime around 2020 or so. And there were lawyers who
- 9 were involved in some of the original Signal chats.
- 10 | Q. Which lawyers?
- 11 | A. At the beginning, Dan Friedberg, who was the general
- 12 counsel at the time, and then ultimately with most of the
- 13 | lawyers who joined the company.
- 14 | Q. Did you discuss with lawyers auto deletion of Signal
- 15 messages?
- 16 A. I discussed with them the fact that there was auto
- 17 deletion, and it was a topic that had come up in connection
- 18 | with the various data-retention policies. I don't know if
- 19 | there is something more specific you are asking about.
- 20  $\parallel$  Q. When did you first discuss with lawyers that you were going
- 21 | to be auto deleting your Signal messages?
- 22 A. The earliest memories that I have of it were about
- 23 | particular channels, particular channels that lawyers were
- 24 | added to somewhat early on. I am not sure if you are referring
- 25  $\parallel$  to -- sorry. I think the answer was, you know, shortly after I

- 1 started using Signal, although not originally in the context of
- 2 a formal policy.
- Q. Let me ask you this. When, as a general practice, did you start setting your Signal messages to auto delete?
- 5 A. I can't recall the exact date.
- 6 Q. Was it around the spring of 2021?
- 7 A. That sounds pretty plausible to me.
- 8 Q. And before you started doing that, as a matter of general
- 9 practice, did you discuss doing that with any attorneys at FTX?
- 10 A. I mentioned it. I don't know that we had formal
- 11 discussions about it.
- 12 | Q. When you say you mentioned it, what does that mean?
- 13  $\parallel$  A. It means that I mentioned that I was going to be -- I
- 14 | think -- at least what I remember is at some point changing the
- 15 default toggle on my Signal app. I am not sure there is
- 16 | another incident there, but that toggle I think I changed to
- 17 one week for chats -- for new chats that were created at some
- 18  $\parallel$  point in time. The spring of 2021 sounds like it may have been
- 19 | the right period for that to me.
- 20 | Q. Before you changed that setting for your Signal chats to be
- 21  $\parallel$  set to auto delete, did you seek approval of that decision from
- 22 | a lawyer?
- 23 A. I don't know that I sought specific approval for that, no.
- 24  $\parallel$  Q. So you mentioned a document-retention policy?
- 25 A. Yes.

- Q. Was that a written policy?
- 2 | A. Yes.

- 3 Q. When did that go into effect?
- 4 A. I believe that went into effect around late 2021.
- 5 | Q. Whose idea was it to enact a document-retention policy?
- 6 A. Originally, it was Dan Friedberg's idea.
- 7 | Q. What was the scope of that policy?
- 8 A. The scope of that policy was for official workplace 9 communications for FTX.
- 10 Q. Did that written policy include any provisions specifically about the use of Signal?
- 12 A. I don't remember whether it was mentioned by name.
- Q. Did that policy, as far as you recall, have any provisions
- 14 specifically about auto deletion of Signal messages?
- 15 A. It had various policies that would have applied to Signal,
- 16 but I don't know that it had any that specified -- that singled
- 17 out Signal as a platform.
- 18 Q. What about any policies in this written document that you
- 19 can recall that pertained to the destruction or deletion of
- 20 company communications?
- 21 A. There were -- I mean, there were a number of parts of it
- 22 | that discussed the time periods at which it was or it wasn't
- 23 | appropriate for some subsets of communications to do so. There
- 24 | were also conversations -- I am not sure whether or not they
- $25 \parallel$  are in connection with that -- around mandates that we had from

- 1 various regulators for specific pieces of data to have no
- 2 | longer than a particular shelf life.
- 3 Q. I think you said something like there was some subset of
- 4 communications to do so. I didn't understand what that means.
- 5 Did the policy specifically say anything about the
- 6 permissibility of deleting or destroying company documents?
- 7 A. Yeah. It said that in various circumstances it was not
- 8 permissible and in other circumstances it was permissible.
- 9 Q. What do you recall the policy saying about when it was
- 10 permissible to destroy company communications?
- 11 A. So I remember -- my memory of the policy is that it laid
- 12 | out various circumstances in which it was not permissible to do
- 13 so or in which there needed to be a lengthy retention period
- 14 | for company communications, and that outside of those sets of
- 15 | topics or forums, there was permissibility to have effectively
- 16 | whatever data-retention link or setting felt appropriate.
- 17 | Q. Do you recall that policy --
- 18 THE COURT: Excuse me a minute, Ms. Sassoon. What
- 19 does it mean that there was permissibility about that? Does
- 20 | that mean you could do whatever you wanted?
- 21 THE WITNESS: Sorry.
- 22 THE COURT: Yes. That was from me.
- 23 A. So long as there was no particular reason that you didn't
- 24  $\parallel$  do a particular thing, yes.
- 25  $\parallel$  Q. Is it your recollection that the policy expressly

- authorized deleting company communications that did not fall within the regulated categories?
  - A. That is my memory, yes.
- 4 | Q. Where is this written policy?
  - A. I'm not sure if my answer is admissible.
- THE COURT: Don't worry about that. You worry about
  Blockchain explorers. I will worry about what's admissible.
  - A. When I was a member of the company, I remember interacting with the policy and discussing it. As part of this case I think we have been unable to serve the subpoenas we have requested asking for it.
  - Q. You said that Signal was not expressly mentioned in the policy. Did you talk to lawyers about whether Signal was covered by the policy?
- 15 | A. Yeah.

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- 16 | Q. And what were those conversations?
- A. That Signal was treated in many ways like the other

  communication platforms that we used. There were a few cases

  where specific platforms were mentioned. I think there were

  provisions specifically referring to email, for instance, in

  the policy, but, otherwise, that it depends not on the app that

  was used but on the nature of the communication.
  - Q. I think you said you mentioned in passing that you set this auto-delete feature on Signal. Did you ever discuss with a lawyer whether that was covered by this policy?

A. Yeah.

- 2 | 0. With who?
- 3 A. With Dan Friedberg.
- 4 Q. When?
- 5 A. This was around the time that he was discussing the auto
- 6 deletion and data-retention policy with us, which my memory was
- 7 | late 2021.
- 8 | Q. So which is it? Did you just mention that you were putting
- 9 on this setting or did you seek approval from Dan Friedberg?
- 10 | A. I think -- I apologize. I may have misinterpreted. I
- 11 | interpreted your early question as what conversations I had
- 12 | contemporaneous with when I originally changed that setting,
- 13 which my memory it was prior to the discussions around the
- 14 | auto-deletion policy. So there is no formal policy around it
- 15 when I had initially changed the default settings on my Signal
- 16 | app to one week, but we did have formal discussions about it in
- 17 connection with the data-retention policy which happened some
- 18 | number of months later.
- 19 Q. Just to make sure I follow your testimony, you implemented
- 20  $\parallel$  this setting and later this policy was put into place?
- 21 A. I believe that is correct, yes.
- 22 | Q. Did you discuss with lawyers the retention period that you
- 23 were placing on your auto-delete feature?
- 24 | A. Yeah.
- 25 | Q. How was the retention period decided upon?

- 1 A. The retention period from my particular Signal -- like the
- 2 default on my particular Signal was just what it had been.
- 3 | That was not meant to represent what the companies for official
- 4 communications or for memorializing business decisions or for
- 5 storing business documents would set on channels for which
- 6 retention was important or mandated.
- 7 | Q. Did any lawyer authorize you to set auto delete for your
- 8 | communications with Caroline Ellison, Nishad Singh, and Gary
- 9 Wang?
- 10 A. Via -- my memory is that, via the data-retention policy,
- 11 | for communications that were not otherwise protected or
- 12 | required to be retained that we were authorized to use whatever
- 13 | retention period we felt like was appropriate.
- 14 | Q. So you never sought out specific authorization for that?
- 15 | A. It was, I think, explicitly authorized, although not
- 16 | singled out by the data-retention policy. It was also
- 17 something that the lawyers were aware of.
- 18 | Q. I think you testified that documents related to formal
- 19 | business decisions, it was your understanding that those had to
- $20 \parallel$  be preserved based on your conversations with lawyers. Is that
- 21 | accurate?
- 22 | A. Documents that memorialized formal business decisions were
- 23 sort of finalized versions of those that were distributed to
- 24 | the company or externally. That was my understanding.
- 25 | Q. Can you explain what you mean by that.

- 1 BY MS. SASSOON:
- 2 | Q. What about the decision, for example, to repay Alameda's
- 3 | lenders, do you consider that a formal business decision?
- 4 | A. So I would consider formal business document to be the
- 5 | balance sheets that were sent out to Alameda's lenders. To the
- 6 extent that there was a communication to Alameda's employees
- 7 | that there was some policy decision, I would expect that that
- 8 | would be. Now I-
- 9 Q. Let me make this concrete. Do you recall Caroline Ellison
- 10 | testified that she sent to you Government Exhibit 44, the
- 11 | spreadsheet with seven alternative tabs via Signal?
- 12 | A. Yeah.
- 13 | Q. Do you recall that testimony?
- 14 | A. I do, yes.
- 15 | Q. And do you consider that document a formal business
- 16 | document?
- MR. COHEN: Objection. Beyond the scope of this
- 18 hearing.
- 19 THE COURT: Overruled.
- 20  $\parallel$  A. I—to be clear, to the extent that there was a document
- 21 | that was sent out or intended to be directly sent out to
- 22 | lenders, I would have thought of that as the type of document
- 23 | that, had it been an FTX document, I would have, you know,
- 24 | posted in a semiformal way in Slack. I can't speak for certain
- 25 | about what practices Caroline followed with respect to Alameda.

- 1 However, a rough draft of that that was still being workshopped
- 2 | I would not have yet considered a formal business document that
- 3 | had to be separately memorialized, nor would I have considered
- 4 | the sending of that to one other person so they could look over
- 5 | it to be a formal business decision.
- 6 Q. So just to be clear, I want to make sure I understand that.
- 7 A. Yup.
- 8 | Q. It's your view that receiving that seven-tab spreadsheet
- 9 | over Signal and that message getting deleted was consistent
- 10 | with the company's policy?
- 11 | A. Yeah.
- 12 | Q. And what specific conversations do you recall with counsel
- 13 | that informed that understanding?
- 14  $\parallel$  A. We had conversations that effectively—I had conversations
- 15 | with counsel that conversations that people had internally were
- 16 | not in general required to be recorded; for instance, verbal
- 17 | conversations were not required to be recorded, generally
- 18 messages between two specific people at the company were not
- 19 | required to be recorded because those would generally not be,
- 20 you know, formal business decisions that were being
- 21 communicated to the company more generally as there were only
- 22 | two people involved in that and—
- 23 | Q. You were CEO of FTX, right?
- 24 | A. Yes.
- 25 || Q. And Caroline Ellison for a time was CEO of Alameda?

- 1 | A. Yes.
- 2 Q. And it was your view that no one-on-one communications with
- 3 Caroline Ellison had to be preserved.
- 4 A. I don't know that I would make a statement quite that
- 5 strong. I would say in general that was the case, but I—I,
- 6 you know—one could probably come up with such a communication
- 7 | that would make sense to preserve.
- $8 \parallel Q$ . Well, give me an example.
- 9 A. I don't actually have any examples. I can try and think of
- 10 | one.
- 11 | Q. Do you think you ever violated this policy by communicating
- 12 | with Caroline Ellison in messages that were later deleted?
- 13 A. Not to my knowledge.
- 14 | Q. So am I correct that all your messages with Caroline from I
- 15 | believe around May 2021 onward until November 2022 over Signal
- 16 were auto-deleted, right?
- 17 | A. I think that was for Signal communications, yes, not
- 18 | necessarily communications via other methods.
- 19 | Q. So it's your testimony that there were no communications
- 20 | over that period that would have violated the policy by being
- 21 | auto-deleted?
- 22 A. I can't think of any that I believe would have.
- 23 | obviously don't remember every message that was sent and don't
- 24 | have, unfortunately, copies of that policy in front of me right
- 25 | now.

- Q. What about conversations over Signal with Gary Wang, Nishad Singh, and Caroline Ellison about shutting down Alameda because
- 3 of a hole in the FTX balance sheet?
- 4 | A. I'm not sure that's how I would characterize the
- 5 conversations that I think you're referring to there. If
- 6 you're referring to the—are you referring to the "we came, we
- 7 | saw, we researched document, or are you referring to something
- 8 | else? Sorry. I may be misunderstanding.
- 9 Q. Did you have conversations over Signal with Gary, Nishad,
- 10 | and Caroline about an approximately \$13 billion hole at FTX?
- 11 | A. I don't specifically recall such conversations. I wouldn't
- 12 | be surprised that they had sent a Signal message about it at
- 13 some point.
- 14 | Q. And so that type of Signal message, do you think that was
- 15 | covered by the retention policy?
- 16 | A. I would expect that it would be. I would, but again, it's
- 17 | a little-I can't be confident with a hypothetical message.
- 18 | Q. Meaning that you would expect that it should be preserved
- 19 | or that it could be deleted?
- 20 A. No, no. So it depends on the exact nature of the message.
- 21 | It's hard to give a definitive general answer to it, because
- 22 | for instance, they would communicate an official vetted company
- 23 | number that action was to be taken based on, and that was to
- 24 | be-you know, that would be different than a conversation in
- 25 | which people were trying to hash out what a number was based on

- various approximations, so it's hard for me to answer in the abstract.
- 3 | Q. Do you recall, were you here for Adam Yedidia's testimony?
- $4 \parallel A$ . Yes, I was.
- Q. Do you recall him testifying about a conversation you had
- 6 with him saying preserving Signal messages would be all
- 7 downside, or something to that effect?
- 8 A. I recall something that is at least to some extent to that
- 9 effect. I don't recall the specific things that he said.
- 10 | Q. Did you have a conversation with him along those lines?
- 11 A. I don't specifically recall that, but I very well may have.
- 12 | Q. And did you have that view?
- 13 A. Have what view in particular?
- 14 Q. That preserving company messages would be all downside with
- 15 regulators.
- 16 | A. I didn't have that view with respect to all company
- 17 messages. I had that view with respect to particular types.
- 18 Maybe to—to clarify that a little bit, I thought it was
- 19 | important to memorialize and to store company decisions,
- 20 | official company documents. On the other hand, I was very
- 21 concerned about what would happen if an employee was careless
- 22 | about how they phrased something, made a statement that was not
- 23 | in fact nefarious but which, taken out of context, could look
- 24 | bad and unfortunately they didn't give the appropriate context
- 25 | and that that in turn could be publicized and be effectively

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was effectively, anything that you write down might end up on

the front page of The New York Times. And so especially if

you're describing something which is sensitive, you should make sure that you are considerate about how you write it down, that you think about how it could be interpreted, and that you make sure that it could not be misinterpreted, and this was combined with various stories that were told about cases where there was a very negative public or regulatory reaction to an inoffensive actual behavior because of careless things that people had used to describe it. And so that was the type of concern that I chiefly had.

10 BY MS. SASSOON:

- 11 Q. And did you direct your employees to discuss legally
  12 sensitive topics by Signal?
  - A. It depends on what sorts of discussions. For, I would say, employees, like, spitballing questions to—to lawyers, I think that often would happen either verbally or over Signal. If this was asking what is our policy on a particular thing or describing that policy or communicating it, that I would not have suggested particularly be over Signal.
  - Q. Did FTX ever get subpoenas that resulted in a hold on destruction of records?
- 21 A. Yup.
- 22 | Q. Did you retain Signal records after you got those holds?
- A. So my understanding was that we retained records that were responsive to those holds. Not all Signal channels had auto-deletion turned on, some of them did not, and many Slack

- 1 channels did not, and emails in general did not.
- 2 | Q. Did you ever turn off your auto-delete function on messages
- 3 | with Gary, Caroline, or Nishad in response to such a hold?
- 4 | A. Just because—we're talking specifically about a group chat
- 5 | with the three of us or are we talking about broader groups
- 6 | that we may have been in?
- 7 | Q. Groups that would have included only those individuals.
- 8 A. Got it. So those were some subset of the four of us.
- 9 Q. Yes.
- 10 A. I'm not actually sure if I was—what the deletion history
- 11 was with those chats. I don't recall specifically doing so.
- 12 | Q. When you got such a hold, did you consult lawyers about
- 13 | which Signal chats you should preserve?
- 14 | A. Yes.
- 15 | Q. Who did you discuss that with?
- 16 A. I remember discussing that with Ryne Miller and Dan
- 17 | Friedberg.
- 18 | Q. And what were you told?
- 19 A. I was told that we basically immediately had to come up
- 20 | with a set of channels and forums that should be fully
- 21 | retained, and I believe that we did so.
- 22 | Q. And who decided which channels those would be?
- 23  $\parallel$  A. I mean, there—I want to make sure I answer this correctly.
- 24  $\parallel$  There were a bunch of us—no, a bunch—probably seven or so
- 25 people involved in that conversation. Ultimately it was Dan

- 1 and Ryan who made the judgment call on which channels did and
- 2 didn't fall into that, but with, you know, context given by a
- 3 | few other employees.
- 4 | Q. Did you tell Ryne Miller or Dan Friedberg that you were
- 5 discussing company business in Signal chats with, for example,
- 6 | Gary, Nishad, and Caroline?
- 7 | A. Yeah.
- 8 | Q. And what guidance, if any, did they give you about
- 9 preservation of those messages?
- 10 | A. They did not generally tell me that those had to be
- 11 | preserved so long as they were not, you know, formal business
- 12 decisions or other similar things.
- 13 | Q. They used the word "formal business decisions"?
- 14 A. I don't actually recall the specific phrase they used.
- 15 | Q. So what phrase do you recall them using?
- 16 A. I don't recall a specific one.
- 17 | Q. Well, what do you recall about the substance of what they
- 18 | said?
- 19 A. I recall that the substance of what they said was that for
- 20 | informal company communications, those were permissible to
- 21 | happen in person or over Signal, but that for things that
- 22 | looked like company records, for instance—
- 23 | Q. So you're giving that as an example. I want to
- 24 understand—
- 25 MR. COHEN: Please let him finish his answer.

1 THE COURT: Yes.

- A. But that for things that were like company records or decisions announced to the company that employees were expected to enact, or logs of customer information, that those would not be happening over Signal.
- 6 Q. Did anyone use the words "informal business discussions"?
- 7 | A. Yup.

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- Q. Did any lawyer tell you about sharing company spreadsheets
  or informal business conversations?
- A. I had conversations with lawyers in which we shared
  business-related spreadsheets over Signal. I don't know if I'd
  specifically asked them about that, but they were well aware
  that that would sometimes happen. I would not use that as a
  way to distribute a finalized spreadsheet. That was generally
  a way that I would sometimes send it to a few people to look
- Q. And how did this policy you've described apply to anything, any communications related to Alameda?
- A. My understanding is that there was a version of this policy
  for Alameda as well, although I don't know the details of it.
- 21 | Q. Were you involved in forming that policy?

over and see if I was messing anything up.

- 22 A. Not in any depth.
- 23  $\mathbb{Q}$ . What does that mean?
- A. I was aware that it was happening. It was mentioned sometimes in the same conversations as the ones that I had with

- 1 counsel about the FTX policy, but I don't know that I reviewed
- 2 | the Alameda policy and I don't remember learning specifically
- 3 | what channels were—were not going to be preserved at Alameda.
- 4 | Q. When do you recall that taking place?
- 5 A. I think late 2021. I don't remember the exact time.
- 6 | Q. And what was your involvement in Alameda at that point?
- 7 A. So this was after the CEO role had transitioned to Caroline
- 8 | Ellison and Sam Trabucco. It was during a period where it was,
- 9 you know—Trabucco was slowly drifting effectively towards
- 10 | retirement, so it was primarily Caroline. I was involved in a
- 11 | few areas of Alameda. I was particularly involved in
- 12 | venture-related investments, and later on I became involved in
- 13 | hedging decisions. I was not on a day-to-day level involved in
- 14 other topics that I can recall—there—there may well be one or
- 15 | two I'm forgetting there—although I would get periodic updates
- 16 | from Caroline about it and she would sometimes elicit input
- 17 | from me.
- 18 Q. Were you in a Signal group called Vertex?
- 19 A. Yes.
- 20 | Q. Was that with Caroline, Sam Trabucco, and Ben Xie?
- 21 A. Yup.
- 22 | Q. And were Alameda trade decisions discussed in Vertex?
- 23  $\parallel$  A. I—yeah, occasionally.
- 24 | Q. And was that chat set to auto-delete?
- 25 | A. I don't recall. It may have been.

- 1 | Q. Do you recall consulting with anybody about setting that
- 2 | chat to auto-delete?
- 3 A. Not specifically for that chat.
- 4 | Q. You've described some consultations with attorneys. Do you
- 5 have any paper records of these consultations?
- 6 A. I—no, I don't. I believe we've requested some of those
- 7 | but have not been given them.
- 8 | Q. When you say "requested some of those," what did you
- 9 request?
- 10 | A. I requested both the data retention policy and all
- 11 communications surrounding that.
- 12 MS. SASSOON: Your Honor, permission to approach the
- 13 | witness with a document.
- 14 THE COURT: Yes.
- MS. SASSOON: I've provided a copy to defense counsel.
- 16 | I'd like to provide one to the Court, and the witness. I don't
- 17 | know if that leaves one for me, but—
- 18 BY MS. SASSOON:
- 19 | Q. Mr. Bankman-Fried, could you just take a look at that and
- 20 | tell me if you recognize this document.
- 21 THE COURT: Let's get it marked.
- 22 MS. SASSOON: We can mark that as Government
- 23 | Exhibit 3000.
- 24 | THE COURT: Thank you. For identification.
- 25 MS. SASSOON: Yes.

- 1 | A. I—
- 2 MS. SASSOON: 4000. 4000.
- THE COURT: 4000 for identification.
- 4 A. To be explicit, I do recognize this but not
- 5 contemporaneously. I'm aware of this, but I don't remember
- 6 | becoming aware of this when it was actually enacted. I am
- 7 | certain that I saw this starting, you know, on or around
- 8 November 2022.
- 9 Q. Is that the document retention policy you've been talking
- 10 | about?
- 11 A. No, this is not.
- 12 | Q. And does it resemble in substance what was in the retention
- 13 | policy you've been talking about?
- 14 A. No, it does not.
- 15 | Q. So the supposed policy you've been testifying about, you
- 16 | have no record of it sitting here today.
- 17 | A. That's correct. We have requested it numerous times.
- 18 Q. Okay. One moment.
- 19 I'm going to turn now—before I move on to another
- 20 | topic, I just want to ask if, in your view, you ever violated
- 21 | the document retention policy.
- 22 | A. I don't have any knowledge that I did. Although, again,
- 23 | I'm not now looking at a copy of it so I—I don't recall
- 24 precisely what it said.
- 25  $\parallel$  Q. Okay. I want to talk to you about North Dimension.

- 1 | A. Yup.
- 2 | Q. First of all, whose idea was it to incorporate North
- 3 | Dimension?
- 4 A. It was communicated to me by Dan Friedberg. I know there
- 5 | were others involved. I'm not sure whose idea originally North
- 6 Dimension in particular was.
- 7 | Q. You've described a couple things now where you've said that
- 8 | something was Dan Friedberg's idea.
- 9  $\mathbb{A}$ . Mm-hmm.
- 10 | Q. Can you explain generally the relationship between you and
- 11 Dan Friedberg, and generally, were you giving him direction or
- 12 was he just popping ideas on your desk?
- 13 A. There were some of each. That relationship, it changed a
- 14 | little bit over different periods of time. I can just give an
- 15 | overview. If there's a specific time period you want me to
- 16 | zoom in on, I'm happy to do that as well.
- 17 | Q. Let's focus first on North Dimension. Did you give Dan
- 18 | Friedberg any direction about North Dimension?
- 19 A. I don't recall giving specific direction to him about it.
- 20 | Yeah, no, I don't recall giving a direction to him about it.
- $21 \parallel Q$ . And why the name North Dimension for this entity?
- 22 A. I honestly don't know where the name came from.
- 23 | Q. So is it your testimony you didn't come up with the name?
- 24  $\parallel$  A. That is correct.
- 25  $\parallel$  Q. And do you have any knowledge of why this entity didn't

- 1 | have Alameda in the name?
- 2  $\parallel$  A. I—I don't know for sure why it did not.
- 3 | Q. I think you testified that FTX couldn't get bank accounts?
- 4 | A. Yup.
- 5 Q. At first, were FTX customer funds getting wired to a bank
- 6 | account in Alameda's name?
- 7 A. Originally customers were wiring deposits to Alameda
- 8 Research.
- 9 Q. Why did that stop?
- 10 A. Ultimately it stopped because FTX got its own bank
- 11 | accounts, but I'm guessing you're talking about before then, is
- 12 | that—
- 13 | Q. Why did FTX transition from using bank accounts in the name
- 14 of Alameda to a bank account in the name of North Dimension?
- 15 A. My understanding from what I was told at the time was that
- 16 | there were cases where various banks had difficulty wiring to
- 17 | an Alameda Research bank account or—and/or various customers
- 18 did, and that it was smoother to process them using a North
- 19 Dimension bank account.
- 20 | Q. Were you told that banks did not want to transfer money to
- 21 | Alameda, a cryptocurrency hedge fund?
- 22  $\parallel$  A. I don't know if I was told that explicitly, but I—it
- 23 | wouldn't surprise me.
- 24  $\parallel$  Q. Did you understand that at the time?
- 25  $\parallel$  A. I knew that there were some banks that did not want to do

- 1 so. I didn't know whether that was the impetus for North
- 2 Dimension.
- 3 Q. Just to be clear, when North Dimension was created, you
- 4 were CEO of Alameda, right?
- 5 A. I believe that's correct, yes.
- 6 Q. And is it your testimony that as CEO of Alameda, you had no
- 7 | insight into why Alameda stopped receiving customer funds into
- 8 | a bank account in Alameda's name?
- 9 A. I—it is correct that I do not know why it incorporated
- 10 | North Dimension. It wasn't a project that I was driving,
- 11 | although it was one that I was made aware of. I had contextual
- 12 | clues that I could try to draw on, but in general, I was—even
- 13 | for companies that I was fully running day to day, there were a
- 14 | lot of things that happened that I was either not informed of
- 15 or after the fact sort of summarily informed of, and at that
- 16 point with Alameda, I was still CEO, I was still involved
- | 17 | | sometimes in the day-to-day operations, but I often was not. I
- 18 | was, you know, about halfway, I would say, through
- 19 | transitioning from running Alameda day to day to running FTX
- 20  $\parallel$  day to day.
- 21 | Q. So we've looked at, or you looked with Mr. Cohen at a bank
- 22 | account application for North Dimension.
- 23 A. Yup.
- 24 | Q. When you signed that, what was your understanding of what
- 25 | you were doing?

- 1 A. My understanding was that Alameda wanted to open up a bank
- 2 | account for North Dimension and this was a form that I had to
- 3 | fill out to do so.
- 4 | Q. Who told you that?
- 5 | A. I knew that Dan Friedberg specifically told me that. I'm
- 6 | not sure if I had conversations with other people about it as
- 7 | well.
- 8 Q. What, if anything, did you discuss with Dan Friedberg about
- 9 | the purpose of this bank account?
- 10  $\parallel$  A. At the time of the—the form, or later on or—
- 11 | Q. Before and at the time.
- 12 A. I'm not sure I remember having discussions before or at the
- 13 | time about the purpose of the bank account. I know that there
- 14 | had been—yeah. Sorry. I'm not sure that I did. I'm not sure
- 15 | that I did entirely. I just don't recall any in particular.
- 16 | Q. When did you learn that the purpose of the bank account was
- 17 | to receive FTX customer funds?
- 18 A. I think I learned that when I saw that it had been—so I
- 19 | think I learned when FTX rolled out North Dimension deposit
- 20 | instructions for customers that at least one of the purposes
- 21 | for it was going to be for customer deposits.
- 22  $\parallel$  Q. Did that raise any concerns for you at the time?
- 23 A. I don't think it raised any particular concerns.
- 24 | Q. Did you discuss with counsel that the purpose of the bank
- 25 | account was to receive customer funds?

- 1 A. Sorry. Let me actually amend my previous answer. There
- 2 was a related thing that did raise a concern to me at the time,
- 3 | that I did raise as a concern with counsel, which was, I saw
- 4 | that one of the North Dimension entities was a US entity, and I
- 5 was surprised to see that a US entity was being used for—for
- 6 what seemed like payment processing.
- 7 | Q. So as far as you understand it, whose decision was that?
- 8 A. Whose decision was it to roll it out for FTX or to open the
- 9 | bank account or-
- 10 | Q. To use North Dimension to receive FTX customer money.
- 11 | A. I'm actually not entirely sure whose decision it originally
- 12 | was. I think Nishad was the one who added it to the code base,
- 13 | but presumably that was after conversations with other people.
- 14 | I'm not sure who sort of made that decision initially.
- 15 | Q. So it's your testimony you weren't part of that decision.
- 16 | A. The original decision related to North Dimension, I don't
- 17 | recall being a part of it. I do know that I became—certainly
- 18 became aware of it and had conversations with it as it was
- 19 | happening, and I may have been in conversations around
- 20 | difficulties that Alameda was having sometimes receiving wire
- 21 | transfers. I don't recall being conversations around North
- 22 | Dimension in particular until it was being implemented.
- 23 | Q. What do you mean you may have been in conversations about
- 24 | the account receiving customer money?
- $25 \parallel A$ . Sorry. Conversations—was this referring to the

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THE COURT: So I take it the answer is you don't 23 remember; is that about it?

THE WITNESS: I don't remember that specifically. I do know that lawyers were involved in that decision. I don't

testimony?

- 1 A. I believe that's correct.
- 2 Q. And so at that time when you signed the account opening
- 3 document, you had not had any conversations with lawyers about
- 4 | the permissibility of using the North Dimension account to
- 5 | receive customer funds; is that accurate?
- 6 A. I don't recall having any, no.
- 7 | Q. And is it likely you did, given that you are testifying
- 8 | that you didn't know the purpose of the account?
- 9 A. I don't think that I did, but I can't be certain about the
- 10 order in conversations here. I'm relying on my memory here,
- 11 | and this was not a thing I was focused on at the time.
- 12 MS. SASSOON: Well, let's look at Government
- 13 | Exhibit 267.
- 14 Mr. Bianco, if you could pull that up.
- 15 | Q. This is the bank account application document you signed,
- 16 | right?
- 17 | A. Yes.
- 18 MS. SASSOON: And if we could just go to the last
- 19 page.
- 20 | Q. That's your signature?
- 21 A. Yes.
- 22 | Q. And this is dated December 9, 2020, so you were CEO of
- 23 | Alameda at the time?
- 24 | A. Yes.
- 25  $\parallel$  Q. And that's a wet signature, right?

- 1 A. I guess it looks like one.
- 2 | Q. Sometimes you used DocuSign, right?
- 3 | A. Yes.
- 4 | Q. In this instance you did not?
- 5 A. It doesn't look like I did. I don't recall.
- 6 | Q. And did you review this document before you signed it?
- 7 A. I reviewed it briefly.
- 8 | Q. Did you discuss it with a lawyer before you signed it?
- 9 A. I—it was presented to me by a lawyer. I didn't have a
- 10 | lengthy discussion with him about it, though.
- 11 | Q. Did you have any discussion that you can recall, sitting
- 12 | here today, about this document?
- 13 A. Not other than, I mean, him saying that there's a document
- 14 | for you to sign related to a bank account opening for a
- 15 | subsidiary of Alameda's, and I said, all right. That's all I
- 16 | can recall from the moment of that signing. I'm not entirely
- 17 | sure there isn't something I'm not remembering. I don't recall
- 18 | anything other than that.
- 19 | Q. Let's go to the first page.
- 20 | A. Mm-hmm.
- 21 | Q. And do you see here under 1, it says "Description of
- 22 | business. Select all that apply"?
- 23 | A. Yup, mm-hmm.
- 24  $\parallel$  Q. And what's checked is "proprietary trading firm" and
- 25 | "over-the-counter trading firm."

- 1 | A. Yup.
- 2 Q. As far as you know, was North Dimension either of those
- 3 | things?
- 4 A. I viewed it to be one. It was a wholly-owned subsidiary of
- 5 | Alameda, which was both of those things.
- 6 | Q. And as far as you understood it, was this bank account used
- 7 | for either of those purposes?
- 8 A. I'm actually not entirely sure all the things that it ended
- 9 | up being used for.
- 10 | Q. Did you discuss this section of the application with Dan
- 11 | Friedberg?
- 12 | A. I don't recall discussing it with him.
- 13 | Q. In the course of preparing for this trial did you review
- 14 | reports of meetings the government had with Dan Friedberg?
- 15 A. I—I'm not sure. I—I think at least a little bit. I
- 16 don't know if I did.
- 17 | Q. Did you review the witness notes and materials provided to
- 18 you by the government?
- 19 | A. I reviewed some of them.
- 20 | Q. And did you review some of the reports related to Dan
- 21 | Friedberg?
- 22 A. Some, but I believe not all of them.
- 23 | Q. And did you read in one of those reports that Friedberg
- 24 | says he could not recall who asked for North Dimension to be
- 25 | formed but it would have been either you or Andy Croghan?

- A. I don't specifically recall reading that, no, but it very well may have been in there.
- Q. Is it possible that you asked Dan Friedberg to form North
- 5 A. I don't recall doing so.

Dimension?

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- Q. Do you recall reading in the report that Friedberg said he
  was not part of any discussion of FTX customer funds depositing
  into Alameda Research accounts?
- 9 A. I remember hearing that that had been there. I'm not sure 10 whether I read it myself or discussed it.
- 11 | Q. And do you dispute that?
- A. I can't know for sure what is intended by that. All I have is discussion of the notes. That's not how I would have I think described it myself, but I don't want to put words in his mouth, as I don't know exactly what he intended by that.
  - Q. So I'm not asking you that. I'm asking whether, according to you, Dan Friedberg was in fact part of discussions of FTX customer funds depositing into Alameda Research accounts.
- A. So just to clarify, I do think that Dan Friedberg—I do
  remember Dan Friedberg being involved in discussions relating
  to Alameda being—Alameda bank accounts being used as a way to
  accept deposits from customers of FTX.
- 23 | Q. And when were those discussions?
- A. Those discussions were happening when we were discussing
  the payment agent agreement. That was, as I understood it, the

- 1 primary purpose of the payment agent agreement was to describe
- 2 | that relationship.
- 3 | Q. And when did you discuss the payment agent agreement with
- 4 | Dan Friedberg?
- 5 A. I don't recall exactly when it was. I think that it was
- 6 certainly at some points in 2020 and possibly at other times as
- $7 \parallel \text{well.}$
- 8 | Q. When did you sign the payment agent agreement?
- 9 A. I don't remember when I signed it.
- 10 | Q. What's your best recollection of when you signed the
- 11 | agreement?
- 12 A. I—in 2020 is my best guess, but I—that could be wrong.
- 13 | Q. We looked at the effective date on the document, which was
- 14 | 2019.
- 15 A. Yup.
- 16 | Q. Did you sign it on the effective date of the document?
- 17 | A. No, I don't think so.
- 18 | Q. Did you sign it after the effective date of the document?
- 19 | A. Yeah.
- 20 Q. Possibly a year later?
- 21 A. It's possible.
- 22 | Q. Possibly two years later?
- 23 | A. Possible. I would have guessed it wasn't that late, but,
- 24 | yeah, it could have been.
- 25  $\parallel$  Q. Are there any other lawyers you talked to about North

- 1 | Dimension being used to receive FTX customer funds?
- 2 | A. I—that I—I personally did not have many discussions
- around North Dimension. I know that—I'm honestly not entirely
- 4 sure.
- 5 | Q. Did you have any conversations with lawyers about Alameda
- 6 spending FTX customer money that was deposited into its bank
- 7 | accounts?
- 8 MR. COHEN: Objection, scope.
- 9 THE COURT: Overruled.
- 10 A. Can you repeat the question. Sorry.
- 11 | Q. Did you have any conversations with lawyers about the
- 12 permissibility of Alameda spending FTX customer deposits that
- 13 | were deposited into Alameda bank accounts?
- 14 | A. I don't recall any conversations that were contemporaneous
- 15 and phrased that way.
- 16 Q. So what do you recall?
- 17 A. So there were certainly conver—I certainly had
- 18 conversations with lawyers far later about when we were trying
- 19 | to reconcile things in November of 2022, and there were
- 20 | conversations with lawyers around Alameda being used as a
- 21 payment processor, as a payment agent for FTX. I frankly don't
- 22 | recall conversations with lawyers or otherwise about the
- 23 details of the funds or of the usage of the North Dimension
- 24 | bank account or what would happen with assets after that. I
- 25 certainly, in retrospect, wish that I had. I wish I had had

- 1 conversations, that I myself had been more informed. I'm not
  2 sure if other people were involved in conversations.
  - Q. So any conversations about this prior to November of 2022 with lawyers that you can recall?
  - A. Sorry. Give me one second. I just want to think about conversations that may be scoped to be within that.

I recall having conversations with lawyers around some things related to Alameda as a payment agent, including stablecoin creations and redemptions, and I recall conversations with auditors and accountants around it. I'm not sure that I recall. And I was also involved in conversations with lawyers around the general practice of using payment processors and storing funds with payment processors. I'm not sure there were ones specifically around this topic.

- Q. Mr. Bankman-Fried, I want to be clear the answer to the question I'm asking you, which is—
- 17 | A. Yup.

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- Q. —prior to November of 2022, do you recall conversations
  with lawyers about the topic of Alameda spending FTX customer
  deposits that came into Alameda bank accounts?
- 21 A. I don't recall that specifically, no.
- 22 | Q. And did you have conversations about that with auditors?
  - A. There were conversations with auditors around the fact that deposits had gone to Alameda and that it was a liability owed to FTX. I don't know if there were discussions around exactly

- 1 | how Alameda used its—its assets.
- 2 | Q. So I believe you said in your direct testimony that North
- 3 | Dimension was created for payment processing purposes.
- 4 | A. Yup.
- 5 | Q. What is that understanding based on?
- 6 A. That understanding is based on, after having created it,
- 7 | the ways in which I observed it being used.
- 8 | Q. And so you saw directly it was being used for this purpose?
- 9 | A. Yeah.
- 10 | Q. And the payment agent agreement that we looked at during
- 11 | your direct testimony, does it say anything about Alameda being
- 12 | authorized to spend FTX customer funds?
- 13 A. So I believe that it authorizes—that it gives a fair bit
- 14  $\parallel$  of discretion to Alameda about what it—how it acts in general,
- 15 | clarifying that it has an obligation upon demand to FTX of that
- 16 amount of money, but not specifying that it has to be—what has
- 17 | to-what Alameda has to do with any of it, of its assets. That
- 18  $\parallel$  is my understanding of it.
- 19 | Q. So is it your understanding that under the agreement
- 20 | Alameda was permitted to spend FTX customer deposits?
- 21 A. I wouldn't phrase it that way. But I think that the answer
- 22 | to the question I understand you to be trying to ask is yes.
- 23 Q. Well, let's look at Defense Exhibit 245.
- 24 | A. Mm-hmm.
- 25  $\parallel$  Q. And I'm happy to scroll for you, but maybe you could point

have treated it as effectively, yeah, as a liability from

- A. So I—there is the line that the—that FTX may, without notice or demand, without notice to or demand on provider, transfer any crypto or cash asset on hand to the provider, to Alameda, to be held and/or transferred by provider. I would have interpreted that as saying that Alameda had the right to hold or transfer those assets and that—oh, sorry.
- Q. Go ahead.

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- A. And that the—the—what these represented was, in the return section, a secured liability, and that it was secured, as described in the lien section, by a lien against the provider, in this case Alameda, which would implicitly have access to all of Alameda's assets, which is how I would imagine describing a contractual loan obligation, effectively.
- Q. Did any lawyer at FTX tell you that any language in this agreement meant that Alameda could spend FTX customer deposits?
- A. I don't know that I had contemporaneous conversations with

- 1 | lawyers about exactly what this agreement meant.
- 2 | Q. And any conversations you did have about what it meant were
- 3 | in November of 2022?
- 4 A. With lawyers in particular, yes.
- 5 Q. As far as you know, was this agreement ever disclosed to
- 6 | the public?
- 7 A. I'm not sure if it was.
- 8 Q. Are you aware of anywhere or any time that it was disclosed
- 9 | to the public?
- 10  $\parallel$  A. I'm aware of it being disclosed to auditors. I'm not sure
- | 11 | | if that in turn turned out to be disclosed to other parties or
- 12 | not. I'm not aware of any specific incidents in which it was.
- 13 MS. SASSOON: Your Honor, I apologize. I'm not going
- 14  $\parallel$  to finish at 4:30. I'm happy to continue past 4:30 if the
- 15 | Court would like. I'm going to move to the next topic, which
- 16 | is the terms of service.
- 17 | THE COURT: Keep going.
- MS. SASSOON: Okay.
- 19 THE COURT: We're going to finish.
- 20 BY MS. SASSOON:
- 21  $\parallel$  Q. Let's talk about the terms of service.
- 22 A. Yup.
- 23 MS. SASSOON: Mr. Bianco, can you pull up 558.
- 24  $\parallel$  Q. I think you testified that you saw this as early as late
- $25 \parallel 2021$ . Do I have that right?

- 1 A. I was sent it. I don't know that I looked through it in detail then.
- Q. And I think you said some parts you looked at more closely than others; is that right?
  - ∥ A. Yeah.

- 6 MS. SASSOON: Can we go to provision 8.2.6, I think it 7 is.
- 8 8.2 and 8.2.6. Yeah, that's right. If we could zoom 9 in on 8.2.6.
- 10  $\parallel$  Q. Is this one of the provisions you looked at closely?
- 11 | A. I don't believe I looked at it closely at the time.
- 12 | Q. What do you recall about your review of this at the time?
- 13 A. I recall at the time that I had interpreted this as
  14 referring to purely spot trading on the platform and that this
- was referencing, you know, omnibus segregated wallet setup for spot assets.
  - Q. Did you discuss that understanding with any attorney?
- 18 A. I don't recall doing so, no.
- MS. SASSOON: Let's look at Section 16. And let's go to 16.4.
- Q. Did you discuss 16—I think you talked about your understanding of this provision. Did you discuss the meaning of this provision at the time with any attorneys?
- A. Not at the time, no, I didn't. I don't actually recall discussing specific provisions, any specific provisions with

1 | this at the time with attorneys.

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platform.

- Q. And do you know how this provision ended up in the terms of service?
- 4 A. I'm not a hundred percent sure how it did, no. I don't know who drafted which parts of it.
- Q. This provision, as you understand it, does it have anything to do with Alameda's fiat liability to FTX?
- A. So as I understand it, this refers to assets of—that users

  post as collateral for their margin positions, so I think that

  what it would refer to is on a net basis, that—that set of

  assets, not purely spot assets.
- 12 Q. But you think the fiat liability is encompassed within that 13 for this provision?
  - A. So when you discuss the fiat liability, at least as I understand it—but I may be misinterpreting your question—I think of that as being a liability from Alameda to FTX of a particular size, rather than referring to the particular—rather than referring to the nature of other customers' accounts on the platform. So, sorry. Probably be a little bit clearer. I think that this could potentially relate to any liability on the platform, depending on the nature and amount of assets that were posted in various methods to the
  - Q. When you reviewed and authorized the terms of service, I believe you said to Can Sun—is that right?

- 1 | A. Yeah.
- 2 | Q. —did you discuss with him Alameda's line of credit on FTX?
- 3 | A. I don't think I discussed it with him then, no.
- 4 | Q. Did you discuss with him Alameda's "Allow Negative" feature
- 5 | and whether it was consistent with the provisions of the terms
- 6 | of service?
- 7 A. I—this was—you're referring to in May 2022, this is?
- 8 0. Yes.
- 9 | A. I don't know that I had any specific conversations with Can
- 10 | when I authorized him to take action if he felt appropriate on
- 11 | new terms of service.
- 12 | Q. So did you—and I just want to make sure I'm clear on this.
- 13 Did you have any discussions with Can Sun related to Alameda
- 14 | being exempt from auto-liquidation in connection with
- 15 | authorizing Section 16 of the terms of service?
- MR. COHEN: Objection, form.
- 17 THE COURT: Overruled.
- 18 A. I—same answer as before. I don't know that I had any
- 19 | specific conversations about anything with Can when I
- 20 | authorized him as general counsel to do what he felt was
- 21 | appropriate with new terms of service.
- 22 | Q. And at that point in time, May 2022, had you discussed any
- 23 | of those topics I just outlined outside the context of the
- 24 | terms of service with Can Sun?
- 25  $\parallel$  A. I—certainly not by me. I'm not sure I was aware of those

- 1 | topics by name at that time.
- 2 | Q. Which topics were you not aware of by name?
- 3 A. I—you had asked—I was aware of the existence of some of
- 4 | them and not others. I was aware of the existence of lines of
- 5 credit by name. I'm not sure that I was aware of the other
- 6 terms used by name.
- 7 Q. So "Allow Negative," in May 2022, you were not aware of it
- 8 by name?
- 9 A. I don't recall being aware of it then, no.
- 10 | Q. What about Alameda's exemption from auto-liquidation?
- 11 A. I—I recall being aware that there was some form of delay
- 12 or something like that, or manual check. I don't recall being
- 13 | aware of the specifics at that time.
- 14 | Q. Can you explain what you mean by that.
- 15 A. What I—what I mean by that is—by—particularly the part
- 16 | about delayed liquidation or more generally?
- 17 | Q. You said you knew some things but not specifics. So I want
- 18 | to understand what you mean by that.
- 19 A. I apologize. I thought I had gone through that. I can
- 20 | repeat that though. So I don't believe that I was aware of
- 21 | "Allow Negative" by name. I don't believe that I was aware at
- 22  $\parallel$  that time—sorry. I was aware of the existence of lines of
- 23 credit at that time. And I—
- 24 | Q. Sorry. I'm asking specifically about exemption from
- 25 | auto-liquidation.

- 1 A. Ah, okay. So at that time I was aware that there were at
- 2 | least some speed bumps in place on Alameda's account. I'm
- 3 | not-I don't remember being aware of the exact nature of them.
- 4 | Q. So what did you know about the speed bumps?
- 5 A. I knew that some had been put in place in response to
- 6 events in which Alameda—in which an improper liquidation had
- 7 | been triggered or about to be triggered on Alameda's account,
- 8 | which in turn caused chaos on the platform.
- 9 Q. And what was the nature of the speed bump, as you
- 10 | understood it?
- 11 MR. COHEN: Objection. Beyond the scope.
- 12 THE COURT: Overruled.
- 13 | A. I—I don't know that I was aware of any particular nature
- 14 | of it. I—I wish I could tell you more, but thinking back to
- 15 contemporaneously, at that point in time, I don't particularly
- 16 | recall knowing more specifically about it.
- 17 | Q. You used the term "speed bumps," so can you explain to me
- 18 what you meant when you said you were aware of speed bumps in
- 19 | May 2022.
- 20 | A. So I—sorry. I apologize. This is—because of the order
- 21 | that we're doing this in, this will be a somewhat substantial
- 22 | digression if—for me to provide all of the context for that.
- 23 I'm happy to do it, though. Or I'm happy to give a summary of
- 24 | it.
- 25  $\parallel$  Q. I don't think my question calls for extensive context. I'm

state of my knowledge at that point in time.

- 1 | Q. So at the time you understood that there were certain
- 2 checks or features in place such that Alameda would not be
- 3 | liquidated in the same fashion as other accounts; is that
- 4 | accurate?
- 5 A. I thought that there might be other accounts on similar or
- 6 | the same program.
- 7 | Q. What about with respect to the typical customer account?
- 8 At that time did you understand that the typical process for a
- 9 | typical customer account did not apply to Alameda?
- 10 MR. COHEN: We're far afield of the topic of this
- 11 | hearing, your Honor.
- 12 THE COURT: Overruled.
- 13 A. So at that point in time, in May 2022, I was well aware
- 14 | that there were various programs that market makers
- 15 participated in that were gated on volume.
- 16 | Q. Mr. Bankman-Fried—
- 17 | A. Yeah.
- 18  $\mathbb{Q}$ . —I will allow you to answer the questions I ask, but
- 19 | that's not the question I asked. The question I asked was
- 20 | about a typical customer, not a market maker. As you
- 21 | understood it in May 2022, did you understand that Alameda was
- 22 | not subject to the same auto-liquidation as a typical customer
- 23 | account?
- 24 A. If by typical customer you mean not a market maker, so a
- 25 | very dissimilar account from Alameda, then yeah, I did.

- 1 Q. Okay. And you mentioned that at this time you were not
- 2 | aware of "Allow Negative" by name.
- 3 | A. Yeah.
- $4 \parallel Q$ . So I just want to clarify.
- 5 | A. Yeah.
- 6 Q. Were you aware that Alameda could go negative regardless of
- 7 | the name for that feature?
- 8 A. I was aware that Alameda and many other accounts on the
- 9 exchange, in fact most by volume, could go negative in a
- 10 particular asset. That was a core property of FTX as an
- 11 exchange. I'm not—but I—I'm sorry. I'm probably not
- 12 | addressing your—your question.
- 13 | Q. Let me rephrase it. I'm asking about Alameda and only
- 14 | Alameda.
- 15 | A. Yeah.
- 16 | Q. Were you aware at that time in May of 2022 that Alameda
- 17 | could have an overall negative balance on FTX?
- 18 A. By an overall negative balance, are you referring to a
- 19 | negative balance, a negative net asset value, or are you
- 20 | talking about a negative balance in a particular asset, or are
- 21 | you—sorry. I just want to make sure I understand what you
- 22 mean by overall.
- 23  $\parallel$  Q. That if you added up all the accounts, they could have a
- 24 | overall negative balance.
- 25  $\parallel$  A. And adding up all assets, not talking about particular

- 1 | assets; is that correct?
- 2 | Q. That's correct.
- 3 A. Okay. My understanding was that we were ensuring that
- 4 | Alameda's—at that time my understanding was that we were
- 5 | ensuring Alameda had a positive overall net asset value on FTX.
- 6 I was not sure whether that was enforced into a code base or
- 7 | whether that was something that we inspected to confirm it was
- 8 | true. It was something that I had discussed at various points
- 9 | with Gary and others, and had checked that Alameda's overall
- 10 | net asset value on the platform had remained positive.
- 11 | Q. So when you said that you were not aware of "Allow
- 12 | Negative" by name but you had some understanding of it, tell me
- 13 what you meant by that.
- 14 A. So I'm not sure that—I apologize. I might be
- 15 | misunderstanding what the "Allow Negative" feature did.
- 16 | I-I-I think I've given you what my understanding was, but I
- 17 | suspect I might be wrong about what it—what it did.
- 18 | Q. Well, let's talk about Alameda's main trading account. Are
- 19 | you aware that that main trading account could go negative?
- 20 | A. And so to clarify, you're talking about info@, the main
- 21 | account, or the entire user?
- 22 | Q. The info@ main account.
- 23 A. So account No. 9.
- 24 | Q. Yes.
- 25 || A. And by "go negative," you're talking about negative in a

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understand your point.

I've gotten beyond my tether here.

I'm going to allow this. I am going to acknowledge the point you make, but all things are relative, and there is a MS. SASSOON: Mr. Bianco, if you could just highlight row 17.

- Q. Mr. Bankman-Fried, in May of 2022, were you aware that account ID 9 @AlamedaResearch.com could have an overall negative value?
- A. I am giving you my best guess at answering the question.
- 7 Q. I'm not asking for a guess. I'm asking what you understood 8 at the time.
  - A. I am going to answer what I think the question you are asking is, but I apologize if I'm answering the wrong question.

I don't know exactly what that cell was referring to.

As of May 2022, I believe that I did not have any specific knowledge about the extent to which, for instance, one subaccount of Alameda Research's info@ account, as in, i.e., the account number 9, was treated as part of a collection of or separate from other subaccounts of that user or other users affiliated with Alameda.

What I believe I knew at that time was, or at least what I believed at that time was that Alameda overall maintained a positive net asset value on FTX. I don't think at that time I had specific beliefs about how that did or didn't apply to a particular subaccount of Alameda's.

I'm assuming that overall net asset value, rather than value in a particular coin, is what I think that you are going for here, so that's how I was answering that question. That is

14 THE COURT: OK.

- 15 On your direct examination you testified that, in May 2022,
- 16 that you thought in certain circumstances Alameda Research
- 17 borrowing funds from FTX was permitted.
- 18 Do you recall that testimony?
- 19 Yeah. Α.

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- 20 Can you explain under what circumstances you believed
- 21 Alameda was permitted to borrow funds from FTX.
- 22 I apologize. I think you said this, but this was as of May
- 23 2022?
- 24 Yes. Q.
- 25 I believe that it was permissible for there to be

- 1 | borrowing from assets that FTX was holding that were acting as
- 2 security or collateral for margin or futures positions as of
- 3 | that point in time and that that was what at least I was
- 4 | internally treating as the core metric.
- 5 | Q. Did that include withdrawing those assets off the exchange?
- 6 A. Potentially there would have to be a risk analysis
- 7 associated with doing so. But, in general, FTX's margin
- 8 programs did not differentiate between a position or borrow put
- 9 on by a trade or one put on by a withdrawal.
- 10 | Q. Just to be clear and to understand the answer to my
- 11 | question, when you just described the borrowing you thought
- 12 | Alameda was permitted to do, did that include withdrawing those
- 13 | assets off the exchange and using them somewhere else?
- 14 A. Potentially, subject to a risk analysis.
- 15 | Q. Did you believe that Alameda had to post collateral to make
- 16 | those withdrawals off the exchange?
- 17 A. I would have believed that it had to post security and that
- 18 | the most straightforward and the version I would have been most
- 19 comfortable with that would have been collateral physically
- 20 | posted to FTX. We did have discussions with other market
- 21 | makers as well around assets that FTX couldn't physically
- 22 | custody but could get contractual claims on. I would view that
- 23  $\parallel$  as a possibility, albeit a less desirable one.
- 24  $\parallel$  Q. I'm asking about Alameda only. In your view, in May of
- 25 | 2022, that Alameda's collateral could take the form of assets

- 1 | that were not posted to the exchange.
- 2 | A. I had the view that it potentially could. I also had the
- 3 | view that I would have been less comfortable on a relative
- 4 | basis with that.
- 5  $\parallel$  Q. Did you discuss that with an attorney?
- 6 A. At the time discuss that. In particular, are you referring
- 7  $\parallel$  to the off-exchange assets, or are you referring to something
- 8 | else?
- 9  $\mathbb{Q}$ . Yes, that.
- 10  $\parallel$  A. As of May 2022, in that context, no.
- 11 | Q. Did you discuss it with an attorney prior to November of
- 12 | 2022?
- 13 A. In the general context -- give me one second -- I discussed
- 14 some specific instances of potentially using off-exchange
- 15 | assets as collateral with attorneys prior to November 2022. I
- 16 don't know that I had a general discussion around such a
- 17 | practice.
- 18 | Q. Which attorneys?
- 19 A. I believe that we had discussions involving -- I had
- 20 | discussions with Ramnik, who described discussions with
- 21 | attorneys around the potential of accepting some collateral
- 22 | from Three Arrows Capital.
- 23 | Q. OK. I am going to stop you. Ramnik is not an attorney,
- 24 | correct?
- 25  $\parallel$  A. That is correct.

- 1 | Q. I'm asking if you had direct conversations with any
- 2 attorneys about Alameda specifically using as collateral for
- 3 | borrowing assets that were not on the FTX exchange prior to
- 4 November 2022.
- 5 A. I don't believe that I personally, rather than through an
- 6 | intermediary, had discussions, particularly about Alameda doing
- 7 | it prior to November 2022 that I can recall right now, no.
- 8 0. The answer is no?
- 9 A. That is correct.
- 10 | Q. When you had that you thought that Alameda could borrow
- 11 | assets in this fashion, can you explain through what program?
- 12 | Is this the borrow-lend program, something else?
- 13 MR. COHEN: Objection. Scope.
- 14 THE COURT: Overruled.
- 15 I'm sorry. Sustained.
- 16 | Q. Let's talk about loans. Were all of your loans from
- 17 | Alameda documented?
- 18 A. Are you referring to the personal loans?
- 19 | O. Yes.
- 20  $\parallel$  A. I was under the belief at the time that they were all
- 21 documented. I am not sure today that the most recent ones had
- 22 been documented yet.
- 23  $\parallel$  Q. Sitting here today, are you aware that some were not?
- 24 | A. Sitting here today, I believe that some of the most recent
- 25 | ones prior to the collapse had not yet been documented, that is

- 1 | correct.
- 2 Q. At any point in your discussions with counsel about the
- 3 | structure of these loans, was it discussed that some of the
- 4 | funds were coming from FTX customer money?
- 5 A. I would not classify that as particularly what happened,
- 6 so, no. That is certainly not how I discussed it with
- 7 attorneys.
- 8 | Q. What was the reason that the investments were not made
- 9 | directly from Alameda Research?
- 10 A. By the investments, you're referring to things like
- 11 | Robinhood, is that correct?
- 12 | Q. Let me be a little clearer. You described certain
- 13 | investments being funded by loans that first went to you from
- 14 | Alameda Research toward the investments. Why not just straight
- 15 | from Alameda Research?
- 16 | A. It depended on the particular circumstance. I will say
- 17 | that the most frequent reason, according to my memory, is that
- 18 | the investment target did not want Alameda Research to be the
- 19 | investing entity for one reason or another, or, alternatively,
- 20 | that -- yeah. That's the reason I can most frequently
- 21 | remember. In some cases I honestly don't know what the reason
- 22 | is.
- 23 | Q. Were there occasions when you did not want Alameda to be
- 24 | the investing entity?
- 25 A. Yeah.

- Q. For example, with Robinhood, is it right that you did not
- 2 want Alameda to be the investing entity?
- 3 | A. Yeah.
- 4 | Q. Did you disclose that to your attorneys?
- 5 | A. Yeah.
- Q. What was the reason you didn't want Alameda to be the investing entity?
- 8 A. I was concerned about the potential for conflicts in
- 9 | interest or at least the appearance of conflicts of interest.
- 10 | In particular, Alameda had at various points engaged in talks
- 11 | with Robinhood about potentially being a liquidity provider for
- 12 | Robinhood's flow of cryptocurrency and I did not want anyone,
- 13 | including Robinhood, to view this investment as related to
- 14 | those discussions.
- 15 | Q. Did you disclose that to your attorneys?
- 16 | A. Yeah.
- 17 | Q. Was the buyout of Binance through loans?
- 18 A. It was financed -- are you referring to personal loans or
- 19 | intercompany loans?
- 20 Q. Any loans.
- 21 A. The buyout of Binance, I believe the bulk of it, the
- 22 | international version, my memory is that it was financed
- 23 | through -- it may have been a loan to Paper Bird. I believe
- 24 | Paper Bird is the entity that ended up with that equity stake,
- 25 which is where the bulk of my equity stake in FTX was held.

- 1 | I'm not entirely sure if there is an intercompany loan, but I
- 2 | would suspect there may have been associated with that. There
- 3 | is separately the FTX US portion of the Binance buyout, which I
- 4 | think was structured through personal loans.
- 5 | Q. Were lawyers involved in that transaction?
- 6 A. Yup.
- 7 | Q. Did you discuss with lawyers that some of the money was
- 8 coming from FTX customer funds?
- 9 A. That is not what I viewed to be happening, so that is
- 10 | certainly not how I discussed it with attorneys.
- 11 | Q. Let's talk, finally -- I have two more topics. They should
- 12 be shorter.
- 13 You talked about safeguarding of assets.
- 14 | A. Um-hum.
- 15 | Q. I think you mentioned in your testimony the physical
- 16 security of the assets to protect from hacks.
- 17 | A. Yup.
- 18 | Q. Is that the limit of your understanding of what it means to
- 19 | safequard assets?
- $20 \parallel A$ . No. I apologize. I think that answer was cut short a
- 21 | small fraction the way it's written. There are a number of
- 22 | things that I would have considered to be related to that.
- 23 | Q. Would that include not embezzling customer assets, for
- 24 | example?
- 25 MR. COHEN: Objection.

1 THE COURT: Sustained.

- A. Yes, it would include that.
- MR. COHEN: You didn't have to answer if it has been sustained. Haven't you been sitting here for four weeks.
- 5 THE WITNESS: I felt the need to answer that one.
- Q. You talked about discussions with other industry participants about omnibus wallets?

wallet, but I could guess what it would mean.

8 | A. Yup.

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- 9 Q. When you referred to omnibus wallets, are you referring to omnibus FBO wallets?
- 11 A. Sorry. Are you referring to cryptocurrency wallets or FBO
  12 bank accounts? I have not heard FBO as a term applied to
- 14 | Q. I don't want you to guess.
- When you talk about a crypto omnibus wallet, did you understand that to be for the benefit of customers?
- 17 | A. Yes.

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- Q. When you spoke to industry participants, did they say
  anything about a practice of using funds from these customer
  crypto wallets for their own purposes?
  - A. Of using them for their own purposes it depended on the counterparty that I was talking to and the nature of their business. I don't know that anyone would have described it that way. The discussions were obviously different after I was talking to a borrow lending desk, for instance.

- Q. Let's limit it to an exchange.
- 2 | A. Limited to an exchange, I think the answer is no, but let
- 3 | me just give you precisely what my answer would be, and you can
- 4 | tell me if that is not responsive, which is that it did not
- 5 | include industry participant exchanges saying that they would
- 6 use funds from omnibus customer wallets for the exchange's
- 7 corporate expenses. Does that respond --
- 8 Q. What about CEOs of these exchanges using customer funds for
- 9 any of their own spending?
- 10 MR. COHEN: Objection.
- 11 THE COURT: Form.
- 12 | Q. Did you have conversations with CEOs of crypto exchanges
- 13 | about whether it was proper to use customer money out of
- 14 | omnibus crypto wallets for purposes other than customer trading
- 15 | and withdrawals and the like?
- 16 MR. COHEN: Objection. Beyond the scope of the
- 17 | direct.

- 18 THE COURT: Overruled.
- 19 A. Let me, A, apologize if this isn't responsive, so tell me
- 20 | that. I will try to be responsive.
- 21 I certainly did not have conversations with CEOs about
- 22 | them discretionarily taking funds from -- as CEO of the
- 23 exchange from customer omnibus wallets for their own personal
- 24 | expenses.
- 25 | Q. What about CEOs discussing using customer funds in omnibus

They might have liabilities. And those would

customers, including in some cases affiliates, might have

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borrows.

- 1 | necessarily have come out -- been part of the net customer
- 2 | balances. There were negative numbers in those customer
- 3 | balances that added up to the overall customer balances. That
- 4 | would be a separate thing from a flow-of-funds perspective than
- 5 | the CEO not as a customer but as just the exchange or the CEO
- 6 of the exchange using funds from customer wallets for corporate
- 7 expenses.
- 8 | Q. I apologize now. Now I'm apologizing. I don't know that I
- 9 understood that answer.
- 10 The wallets you are referring to are those the omnibus
- 11 | wallets that you have been talking about, or different ones?
- 12 A. No. Same wallets, yeah.
- 13 | Q. I want to talk to you about Dan Friedberg for a few
- 14 | minutes.
- 15 | A. Um-hum.
- 16 | Q. You hired him?
- 17 | A. Yes.
- 18  $\parallel$  Q. Before you hired him, you had been reluctant to hire a
- 19 | general counsel, correct?
- 20 | A. I had been reluctant to hire the wrong general counsel is
- 21 | how I would put it.
- 22 | Q. The wrong general counsel, in your view, was someone who
- 23 | would inhibit you from taking risks for the company, wasn't it?
- 24 MR. COHEN: Objection.
- 25 THE COURT: Ms. Sassoon.

MS. SASSOON: Your Honor, they are asserting a presence-of-counsel good-faith defense and it's relevant to this, whether in good faith he hired an attorney who was a respectable attorney.

MR. COHEN: Your Honor, that's a very thin soup. Continued objection.

THE COURT: I think the question is appropriate, without endorsing the use of the word respectable.

- A. It depends on what exactly you mean by that. I did want to find a general counsel who would be comfortable with the business being allowed to take reasonable risks, so long as they were otherwise permissible and consistent with its obligations. I did not want a general counsel who would permit who would restrict the company from taking any risks or any significant risks under any circumstances, but I also didn't want a general counsel that would permit it to take any risks without bound. The answer, it depends on the specifics.
- Q. Didn't you tell Caroline Ellison that Dan Friedberg was unlike most lawyers you knew because he was not going to stop you from taking risks?
- A. I don't recall saying that in particular. Had I said something like that, and I may have, it would have been, I suspect, with further context that would have clarified the sorts of risks that it did and didn't refer to.
- Q. Were you aware when you hired Dan Friedberg that he had

Were you aware that Dan Friedberg used illegal narcotics

THE COURT: Ms. Sassoon, let's move on.

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with your employees?

THE COURT: Thank you.

Ine government is free to cross-examine

Mr. Bankman-Fried, as it has already done today, and the issue is not whether they think the evidence has great weight, no weight, or whatever weight. The issue is whether we ought to be allowed to do that.

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As to each of the topics, Mr. Bankman-Fried testified that he consulted with counsel, and he took comfort from those consultations, which is all we have ever taken as a position. We have never advanced the formal advice-of-counsel defense, as your Honor knows.

The narrow point on industry practice is the only thing different from the five other topics, and there we think there was a basis for him to say that the use of one omnibus wallet to hold multiple customer funds or funds from multiple customers, and that was contrasted with funds held by FTX operationally was something we believe was done by other exchanges through the other information he learned from other exchanges, and we think that there is a basis for that.

I don't think the issue is whether the testimony or whether the evidence has sufficient weight, no weight, or so forth. The question is whether we have made a sufficient showing to put it forward, and, without belaboring the direct and the cross, we think there is a sufficient basis.

That's all I have.

THE COURT: Let me ask you a question. I am going to approach it in stages.

Let's assume that somebody robs a bank, knocks over Wal-Mart, whatever, and comes upon a large sum of illegally obtained money and the person decides it might be a good idea to salt this away and make sure nobody is going to discover it.

Do we agree that engaging in a transaction, an object of which is to conceal the source of the money, is money laundering, assuming the jurisdictional hooks are satisfied?

MR. COHEN: On your Honor's hypothetical, yes.

THE COURT: The next step is the guy says, let me figure out how to do this, and he goes to a lawyer. And he says to the lawyer, I want to buy an expensive condo on billionaire's row and I want to form a limited liability company, which we ought to call Gold Dust, and I've got just the apartment and I'd like you to prepare a contract of sale, and the lawyer is not told where the money came from, not one word, not one word about why the objective is to hide the money or the source, and the lawyer incorporates or organizes the LLC, the lawyer prepares the contract of sale. The lawyer represents Gold Dust at the closing and now the defendant is apprehended, the buyer, the true buyer, and charged with money laundering.

And the defense is, well, but I had a lawyer. I had a lawyer who organized the LLC. I had a lawyer who did the contract of sale. I had a lawyer at the closing. And I offer this as evidence that I didn't have a criminal intent in hiding the money. I did just exactly what the lawyer said.

And how is that different from what you are trying to do in principle? I am not saying anything about your client's guilt or innocence.

MR. COHEN: I understand your Honor is speaking a hypothetical.

I think the pivotal difference is, it's the defense's position in this case that in your Honor's hypo, the source of the funds is robbing a bank, so obviously an illegal act.

That's what we are fighting over in this case.

Our client, our position is that the source of funds, the use of funds was not improper and our client did not believe it was improper or, at minimum, that it was inconclusive. It's not the same hypothetical situation.

THE COURT: Those are all defenses on the merits.

MR. COHEN: Those are defenses on the merits, but in those situations, speaking with a lawyer when you yourself don't believe you have done everything wrong, is a relevant consideration.

THE COURT: It's sure relevant if you tell the lawyers what all the facts are.

MR. COHEN: True. I know he was criticized, but I think Mr. Bankman-Fried was clear about when he had conversations with lawyers and when he didn't, and some of them were not as clear as others.

I agree with your Honor. But there were times, for example -- I think the cleanest example that your Honor asked the question about was, how do you structure these founders loans. How do you do them? Do you do them as a loan, as a

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have highlighted for lawyer involvement go to collateral issues.

So, for instance, lawyer involvement in the terms of service, the defendant testified on the stand that he didn't talk about any of the specific provisions before the terms of service were enacted. He didn't raise the use of customer funds by Alameda. He didn't raise Alameda's ability to borrow from FTX.

So I think, much like the loan or the property in your Honor's hypothetical, this is sort of collateral involvement of lawyer that doesn't go to the core defense, which is the use of funds and whether or not it was proper, the same I think I heard on the payment agent agreement, which is that he believes Dan Friedberg was involved in drafting the agreement, but I didn't hear any testimony that Dan Friedberg was informed about the use of funds that may have been occurring under the payment agent agreement or that there was a conversation with the lawyer that said the payment agent agreement authorizes you to use the funds. The same, again, with the loans.

By the way, the case already has a bunch of testimony about these loans. It was the subject of cross. It was the subject of cross and direct of Can Sun last week. But, again there, this is what is happening with money, which may or may not be customer funds, but, again, that is the defense whether or not it's customer funds, not whether or not a lawyer

1 | subsequently papered a transaction.

So I think for each of these, when you are doing the 401, 403 balancing test, the question is what is the probative value of lawyer involvement on the margins where there is not evidence that the lawyer is aware, after this hearing, aware of the relevant facts central to the defense, coupled on the 403 side of the risk of prejudice, confusion, and a misleading impression being given to the jury, and those are the cases your Honor cited in your opinion on that, from just suggesting, oh, there was lawyers involved when it doesn't go to the core thing. It goes to buying the apartment, not to robbing the bank.

THE COURT: There is one other point I wanted you to respond to, and I want to get to my notes.

What about the testimony relating to industry practice on the omnibus wallets?

MR. ROOS: Thank you, your Honor. I meant to hit that.

I actually think, based on the limited testimony that we heard about omnibus wallets, I am not sure there is actually a dispute amongst the parties about whether or not customer funds were kept in an omnibus wallet. I have not heard — I don't recall hearing any witness saying that each individual user's funds was held in an individual user on chain wallet. I think the question in the case is whether those customer fund

You are telling me there is no dispute about that, is that right?

MR. ROOS: That's what that witness said. I think that's what the government's position was. I thought I understood that the defendant was saying that customer funds were kept in a separate omnibus wallet, but maybe I misunderstood.

MR. COHEN: Your Honor, if I might, I'm happy to hear that the government is now saying there is no dispute on that. But it's one thing --

THE COURT: They called a witness to testify to it. That's kind of a hint.

MR. COHEN: Sure. But it's one thing for the defendant to testify to that and then be cross-examined on how that's just his opinion. It's quite another for him to be able to say in fact this was industry practice. That's the point I'm trying to make.

THE COURT: There may be a difference between saying on the basis of personal knowledge that it's industry practice and saying, I talked to a lot of people. I don't have any names, don't know where or when. But after doing all of that, it's my view that it's industry practice, which is essentially what he said.

But I put that to one side. I imagine the two of you can work this out overnight. If you can't, I'll rule on it in

THE COURT: He said we have been asking for it for a long time.

MR. COHEN: I can address that, if you'd like, Mr. Roos.

MR. ROOS: Go ahead.

MR. COHEN: As your Honor may recall, we issued a 17(c) subpoena to Fenwick & West, and the debtor counsel objected and the subpoena was denied. If you go back and look through the categories of requests, one of them was for a data-retention policy. I believe that's what my client was thinking of.

THE COURT: Did you serve a trial subpoena?

MR. COHEN: No.

MR. ROOS: My point is, not where did that answer come from. My point is, he shouldn't be permitted to say that on the stand. There was an application. It was denied. My recollection is for a lot of reasons, including failing the Nixon standard. There hasn't been another request, it sounds like, so it's not a permissible answer to say, I tried but failed.

THE COURT: If the defendant goes off in that direction and there is a request for it, I will consider and hear both sides on the issue of whether I should instruct the jury that the defense had the right to serve a trial subpoena on the debtor seeking such a document and whatever else, if

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